



**Rayat Shikshan Sanstha's**  
**Karmaveer Bhaurao Patil Institute of Management Studies & Research,**  
**Satara.**

**7.3.1 Institutional Distinctiveness**

**Experiential Learning**

**Index**

<b>Sr. No.</b>	<b>Particulars</b>	<b>Page No</b>
<b>Year 2018-2019</b>		
1	Student Assignments	2- 46
2	Group Discussion	47
<b>Year 2019-2020</b>		
3	Report on Experiential learning	48
4	BBA-III Guide List	49 - 53
5	MBA Project List	54 - 59
6	BBA-III Project List	60 - 63
7	BBA-III Project & Guide List	64
8	MBA Project List	65 - 70
9	Student Assignments	71 - 74
10	Seminar	75 - 83
<b>Year 2020-2021</b>		
11	Report on Cinema Show as Experiential Learning Technique regarding Management Technique	84 - 95
12	Industrial Visit for MBA	96 - 99
13	Industrial Visit for BBA	100 - 104
14	Industrial Visit for BCA	105 - 123
15	Industrial Visit	124 -129
16	Industrial Visit	130- 153
17	Report on Experiential learning	154
<b>Year 2021 - 2022</b>		
18	Group Discussion	155 - 159
19	Case Study	160-171
20	MBA Project List	172 - 180
21	Report on Experiential learning	181
22	BBA-III Project List	182 - 192
23	MBA Project List	193 - 201
24	Practical	202 - 208
25	Poster Presentation	209 - 210
26	Report on Group Discussion	211 - 221
27	Activity Submission Record	222- 229
28	Seminar	230 - 237
29	Assignment	238 - 255
30	Industrial Visit	256 - 257
31	Industrial Visit	258 - 260
<b>Year 2022 - 2023</b>		
32	Google Class Room	261 - 269
33	Assignment	270 - 281
34	Book Review	282 - 285
35	Seminar	286 - 297

# Assignment No. 1

Rajdhani

DATE / /

②

Bhije Sanjukta Nith  
BBA - II  
Roll No. - 08  
MTBJ seen

Q.1 Define Service Marketing

## Introduction -

- service marketing is marketing based on relationship and value.
- It may be used to market a service or a product. with the increasing prominence of services in the global economy, service marketing has become a subject that needs to be studied separately.
- marketing services is different from marketing goods because of unique characteristics of services namely, intangibility, heterogeneity, perishability and inseparability.

## Meaning -

- Services add more economic value than agriculture, raw materials and manufacturing combined.
- In developed economies employment is dominated by service jobs and most new job growth comes from services.
- Job range from high-paid professionals and technicians to minimum-wage positions.
- service organizations can be of any size from

- huge global corporations to local small businesses.
- most activities by the government agencies and non-profit organizations involves services
- The biggest and fastest growing service segment is computer software

### Definitions

- ① The American Marketing Association defines "services are activities, benefits or satisfaction that are offered for sale or provided with sale of good to the customer, that is, pre-sale and after-sale services.
- ② According to Berry -  
"while a product is an object, device or physical thing, a service is a deed, performance, or an effort."
- ③ According to Service Industries Journal -  
"service as any primary or complimentary activity that does not directly produce a physical product, that is the non-good part of the transaction between buyer (customer) and seller (provider)"
- ④ According to Stanton  
"services are those separately

identifiable, essentially intangible activities, which provide want satisfaction when marketed to consumers and / or industrial user and which are not necessarily tied to the sale of a product or another service.

⑤ Kotler and Armstrong (1991) -

"A service is an activity or benefit that one party can offer to another that is essentially intangible and does not result in the ownership of anything. Its production may or may not be tied to a physical product."

Q. 2 Explain salient features of services.

meaning -

- Service marketing is marketing based on relationship and value.
- services add more economic value than agriculture, raw materials and manufacturing combined.
- In developed economies employment is dominated by service job and most new job growth comes from services.
- marketing services is different from marketing goods because of unique characteristics of services namely intangible, heterogeneity.

Perishability and inseparability.

Definition -

① According to Service Industries Journal

"service as any primary or complementary activity that does not directly produce a physical product, that is the non good part of transaction between buyer and seller.

② According to Stanton

"service are those separately identifiable essentially intangible activities, which provide want satisfaction when marketed to Consumer and / or industrial user and which are not necessarily tied to the sale of a product or another service".

Features of services

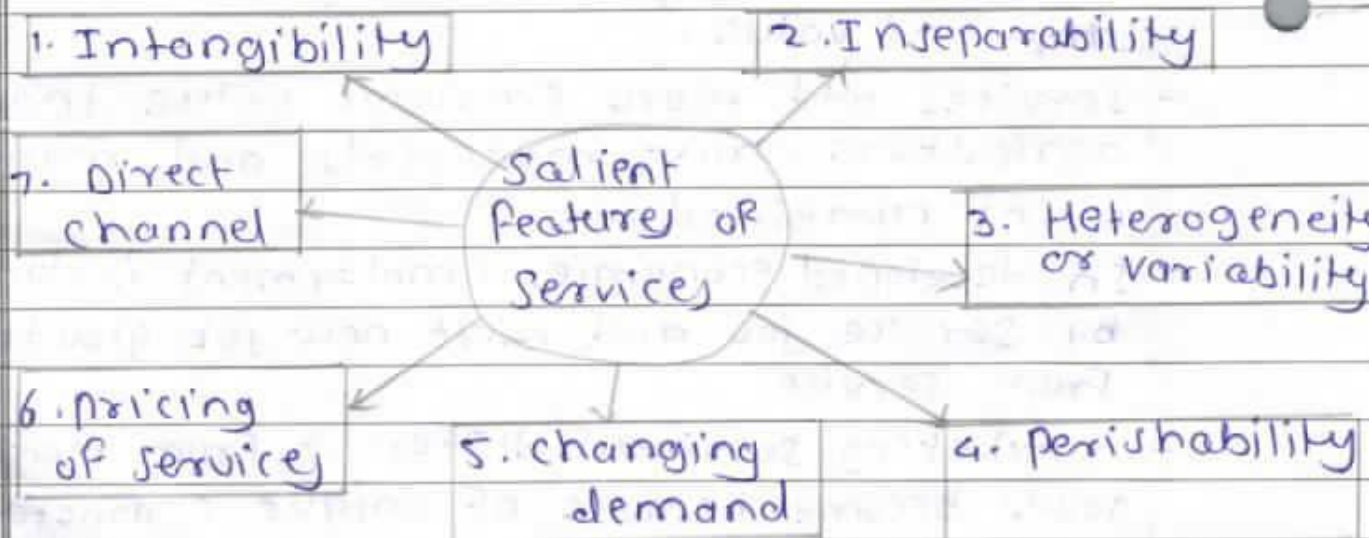


Fig- Features of services.

### 1. Intangibility

- A physical product is visible and concrete. Services are intangible.
- Services cannot be touched or viewed, so it is difficult for a client to tell in advance what they will be getting.

For example - banks promote the sale of credit cards by emphasizing the convenience and advantages derived from possessing a credit card.

### 2. Inseparability

- Personal services cannot be separated from the individual. Services are created and consumed simultaneously.
  - The service is being produced at the same time that the client is receiving it.
- For example - during an online search or a legal consultation, a dentist, musician, dancer, etc., create and offer services at the same time.

### 3. Heterogeneity (variability) -

- Services involve people and people are all different.
- There is a strong possibility that the same enquiry would be answered slightly differently by different people.
- It is important to minimize the differences in performance. The quality of services offered by firms can never be standardized.

#### 4. perishability -

- Services have a high degree of perishability. Unused capacity cannot be stored for future use.
- If services are not used today, it is lost forever.

For example - spare seats in an aeroplane cannot be transferred to the next flight. Similarly empty rooms in five-star hotels and credit not utilized are examples of services leading to economic losses.

#### 5. changing demand -

- The demand for services has wide fluctuation and may be seasonal.
- Demand for tourism is seasonal, other services such as demand for public transport, cricket field and golf courses have fluctuation in demand.

#### 6. pricing of services -

- Quality of services cannot be standardized. The pricing of services are usually determined on the basis of demand and competition. For example - room rents in tourist spots fluctuate as per demand and season and many of the service provider gives off-season discounts.

### 7. Direct channel-

- Usually, services are directly provided to the customer.
- The customer goes directly to the service provider to get services such as bank, hotel, doctor and so on.
- A wider market is reached through Franchising such as McDonald's and Mungini's.

### 9.3 Difference between goods and services.

Basis For Comparison	Goods	Services
1. Meaning	goods are the material items that can be seen touched or felt and are ready for sale to the customer	services are amenities, facilities, benefits or help provided by other people.
2. Nature	It is tangible in nature	It is Intangible in nature
3. Transfer of ownership	yes	No.
4. Evaluation	very simple and easy evaluation	Complicated evaluation



5.	Return	Goods can be returned.	Services cannot be returned back once they are provided.
6.	separable	Yes, goods can be separated from the seller.	No, services cannot be separated from the service provider.
7.	variability	Identical	Diversified
8.	storage	Goods can be stored for use in future or multiple use.	Services cannot be stored.
9.	production and consumption	There is a time lag between production and consumption of goods.	production and consumption of services occurs simultaneously.
10.	Essence	Goods are physical thing and involve production.	services are more like a process.
11.	core value	Core value of a goods is produced in a firm or factory or manufacturing unit.	Core value of a service is produced at the time of buyer and seller interaction.

12.	participation	Customers don't participate in production process of goods.	Customers participate in the production process of services.
13.	Inventory	Goods can be kept in stock for future sales, inventory of goods is possible.	Service cannot be kept in stock, inventory of service is not possible.
14.	quality	The quality of a product can be measured and compared with other products.	The quality of a service cannot be measured.
15.	examples	Books, pen, bottles, bags etc.	postal services, banking, insurance transport etc.

Q.4 Explain classification of services.

Services are classified into following types such as

- (a) Nature of the service act
- (b) Type of relationship that the service organisation has with its customers.
- (c) scope for customisation and judgement on the part of service provider
- (d) Nature of demand and supply for the service
- (e) method of service delivery.

## 1 Nature of service act

Direct Recipient of the service

	people	Things
Tangible service	services directed at people's bodies - Health care, passenger transport Beauty saloons exercise clinics	Laundry and dry cleaning, Landscaping / lawn care service, veterinary care
Intangible action	services directed at people's mind - education, Broad-casting, Theatres, museums	service directed at intangible asset - Banking, legal services, Accounting, securities, Insurance

Fig- Understanding the Nature of service act

The service act can be considered across two dimensions: who or what is the direct receipt of service and the tangible nature of service. This creates four dimension classification possibilities.

- ① Tangible actions directed to the customer, such as possessions, such as laundry, cleaning and lawn care.
- ② Tangible actions directed to the customer such as passengers, transportation & personal care.

⑧ intangible actions directed at customers' intellect and.

⑩ Intangible actions performed on customer's assets such as financial services

⑥ Type of relationship that the service organisation has with its customers -

Nature of service	membership relationship	No formal relationship
Delivery	Insurance,	Radio station
continuous delivery of service	Telephone subscription	Police protection
	College enrollment	Lighthouse
	Banking	Public highway
	Trade Association	
	Long distance phone calls,	Car rental,
	Theatre series subscription,	Mail service,
	Community ticket or pass	Toll highway,
		Pay phone,
		Movie Theater
		Restaurant

Fig - Relationship with customers

The prime factors which are to be considered are whether or not the customer has some type of formal relationship with the provider of the service and whether the service itself is provided continuously or in discrete transactions. Clearly there

are advantages for the service provider to have customer as 'members' whether these are done in a contractual sense or just by mutual agreement.

③ Scope of Customization and Judgement in Service delivery

Extend to which customer contact personal exercise Judgment in meeting individual customer need		Extend to which service characteristics are customized	
		High	Low
High		professional service surgery taxi services Beautician plumber education (tutoring)	education (large classes) preventive health programs college Road service
	low	Telephone service Hotel service Retail banking Family restaurant	public transportation, Movie theater, Spectator sports

Fig- Customization and Judgement in service Delivery

unlike consumer goods which are purchased off the shelf, services are created as they are consumed and because the customer is often actually involved in the production process.

there is for more scope for tailoring the services to meet the needs of individual customers. The first concerns extend to which the characteristics of the service and delivery system lend themselves to customisation.

The second relates to how much judgment customer contact personnel are able to exercise in defining the nature of the service received by the individual customers.

#### ④ Nature of Demand and Supply for the service

Extent to which supply is constrained      Extent of Demand Fluctuation over time

	wide	Narrow
peak demand can usually be met without a major delay	Electricity, Natural gas, Telephone Hospital maternity unit	Insurance legal service Banking laundry and dry cleaning
peak demand regularly exceeds capacity	passenger transport Hotels and motels Restaurants Theaters	services similar to those above but with insufficient capacity for their base level of business

Rig- nature of demand for service relative to supply.

The per time perishability or service capacity creates a challenges For service managers because they lack the option available to manufactureres of producing and storing inventory for future sale But, the extend of demand and supply imbalance varies across service industries. IF demand exceeds supply, it is an invitation For another supplier to step in.

Method of service Delivery

Nature of Interaction between customer and service organization	Availability of service outlets	
	single site	Multiple site
customer goes to service organization	Theater Barbershop	Bus service Fast Food chain
Service organization comes to customer	Lawn care service pest control service	Mail delivery emergency repair
customer and service organization transact. at arm's length	Credit car company local TV station	Broad cast network, Telephone Company.

Fig- Methods of service Delivery.

The method by which the service is delivered to customers can be another area where a change of marketing strategy could pay dividends.

This classification raises another set of questions for the service manager

- should the service be delivered at a single site or through multiple outlets?
- what is the most convenient type of transaction for customers?
- If the type of interaction is changed, would the service quality improve or deteriorate?

Q.5 Explain impact of new economic policy on service sector.

Introduction -

- Service sector - lifeline for the socio-economic growth of a country
- The reason for the growth of the service sector is due to increase in urbanization, privatization and more demand for intermediate and final consumer services.
- After 1991, service sector experienced a sudden boom
- In India the growth in the primary and secondary sector are directly dependent on the growth of service sectors.

Sectors of Indian economy

there are three sectors such as

- 1 Primary sector
- 2 Secondary sector
- 3 Tertiary sector



### 1. primary sector-

Economic activity depends mainly on exploitation of natural resources then that activity comes under the primary sector. Agriculture and agriculture related activities are the primary sector of economy.

### 2. Secondary sector-

Main activity involves manufacturing then it is the secondary sector. All industrial production where physical goods are produced come under the secondary sector.

### 3. Tertiary sector

The activity involves providing intangible goods like services then this is part of tertiary sector. Financial services, management consultancy, telephony and IT are good examples of service sector.

### Impact of service sectors on Indian Economy

- ① economic growth
- ② GDP / National Income
- ③ economic stabilization
- ④ Employment generation
- ⑤ export promotion / Import substitution
- ⑥ earning more Foreign Exchange
- ⑦ price control / stabilization
- ⑧ Enhancing productivity

- ⑨ Help to Develop other sectors
- ⑩ quality of economic services
- ⑪ Increasing tax Resource

### ① economic growth

The relationship between service growth and overall economic growth has become stronger in the past two decades as services' average contribution to GDP and value added has increased.

### ② GDP / National income.

The contribution of services' value added to GDP was higher in United States than among its peer high-income nations. The increase in services share of GDP was even more prominent in low and middle-income countries.

### ③ economic stabilization

economic stabilization is one of the main remedies to effectively control or eliminate the periodic trade cycles which plague capitalist economy.

### ④ employment generation

employment generation coupled with improving employability is the priority concern of the government. government has taken various steps for generating employment in the country like encouraging private sector of economy.

### ⑤ Export promotion / Import substitution

Foreign Trade policy 2015-20 and other schemes provide promotional measures to boost India's exports with the objective to offset infrastructural inefficiencies and associated cost involved to provide export a level playing field.

### ⑥ Earning more Foreign exchange

Foreign exchange earning refer to monetary gain made by selling goods and services or by exchanging currencies in global market.

### ⑦ Price control -

Price control is a regulatory mechanism used by government to achieve the social-economic goals of the country by supplementing efforts with direct and indirect control instruments. Price controls are simply government restrictions on prices of goods and services in the market.

### ⑧ Enhancing productivity -

Productivity describes various measures of the efficiency of production. Often a productivity measure is expressed as the ratio of an aggregate output to a single input or an aggregate input used in a production process.

### ⑨ Help to develop other sector -

It helps to develop other sector such as primary sector, secondary sector, tertiary sector.

and quinary sector and public vs private sector

Q-6 Explain Growth and development of service sector in India?

In India the Contribution of service sector to the Indian G.D.P is classified in three heads. In the first head Trade, Hotels, Transport and Communication. the second head Financing, Insurance, Real estate and Business services. In third head other services along with public Administration and defense and Health and education sector have been incorporated.

Following sectors

- ① Health service sector in India
- ② education service sector in India
- ③ performance of service sector in India
- ④ Performance of growth rate of service sector and G.D.P

① Health service sector in India-

- Health is defined as a state of complete physical, mental and social well being and just the non existence of disease or ailment.

- The health service sector is a primary human rights and has been accorded due to an importance by constitution through article 21.

The Indian Health sector consists of

- (i) medical care providers like physicians, specialist, clinics, nursing homes, hospitals,
- (ii) Diagnostic service sector and pathology laboratories
- (iii) medical equipment manufacture
- (iv) Contract research organisation pharmaceutical manufacture etc.

② Education service sector in India

- our wide range of service providers an end-to-end solution to all our needs in the education sector. The education sector in India is poised at a crucial stage in its growth. India's demographic advantage of having a large population of youth, coupled with low gross enrolment ratios, present a huge opportunity to education sectors players.

③ performance of service sector in India

The growth of service sector in India has been evaluated in term of percentage share to the G.D.P

④ performance of growth rate of service sector and G.D.P

In the coming sector an attempt has been made to discuss the growth rate of service sector and G.D.P.

## change life style

### ① Increase In affluency

- lawn care
- carpet cleaning
- Dry cleaning

### ② Increase leisure time

- Travel agency
- Travel Rejust
- Entertainment service

### ③ women in working place

- Daycare nurseries
- home help
- away from home meal

## changing world

### ① Increased complexity of life

- marriage counsler
- legal advisors
- Accounting service

### ② Increased expectancy of life

- Gym
- health care service
- nursing home service

### ③ ecology and Resource concern

- chartered bus service
- point to point shared taxi service
- car ownership
- lease financing

## changing economic

### ① Globalization

- Greater demand for
  - Courier service
  - Forwarding and shipping sector

### ② Privatization / deregulation

- Greater demand for
  - Telecom service
  - Cellular phone service
  - Internet

## changing technology

### ① Range of new product

- Creates demand for computer aided
  - Service industry
  - Software programming
  - Time sharing
  - E-commerce

### ② Product complexity

- Creates demand for
  - Annual maintenance
  - Skilled services computer maintenance



Very Good

Name - Sonawane Madhura Rajesh

Roll No - 71

SUB - OMC

## Assignment - 2

1) What is Communication what are the characteristics and importance of Communication.

Meaning of Communication -

The term 'Communication' is derived from Latin word 'COMMUNIS', which means common. The process of Communication which takes place between one human mind and another establishes a common meeting ground for understanding. Communication is any means by which a thought is transferred from one person to another. It involves receiving information and giving information.

Communication is one of the fundamental functions of an office, and a process essential for all forms of business. It is the process of conveying information from one person to another through the post, by telephone, by messenger service or by any other means. The term Communication has been defined as, "an exchange of facts, ideas, opinions or emotions by two or more persons". Shurter defines it as, "an exchange of facts,



ideas, opinions or emotions by thoughts or information". Pitman, the British inventor of the shorthand system, defines 'communication' as transmitting a message in order to evoke a discriminating response. It involves a systematic and continuing process of telling, listening and understanding and forms the basis of understanding among the members of an organisation. According to Theo. Haimann: "Communication, simply stated, means, the process of passing information from one person to another. It is the process of imparting ideas and making yourself, listening and understanding, and by others. Thus, in its simplest sense, communication is the conveying of information from one person to another".

### Importance of Communication.

Communication is a two-way channel of transmitting ideas, plans, commands, reports and suggestions, that influence attitude towards an organisation and its objectives. It is said that, the communication may be highlighted thus.

### Importance of Internal communication.

1) Communication and management control:

A business organisation consists of people and network of decisions affecting them. Managing an organisation is getting things done through others, a task which requires a manager to communicate with other people. Communication serves the management in the sense that it makes everyone aware of what the organisation wants to achieve. Knowledge of attitudes and feelings of subordinates towards the job, firm, supervisor and environment is of immense importance to a manager in exercising control over the operations of the organisation. This establishes the importance of upward and downward channels of communication.

2) Communication and coordination-

Since office function is a service function, to facilitate the performance of other functions. it cannot be envisaged in isolation of them. The problem of organisation and coordination is vital to the success of scientific office management and communication helps in attaining this success by making communication effective.

3) Communication and integration:-

Communication is vital to the function of integration. effective communication results in better presentation of information and

creates awareness among the workforce of their working conditions. It is thus responsible for mutual understanding and promotes good relations.

#### 4) Communication and motivation:-

The office workers are to be motivated to work the process of stimulating willingness to work among the workers is largely a process of communication

#### 5) Communication and training.

"In modern times, every organisation realises the importance of training. An increase in skill usually results in an increment in both quality and quantity of output. To understand increasingly technical nature of modern jobs, it is absolutely essential to undergo systematic training. Training is facilitated through a proper and efficient system of communication."

#### Importance of external communication.

External communication implies the transmission of information to people outside the organisation. (e.g. customers, investors, suppliers, debtors, creditors etc), and its receipts from outsiders. Importance of

external communication can be studied thus;

1) Communication and external Environment:-

It is very essential for a business enterprise to keep in touch with external business environment as it influences its functioning and results a great deal. A manager cannot decide wisely on whether to offer a new product-line if he has no knowledge of market potential, organisational changes involved and capital required, etc. Similarly he cannot decide upon inventory levels without knowledge of sales programme requirements, production and shipping schedules, availability prospects and price trends, etc. His ability to get results depend primarily upon adequate and timely information.

2) Communication and Competition.

Modern business is highly competitive in nature. Lots of information is gathered in the office to meet the challenge of competition. Such information is useful only if it is properly transmitted to be right persons for proper assessment of the state of competition so that steps may be initiated to meet the challenge of competition.

3) Communication and public relations:-

communication is a tool for building

human relationships, Businessmen are aware that the ability to get along with people, to advance in their jobs and to sell their goods, depends on clear communication. It is especially true. Good communication is another name for good public relations. Good public relations promote the interest of the enterprise.

### Characteristics of Good System Communication

Communication should be such which maximises efficiency at minimum cost and optimum speed. In order to achieve these objectives, the communication system must have certain characteristics which are briefly discussed below:-

#### 1) simplicity :-

The system should be operate simple to operate and need not require elaborate set up or training of the user.

#### 2) economical :-

The communication system should also be cheap to install and run, However this factor should be considered with reference to the organisational goals and policies.

3) clarity :-

clarity is a fundamental necessity in case of inter-communication. This system should allow clear communication. If the messages are not clear when they are delivered, forwarded or sent. ~~For~~ back the system will fail in its objective.

4) Attention -

The communication system should attract the full attention of the receiver immediately on its receipt. If attention is not drawn, communication will be useless.

5) Use of proper channels :-

As far as possible, communication should pass through the well defined channels provided in the organisation. However, in some cases, the use of the informal organisation within the enterprise may be of help in effective communication.

Q.2

Write short note on following.

1) Formal communication.

Meaning -

Formal Communication refers to interchange of information officially. The flow of communication

on is controlled and is a deliberate effort. This makes it possible for the information to reach the desired place without any hindrance, at a little cost and a proper way. This is also known as 'Through proper channel communication'.

Characteristics.

Following are the chief characteristics of the formal communication:-

1) Written and oral:-

Formal communication can both be written and oral. daily works are handled through oral communication, while the policy matters requires written communication.

2) Formal Relations:-

The communication adopted among those employees where formal relations have been established by the organisation. The sender and the receiver have some sort of 'organisational' relations:

3) prescribed path:-

The communication has to pass through a definite channel while moving from one person to another. For example, to convey the feelings of a worker to the

managers, the foreman's help has to be sought.

4) Organisational message:-

This channel is concerned with the authorised organisational messages only and the personal messages are ~~not~~ out of its jurisdiction.

5) Deliberate Effort:-

This channel of communication is not established but effort has to be made for its creation. It is decided keeping in view the objectives of the organisation.

Types of Informal Communication.

1) Upward Communication-

This is quite the reverse of the downward communication. This flows from the subordinates to the superiors. The subject-matter of the communication includes suggestions, reactions, reports, complaints etc. This sort of communication helps the superiors in taking decisions.

2) Downward Communication-

The communication by top hierarchy with their subordinates is called downward communication. This communication includes



orders, rules, information, policies, instructions, etc. the chief advantage of the downward communication is that the subordinates get useful timely information which helps them in their work performance.

### 3) Vertical communication -

vertical communication is the communication where information or message flows between or among the subordinates and superiors of the organization. "vertical communication consists of communication up and down the organization's chain of command."

### 4) Horizontal communication -

Horizontal communication take place when two individuals of the same levels exchange information. Horizontal communication is used by the same level officers to solve the problems of similar nature or profit by the experience of other people. The subject matter of horizontal communication includes information, requests, suggestions, mutual problems and co-ordination related information.

## 2) Informal Communication.

### Meaning -

'Informal communication' is the communication among the people of an organisation not on the basis of formal relationship in the organisational structure but on the informal relation and understanding.

It may overlap routes, levels or positions. Informal communication creates a situation where the different workers communicate with each other. Work side by side, hour after hour and day after day irrespective of their formal positions and relationships. It is referred to as the 'grapevine' which indicates informal means of circulating information or gossip. It is direct, spontaneous and flexible. It is personal, unofficial and mostly verbal.

### Examples of Informal Communication

1. The manager calls an employee to his chamber and talks with him for sometimes relating to official work. Rumor is spread that the employee will be promoted to higher position ignoring the promotion of other employees.

### Purpose of Informal Communication -

The purpose of informal communication includes sharing of information, establishing personal contacts, making friendship, influencing and motivating others, resolving conflicts, supplementing official channels, getting relaxation, searching escape from monotony of work - etc.

### Types of Informal Communication -

#### 1) Single strand chain -

In this type of grapevine communication the information passes through a number of persons like a chain. A tells something to B, who tells it to C, who tells it to D, and so on.

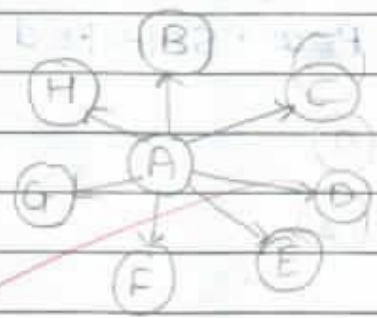


It is generally long chain. The longer the chain the greater is the possibility of distortion of the information.

#### 2) Gossip Chain

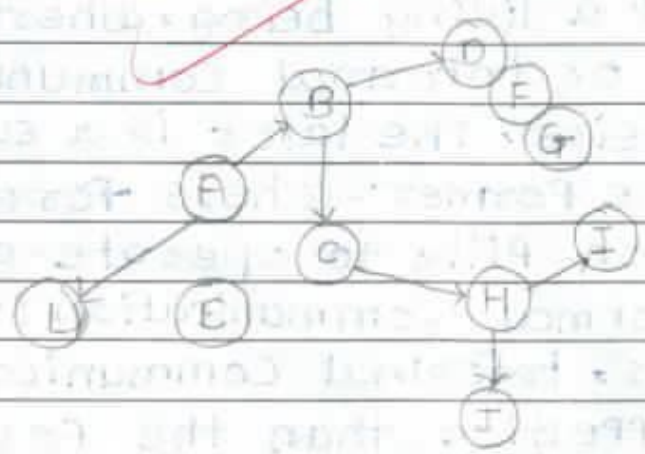
In Gossip chain one person actively conveys information to other person around him. A circle or wheel-like figure is formed in this communication.

Here, in this picture A is at the centre and transmits message to B, C, D, E, F, G and H around him/her. Gossip chain is generally used when information to be communicated is non-job oriented in nature



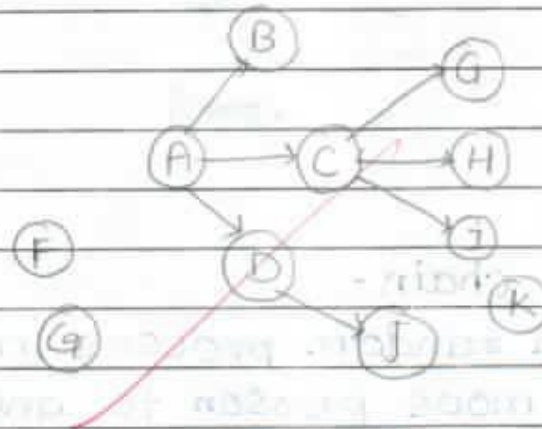
### 3) probability chain -

It is a random process in which information may move person to any other person or persons according to law of probability. Naturally, in this type of communication some people of the organisation will be informed and some others will remain outside the arena of the communication.



#### 4) Cluster chain-

cluster chain is mostly used the dominant pattern of grapevine communication. in this type one person tells something to some selected trust worthy persons. some of these persons may inform a few selected other individuals.



#### Importance of ~~form~~ Informal Communication

- Informal communication is an indispensable part of entire communication system. Formal communication is compared to arteries of a living being, whereas grapevine or informal communication are like veins, the later is a supplement to the former. where formal communication fails to operate. grapevine or informal communication is used.
- Sometimes, informal communication is more effective than the formal communication - In fact it carries more

information than formal communication. not only is a large volume of information important and vital information also conveyed through it.

### 3) Means of formal and Informal Communication.

#### Meaning of formal communication.

Formal communication refers to interchange of information officially. The flow of communication is controlled and is a deliberate effort. This makes it possible for the information to reach the desired place without any hindrance, at a little cost and in a proper way. This is also known as through proper channel communication.

#### Examples of formal communication

Formal communication in the workplace is the most known form. Formal communication can be written, such as emails or posted notices.

#### Characteristics of formal communication

1) written and oral-

formal communication can both be

written and oral. Daily works are handled through oral communication, while the policy matters require written communication.

## 2) formal Relation:

The communication is adopted among those employees where formal relations have been established by the organisation. The sender and the receiver have some sort of organisational relations.

## 3) prescribed path-

The communication has to pass through a definite channel while moving from one person to another. For example - to convey the feelings of a workers to the manager. The foreman's help has to be sought.

## 4) Organisational message:

The channel is concerned with the authorised organisational messages only and the personal message are out of its jurisdiction.

## 5) belibreate efforts-

The Channels of communication is not established automatically but efforts

has to be made for its creation. It is decided keeping in view the objectives of the organisation.

### Meaning of informal organisation.

"Informal communication" is the communication among the people of an organisation not on the basis of formal relationship in the organisational structure but on the basis of informal relations and understanding.

It may overlap routes, levels or positions. Informal communication creates a situation where the different workers communicate with each other. work side by side, hour after hour and day after day irrespective of their formal positions and relationships.

It is referred to as the 'grapevine' which indicates informal means of circulating information or gossip. It is direct, spontaneous, and flexible. It is personal, unofficial, and mostly verbal.

The term grapevine communication originated during the American civil war (1861, 1865) during the period the communication of intelligence information through telegraph was not effective and reliable because the



telegraph system was unorganised. Telegraph lines were strung in a haphazard way through the trees like a real graphics.

The message received or sent through these lines were often incorrect and confusing. Rumors were rampant during the civil war. Thus any rumor whatever might be the source, was presumed to be originated from the unarranged telegraph lines or grapevine. Later in course of time grapevine communication has become synonymous with informal communication.

example of Informal communication.

1. The manager calls an employee to his chamber and talks with him for sometimes relating to official work. Rumor is spread that the employee will be promoted to higher position ignoring the promotion of other employees.
2. The employees of the company have come to know the profit figure for the year from the accounts departments some body among the employees within the company puts some imagination to

it and tells others that the company is going to offer because to the employees to the basis of profit ~~can~~ earned.

The informal communication is a part and parcel of the organisation. proper analysis and suitable clarification of informal communication will be helpful in making its use towards organisational efficiency.

Characteristics of informal communication.

- It is based on informal relationship
- It grows spontaneously
- It takes the form of gossip.
- It is conveyed through conversation.

Facial expression, body movement, silence.

- It does not follow any structured route or channel.
- Small groups are formed with like minded people in such communication.
- It is direct and fast
- It is flexible and dynamic in nature.

Q. 8

Describe the advantages and disadvantages of communication.

Meaning of formal communication.

Formal communication refers to interchange of information officially. The flow of communication is controlled and is a deliberate effort. This makes it possible for the information to reach the desired place without any hindrance at a little cost and in a proper way. This is also known as through proper channel communication.

Advantages of formal communication.

1) Maintenance of authority of the officers:

Formal communication maintains constant relations among the superiors and the subordinates as a result of whom the dignity of the line superiors is maintained. Consequently, it is convenient to control the subordinates and fix their responsibility which is absolutely needed for effective and successful control.

2) Clear and effective communication.

In formal communication, there is a direct contact among the managers and the subordinates. Both understand the capability, habits, feelings, etc.

of one another managers known as to when and under which conditions their subordinates need information. In this way, this communication is capable of making available timely information. Hence, it is clear and effective.

### 3) orderly flow of information-

The information has to pass through a definite route from one person to another. Hence, the flow of information is systematic.

### 4) Easy knowledge of source of information-

In this type of communication, the source of information can be easily located.

### Disadvantages of formal communication-

#### 1) overload of work-

In a modern business organisation much information, many messages and other things have to be communicated under formal communication. They are routed through a definite channel and this consumes much of the time of the superiors and thus some other important works are left unattended.

#### 2) Distortion of information-

This method can be a hindrance in

the flow of information. Sometimes the distance between the sender and the receiver is so big that the information has to pass through many hands and by the time it reaches the receiver it is distorted. Thus it fails to serve its purpose.

### 3) Indifferent officers.

The officers do not pay much attention to the suggestions and complaints of the subordinates in such a case a subordinate may lose his faith in the effectiveness of communication.

### Meaning of informal communication.

Informal communication is the communication among the people of an organisation not on the basis of formal relationship in the organisational structure. but on the basis of informal relations and understandings.

It may overlap routes, levels or positions. Informal communication creates a situation where the different workers communicate with each other. work side by side, hour after hour and day after day irrespective of their formal positions.

and relationships.

It is referred to as the grapevine which indicates formal means of circulating information of gossip it is direct, spontaneous and flexible. It is personal, unofficial and mostly verbal.

### Advantages of Informal Communication.

- Informal communication, being unofficial and personal, promotes a social relationship among the participants.
- Flow of information is fast and is suitable for emergencies.
- New ideas, suggestions, opinions may come out through such communication as people can express their feelings without facts.
- It can create an atmosphere congenial for work as the relationship between the managers and the employees improves.
- The managers can collect information regarding reaction of the workers attitude of the employee of other departments. Intention of peer officers through such communication. It is not possible in the case of formal communication. Thus Informal communication supplements the formal communication to fulfill the objective of the organisations.
- Sharing of information in a free atmosphere

make the picture clear, bringing out the hidden dimension of the management, if any. It puts an end to misunderstanding and suspicion.

- It is an outlet of expression of complaints, dislikes, grievances, etc.

### Disadvantages of communication.

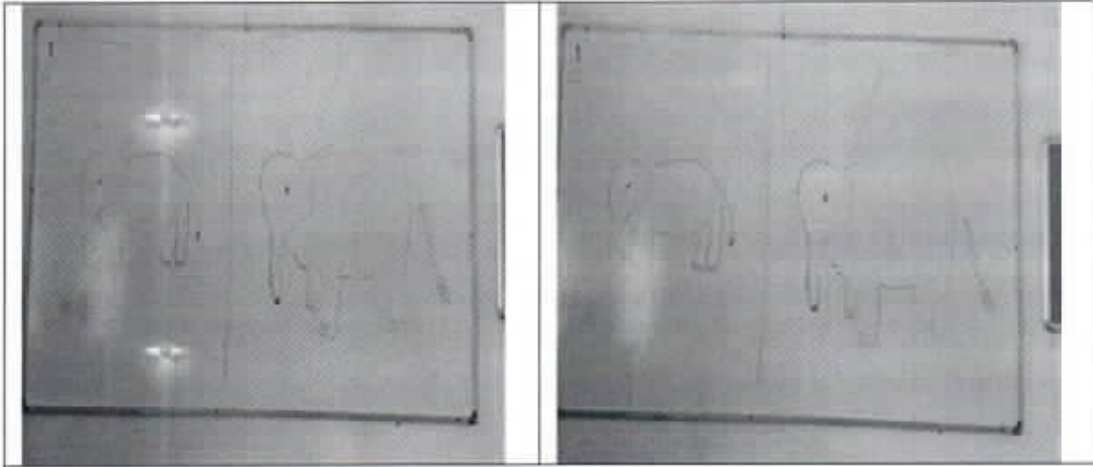
- Inaccurate, incomplete and half true information is spread through informal communication as everybody interprets it in his/her own way.

- In most cases it is essential and full of sentiments which can change its meanings.

- No one can be held responsible as it is not possible to find out the supplier of wrong information in the case of an enquiry.

- It is not reliable. The managers cannot depend upon such information as it does not follow any norm and is too loose a system. No decision can be taken depending upon such communication.

- It spreads rumors and endangers consolidation and unity of the organisation.



Handwritten signature or initials in blue ink.



Date: 28/4/2020

To  
The Director,  
KBPIMSR, Satara


Subject: Report on Experiential Learning


Respected Sir,


The undersigned submitting here the report on the various activities conducted under Experiential Learning in our institute.

**Following are the list of different Activities:**

1. Project work on different topics is allotted to the students of MBA, BBA and BCA.
2. Students of MBA submitted their practical for every unit of courses.
3. Seminars are conducted on each unit of each subject of MBA, BBA and BCA.
4. There is provision of showing different motivational and enthusiastic movies to the students in our institute. With this the students got chance to gain different knowledge.
5. Industrial Visits are conducted for the students of MBA, BBA and BCA which provides them awesome experience about the practical application of their theoretical knowledge.
6. eMBark is conducted for all students of our institute. eMBark is the series of different events which provides the students a better learning platform in different aspects like anchoring, managing skills etc. Dancing and Singing Competition, Management Games, Talent Hunt, Rangoli and Salad competition, Sales Executives etc are the attraction of eMBark.

  
Dr. S. A. Bhosale  
Criteria Chairmen

  
Dr. S. S. Bhola  
IQAC Co-ordinator

  
DIRECTOR  
Kamaveer Bhauroo Patil Institute Of  
Management Studies & Research Satara





Rayat Shikshan Sanstha's  
**Karmaveer Bhaurao Patil Institute of Management Studies and Research, Satara.**  
**List of the Project Report of the BBA-III Students for the Academic Year 2019-20**

Sr. No	Exam Seat No.	Name of the Student	Title of the Project Report	Name of The Company/Area	Name of the Guide
1		Badekar Karan Vijay	A Study on the Level of awareness of Human Rights Among the People of Satara City	Satara City	Mrs. Preety Shree
2		Bagwan Anum Shakil	A Study of Migrated Labour in Construction Industry in Satara	Satara	Mrs. Preety Shree
3		Bansode Sourabh Bhiku	A Project Report on Financial Statement Analysis of Reliance Industries Limited with the help of Ratio Analysis	Reliance Industries Limited	Mrs. Preety Shree
4		Bhavekar Nikhil Anil	A Study on Work Life Balance Among College Faculties with respect to Satara City	Satara City	Mrs. Preety Shree
5		Bhilare Pratiksha Ashok	A Study on Brand Awareness of Patanjali Product with reference to Wai City	Wai City	Mrs. Preety Shree
6		Bhosale Nitin Shahaji	A Study on Customer Satisfaction About Jio Services in Satara City	Satara City	Mrs. Preety Shree
7		Bhosale Pratiksha Sunil	A Study on the Perception of Young Generation Towards Social Media with reference to Satara City	Satara City	Mrs. Preety Shree
8		Bodake Ajay Jayram	A Study on Investors Preference for Different Investment Alternatives with special reference to Satara City	Satara City	Mrs. Preety Shree
9		Datir Sanket Anil	A Study on Problems Faced by First Generation Entrepreneurs in Satara City	Satara City	Mrs. Preety Shree
10		Deshmukh Akshay Daulat	A Study on the Effectiveness of Training and Development Program with reference to Amazia Vision Environment Pvt. Ltd., Atit.	Amazia Vision Environment Pvt. Ltd.	Mrs. Preety Shree

**BBA Project 2019-20**



Sr. No	Exam Seat No.	Name of the Student	Title of the Project Report	Name of The Company/Area	Name of the Guide
11		Deshmukh Pragati Prabhakar	A Project Report on an Impact of Advertisement on Buying Behavior of Customers Regarding Aadeshwar Jewellers, Satara	Aadeshwar Jewellers, Satara	Mrs. Preety Shree
12		Deshmukh Pratiksha Vilas	A Study on Social Media and Effective Tool for Marketing Amongst Youth with reference to Satara City	Satara City	Dr. S.A. Bhosale
13		Ghadage Archana Bhimrao	A Study of Attitude of Graduate Youths Towards Entrepreneurship with reference to Wai City	Wai City	Dr. S.A. Bhosale
14		Ghorpade jyoti Kumar	A Study on Problems and Challenges Faced by Women Entrepreneures with reference to Satara City	Satara City	Dr. S.A. Bhosale
15		Ghorpade Shantanu Prabhakar	A Project Report to Study About Customer Perception Towards Ultraglow Cleaning Products with reference to Satara City	Satara City	Dr. S.A. Bhosale
16		Jadhav Pooja Shahaji	A Project Report on to Study of Health Safety and Problem of Night-Shift Security Watchman at Satara	Satara	Dr. S.A. Bhosale
17		Jadhav Priya Prakash	A Project Report on Analytical Study of Organic Vegetables Marketing with reference to Satara City	Satara City	Dr. S.S. Bhola
18		Jadhav Sanket Ramchandra	A Study on Sales Promotional Activities with reference of Choundeshwari Honda, Nagthane	Choundeshwari Honda, Nagthane	Dr. S.A. Bhosale
19		Jangam Rushikesh Ganesh	A Comparative Study of Traditional Marketing and Digital Marketing with reference to Satara City	Satara City	Dr. S.A. Bhosale
20		Kadam Gaurav Ananda	A Study on Customer Satisfaction Towards Bafna Tours and Travels with reference to Pune City	Pune City	Dr. S.A. Bhosale

### BBA Project 2019-20



Sr. No	Exam Seat No.	Name of the Student	Title of the Project Report	Name of The Company/Area	Name of the Guide
21		Kadam Pallavi Adinath	A Study of Awareness About Different Online Payment System Among People with respect to Satara City	Satara City	Mr. M.D. Pardeshi
22		Kamte Viki Santosh	A Project Report on to study Customer Satisfaction Towards Honda Two Wheelers with respect to Satara City	Satara City	Mr. M.D. Pardeshi
23		Kende Nishant Rajendra	A Study on Consumers Perception Towards Packaged Milk in Satara City	Satara City	Mr. M.D. Pardeshi
24		Mandhare Karishma Navnath	A Study on Employee Absenteeism with special reference to Shree Krishna Milk and Milk Product Pvt Ltd., Wai	Shree Krishna Milk and Milk Product Pvt Ltd., Wai	Mr. M.D. Pardeshi
25		Mane Shubham Jaywant	A Study of Employee Involvement in Kaizan Practices with reference to Amazia Vision Environment Pvt. Ltd., Atit.	Amazia Vision Environment Pvt. Ltd., Atit.	Mr. M.D. Pardeshi
26		Mane Suraj Deepak	A Study on Awareness of Digital Banking Services Among Housewives	Among Housewives	Mr. M.D. Pardeshi
27		Matkar Nikita Vijay	A Project Report on Comparative Study of Buying Behaviour of Customers Towards Local Versus Foreign Brands of Cloths	Local Versus Foreign Brands of Cloths	Mr. M.D. Pardeshi
28		Mohite Simran Sanjay	A Study About Preferences of People Who Buying A Products by Using Online Platforms with respect to Satara City	Satara City	Mr. M.D. Pardeshi
29		Mujumale Chetan Dattatray	A Project Report on To Study Customer Perception Towards Sales Promotional Activities Adopted by Shinde Honda Agencies with reference to Karad City	Shinde Honda Agencies, Karad	Mr. M.D. Pardeshi
30		Pachwadkar Rasika Rajendra	A Study of Consumer Purchasing Patterins Towards Eco-Friendly Products	Eco-Friendly Products	Mr. M.M. Shinde



Sr. No	Exam Seat No.	Name of the Student	Title of the Project Report	Name of The Company/Area	Name of the Guide
31		Patel Sahil Hitesh	A Project Report on Study of Consumer Buying Behaviour Regarding the Different Brands of Mobile Handsets	Different Brands of Mobile Handsets	Mr. M.M. Shinde
32		Pawar Prasad Shivaji	A Project Report on to Study the Awareness About Scholarship Schemes for Post-Graduation(MBA) with reference to UG Students in Satara District	Satara District	Mr. M.M. Shinde
33		Pawar Supriya Suryakant	A Study on Sale Promotional Activities About D-Mart Retail Outlet with reference to Satara City	Satara City	Mr. M.M. Shinde
34		Phalke Ankita Shatrughna	A Study of Consumer Buying Behaviour of Smartphones with reference to Satara City	Satara City	Mr. M.M. Shinde
35		Pinjari Simran Salim	A Study on the Effect of Brand Image on Customer's Taste Preference with respect to Nike Brand in Satara City	Satara City	Mr. M.M. Shinde
36		Ramgadiya Jaspreet Kaur	A Study on Consumer's Attitude and Perception Towards Digital Food Delivery App Services	Digital Food Delivery App Services	Mr. M.M. Shinde
37		Sabale Shraddha Suresh	A Study of Awareness About Banking Facilities and Services with reference of Janata Sahakari Bank Ltd., Satara	Janata Sahakari Bank Ltd., Satara	Mr. M.M. Shinde
38		Sabale Shruti Suresh	A Study on Preference Among Youth Towards Government Job Position with respect to Satara City	Satara City	Mr. R.J. Agawane
39		Salunkhe Gouri Vijay	A Project Report on An Analytical Study of Education System with reference to Satara City	Satara City	Mr. R.J. Agawane
40		Salunkhe Payal Jalindar	A Study on Customer Satisfaction with respect to Jalsagar Hotel and Family Restaurant, Kanher, Satara	Jalsagar Hotel and Family Restaurant, Kanher, Satara	Mr. R.J. Agawane

### BBA Project 2019-20



Sr. No	Exam Seat No.	Name of the Student	Title of the Project Report	Name of The Company/Area	Name of the Guide
41		Sawant Sarika Vitthal	A Study on Awareness about Traffic Rules Among College Going Students	Among College Going Students	Mr. R.J. Agawane
42		Shinde Dhananjay Sham	A Study of Employee's Health and Safety SDB Industries, Wai	SDB Industries, Wai	Mr. R.J. Agawane
43		Shinde Tejashri Prakash	A Study on Impact of Television Reality Shows on Youth of Satara	Satara	Mr. R.J. Agawane
44		Shirke Saurabh Rajaram	A Study to Analyze Retailer Preferences Towards Kailash Food Products, Amrutwadi	Kailash Food Products, Amrutwadi	Mr. R.J. Agawane
45		Sukare Pranav Charudatta	A Study to Identify Potential Towards Chess Academy as A Career Opportunity in Satara City	Satara City	Mr. R.J. Agawane
46		Sul Mayur Shantinath	A Study on the Problems Faced by Football Players in A Cricketing Country with reference to Satara City	Satara City	Mr. R.J. Agawane
47		Tarade Shivraj Suryakant	A Study on Advertising and Sales Promotion Impact on Hero Two Wheelers with special reference to Dhruv Motors, Pachwad	Dhruv Motors, Pachwad	Mr. R.J. Agawane
48		Mohite Ankush Shivaji	A Study of Investor Behavior Towards Mutual Fund in Satara	Satara	Dr. S.S. Bhola
49		More Dhanraj Hanmant	A Study on the Sales and Preference of Customers with respect to Monginis Cake Shop with reference to Satara City	Satara City	Mrs. Preety Shree

**Director**  
Karmaveer Bhaurao Patil Institute of  
Management Studies and Research, Satara.



**BBA Project 2019-20**



Rayat Shikshan Sanstha's

**Karmaveer Bhaurao Patil Institute of Management Studies and Research, Satara.**  
**List of the Project Report of the MBA II, Sem III Students For The Academic Year 2019-20**

Sr. No.	Exam Seat No.	Name of the Student	Title of the Project Report	Name of the Company	Name of the Guide	Signature
1	1455	Bhosale Rohan Mohan	A Study of Employees Absenteeism with reference to BVG India Ltd., Pune	BVG India Ltd., Pune	Dr. S.S. Bhola	
2	1456	Sasane Siddharth Umesh				
3	1457	Chobe Shamal Dattatrya	A Study of Employee Turnover with special reference to Spicer India Pvt. Ltd., Satara	Spicer India Pvt. Ltd., Satara	Dr. S.R. Nikam	
4	1458	Pawar Priyanka Madhukar	A Study on Compensation Management with reference to Walchandnagar Industries Ltd., Satara Road	Walchandnagar Industries Ltd., Satara Road	Dr. M.B. Bhosale	
5	1459	Khilari Bipin Kundlik	A Study of Financial Performance Analysis with reference to Sanjay Industries, Wadhe, Satara	Sanjay Industries, Wadhe, Satara	Dr. S.S. Bhola	
6	1460	Phadtare Sagar Mohan	A Project Report on Evaluation of 5 S System with reference to Shree Ashtavinayak Glass Pvt. Ltd., Khandala	Ashtavinayak Glass Pvt. Ltd., Khandala	Mr. S.B. Chavan	
7	1461	Ghorpade Vaishnavi Vitthal	A Study on Investigation of Employees Multi-Skills with reference to Emerson Climate Technologies (I) Pvt. Ltd., Atit, Satara	Emerson Climate Technologies (I) Pvt. Ltd., Atit, Satara	Dr. S.R. Nikam	
8	1462	Shinde Ashwini Nandkumar	A Project Report on Study of Core Banking System in The Satara District Central Co-Operative Bank Ltd., Satara	The Satara District Central Co-Operative Bank Ltd., Satara	Dr. R.D. Kumbhar	

**MBA Project 2019-20**



Sr. No.	Exam Seat No.	Name of the Student	Title of the Project Report	Name of the Company	Name of the Guide	Signature
9	1463	Aoughade Arti Vikas	A Study of the Disbursement of Home Loan with reference to Janata Sahakari Bank Ltd., Satara	Janata Sahakari Bank Ltd., Satara	Mr. V.D. Patil	
10	1464	Momin Faruk Anwar	A Study of Satisfaction of Residential Apartment Owner with reference to Four Square Developers and Builder, Satara	Four Square Developers and Builder, Satara	Dr.S.S. Bhola	
11	1465	Nagare Shivani Siddheshwar	A Study on Assets and Liabilities Management at Janata Co-Operative Bank Ltd., Satara	Janata Co-Operative Bank Ltd., Satara	Dr. M.B. Bhosale	
12	1466	Lembhe Asmita Avinash	A Study of Labor Efficiency and Impact on Organization with reference to Jaideep Plastics, Satara	Jaideep Plastics, Satara	Dr. S.R. Nikam	
13	1467	Shelar Pooja Shridhar	A Study of Education Loan with reference to The Satara District Central Co-Operative Bank Ltd., Satara	The Satara District Central Co-Operative Bank Ltd., Satara	Dr. R.D. Kumbhar	
14	1468	Salunkhe Pranay Dadasaheb	A Study of Working Capital Management with respect to Cyclo Transmission Ltd., Patkhal, Satara	Cyclo Transmission Ltd., Patkhal, Satara	Dr. R.D. Kumbhar	
15	1469	Dige Ankita Pradip	A Study of Performance Appraisal System with reference to Gajanan Automotive(Satara) Pvt. Ltd., Satara	Gajanan Automotive (Satara) Pvt. Ltd., Satara	Dr. S.R. Nikam	
16	1470	Kshirsagar Kshitija Satish	A Study on Impact of Managerial Style on Employees with reference to Walchandnagar Industries Ltd., Satara Road	Walchandnagar Industries Ltd., Satara Road	Dr. S.R. Nikam	
17	1471	Mane Savita Chandrakant	A Study of Job Stress Among The Employees with reference to Maharashtra State Electricity Distribution Company Limited, Satara	Maharashtra State Electricity Distribution Company Limited, Satara	Dr. S.R. Nikam	





Sr. No.	Exam Seat No.	Name of the Student	Title of the Project Report	Name of the Company	Name of the Guide	Signature
18	1472	Matkar Komal Santosh	A Study on Effects of Employee Turnover on Organization Efficiency with reference to Planet Home Decor Pvt. Ltd., Satara	Planet Home Decor Pvt. Ltd., Satara	Dr. M.B. Bhosale	
19	1473	Pawar Kajal Shrimant	A Study of Employee Engagement with reference to Planet Home Décor Pvt. Ltd., Satara	Planet Home Décor Pvt. Ltd., Satara	Dr. M.B. Bhosale	
20	1474	Salunkhe Meghana Sunil	A Study of Employee Skill Matrix with special reference to Emerson Climate Technology(India) Pvt. Ltd., Atit	Emerson Climate Technology(India) Pvt. Ltd., Atit	Dr. M.B. Bhosale	
21	1475	Toraskar Snehal Vitthal	A Study of Training Need Assessment with reference to ACH/BE-Jobbed Incorporation Pvt. Ltd., Satara	ACH/BE-Jobbed Incorporation Pvt. Ltd., Satara	Dr. M.B. Bhosale	
22	1476	Vishwakarma Krishna Umesh	A Study of Customer Satisfaction and Service Quality with reference to Vishwakarma Furniture, Color and Aluminum Works, Satara	Vishwakarma Furniture, Color and Aluminum Works, Satara	Dr. R.D. Kumbhar	
23	1477	Bagwan Araman Usman	A Study of Deposit Schemes with reference to Dhanwantari Nagari Sahakari Patsanstha Maryadit, Satara	Dhanwantari Nagari Sahakari Patsanstha Maryadit, Satara	Mr. V.D. Patil	
24	1478	Bhosale Pooja Ramesh	A Study on Cash Management with reference to Bharat Offset Printers, Koregaon	Bharat Offset Printers, Koregaon	Mr. V.D. Patil	
25	1479	Bichukale Pratik Rohidas	A Study of Customer Satisfaction with reference to United India Insurance Company Limited, Satara	United India Insurance Company Limited, Satara	Dr. S.S. Bhola	
26	1480	Gaikwad Vibha Uttamrao	A Study on Analysis of Deposit Schemes with reference to Janata Urban Co-Operative Bank Ltd., Wai	Janata Urban Co-Operative Bank Ltd., Wai	Mr. V.D. Patil	
27	1481	Mahadik Pallavi Sunil	A Study of Export Market with reference to Kavitsu Transmissions Pvt. Ltd., Satara	Kavitsu Transmissions Pvt. Ltd., Satara	Mr. V.D. Patil	



Sr. No.	Exam Seat No.	Name of the Student	Title of the Project Report	Name of the Company	Name of the Guide	Signature
28	1482	Nikam Snehal Manohar	A Study of Financial Statement Analysis with reference to Ajinkyatara Sahakari Soot Girani Limited, Shahunagar-Walse	Ajinkyatara Sahakari Soot Girani Limited, Shahunagar-Walse	Dr. R.D. Kumbhar	
29	1483	Patil Gaurav Ravindra	A Study of Customer Relationship Management with reference to Patil Industrial Supplier, Satara	Patil Industrial Supplier, Satara	Dr. S.S. Bhola	
30	1484	Potdar Pradnya Dhananjay	A Study of Customer Satisfaction Using SERVQUAL Model with reference to Gruh Finance Limited, Satara	Gruh Finance Limited, Satara	Dr.S.S. Bhola	
31	1485	Deshpande Rohan Khanderao	A Study of Supply Chain Management with special reference to Shree Balaji Group of Industries, Baramati	Shree Balaji Group of Industries, Baramati	Mr. S.B. Chavan	
32	1486	Pawar Rohit Manohar	A Study of Kaizan Techniques with reference to Spicer India Pvt. Ltd., Satara	Spicer India Pvt. Ltd., Satara	Mr. S.B. Chavan	
33	1487	Rathi Anuja Laxmikant	A Study of Customer Satisfaction with reference to Kapad Vyapari Association, Satara	Kapad Vyapari Association, Satara	Dr.S.S. Bhola	
34	1488	Suryawanshi Abhijeet Anandrao	A Study of 7 QC Tools with respect to Cyclo Transmission Ltd., Patkhal, Satara	Cyclo Transmission Ltd., Patkhal, Satara	Mr. S.B. Chavan	
35	1489	Bakale Ashwini Sunil	A Study of Lean Manufacturing System with reference to Palekar Food Products Pvt. Ltd., Mauje Walse	Palekar Food Products Pvt. Ltd., Mauje Walse	Mr. S.B. Chavan	
36	1490	Deshmukh Gouri Arun	A Study of Employee Skill Matrix with reference to Spicer India Pvt. Ltd., Satara	Spicer India Pvt. Ltd., Satara	Dr. S.R. Nikam	
37	1491	Gangavane Shweta Anil	A Study of Procurement Cycle with reference to Gholap Industries, Kondave	Gholap Industries, Kondave	Dr. S.R. Nikam	
38	1492	Ingale Gitanjali Popat	A Study of Total Quality Management Dhanashree Industries, Satara	Dhanashree Industries, Satara	Mr. S.B. Chavan	
39	1493	Jadhav Komal Sanjay	A Study of Employee Training and Development with reference to Net Beats Infoway Pvt. Ltd., Navi Mumbai	Net Beats Infoway Pvt. Ltd., Navi Mumbai	Dr. S.R. Nikam	

Sr. No.	Exam Seat No.	Name of the Student	Title of the Project Report	Name of the Company	Name of the Guide	Signature
40	1494	Rangat Shubhangi Uttam	A Study of Employee Retention with reference to Mutha Engineering Pvt. Ltd., Unit II, Satara	Mutha Engineering Pvt. Ltd., Unit II, Satara	Dr. M.B. Bhosale	
41	1495	Shinde Dhanashree Prakash	A Study of Employee Absenteeism with reference to Cyclo Transmissions Pvt. Ltd., Patkhal	Cyclo Transmissions Pvt. Ltd., Patkhal	Dr. M.B. Bhosale	
42	1496	Shinde Priyanka Ashok	A Study of Employees Health and Safety with reference to Shri Sai Seva Packing Industry, Satara	Shri Sai Seva Packing Industry, Satara	Dr. M.B. Bhosale	
43	1497	Walimbe Vaishnavi Vinayak	A Study on Training and Development with reference to Kwik Patch Ltd., Satara	Kwik Patch Ltd., Satara	Dr. R.D. Kumbhar	
44	1498	Chavan Aishwarya Jeevan	A Study of Working Capital with reference to Palekar Food Products Pvt. Ltd., Walse	Palekar Food Products Pvt. Ltd., Walse	Mr. V.D. Patil	
45	1499	Deshmukh Pranali Suryakant	A Study of Scientific Purchasing with reference to Dhanashree Industries, Satara	Dhanashree Industries, Satara	Mr. S.B. Chavan	
46	1500	Matkar Arati Dinkar	A Study of Selective Inventory Control Techniques with reference to Dhanashree Industries, Satara	Dhanashree Industries, Satara	Mr. S.B. Chavan	
47	1501	Matkar Mayuri Vilas	A Study of Statistical Process Control with reference to Dhanashree Industries, Satara	Dhanashree Industries, Satara	Mr. S.B. Chavan	
48	1502	Pawar Akshay Pravin	A Study of Non-Performing Assets with reference to The Mahabaleshwar Urban Co-Operative Bank Ltd., Mahabaleshwar	The Mahabaleshwar Urban Co-Operative Bank Ltd., Mahabaleshwar	Dr. R.D. Kumbhar	
49	1503	Kadam Tejaswi Avinash	A Study of Women Empowerment Through Self Help Group Scheme with reference to The Satara District Central Co-Operative Bank Ltd., Satara	The Satara District Central Co-Operative Bank Ltd., Satara	Mr. V.D. Patil	



Sr. No.	Exam Seat No.	Name of the Student	Title of the Project Report	Name of the Company	Name of the Guide	Signature
50	1504	Mane Priyanka Ramdas	A Study of E-Banking Services with reference to The Satara District Central Co-Operative Bank Ltd., Satara	The Satara District Central Co-Operative Bank Ltd., Satara	Mr. V.D. Patil	
51	1505	Vaidya Shivani Mukund	A Study of Financial Performance Analysis with reference to Brahma Technoplant, Wai	Brahma Technoplant, Wai	Dr. R.D. Kumbhar	
52	1506	Varnekar Geetanjali Ashok	A Study of Financial Inclusion with reference to The Satara District Central Co-Operative Bank Ltd., Satara	The Satara District Central Co-Operative Bank Ltd., Satara	Dr. R.D. Kumbhar	
53	2031	Salunkhe Pratik Ashokrao				
54	2034	Jadhav Ketan Dhansing				
55	2038	Kenjale Gauri Sharad				
56	2039	Sangatti Vajeed Mohammadgous	A Study of Quality Assurance with respect to Cooper Corporation Pvt. Ltd., Satara	Cooper Corporation Pvt. Ltd., Satara	Dr.S.S. Bhola	
57	2040	Nanavare Akshay Dilip	A Study on Opinion of Customer Regarding Investment in Deposits of Cooperative Bank with reference to The Satara District Central Cooperative Bank Ltd., Satara	The Satara District Central Cooperative Bank Ltd., Satara	Dr. S.S. Bhola	

  
Director

Karmaveer Bhaurao Patil Institute of  
Management Studies and Research, Satara





Rayat Shikshan Sanstha's  
Karmaveer Bhaurao Patil Institute of Management Studies and Research, Satara.  
List of the Project Report of the BBA-III Students For The Academic Year 2019-20

Sr.No	Name of the Student	Title of the Project Report	Name of The Company/Area	Name of the Guide
1	Jadhav Priya Prakash	A Project Report on Analytical Study of Organic Vegetables Marketing with reference to Satara City	Satara City	Dr. S.S. Bhola
2	Sawant Sarika Vitthal	A Study on Awareness about Traffic Rules Among College Going Students	Among College Going Students	Mr. R.J. Agawane
3	Shinde Tejashri Prakash	A Study on Impact of Television Reality Shows on Youth of Satara	Youth of Satara	Mr. R.J. Agawane
4	Ghorpade jyoti Kumar	A Study on Problems and Challenges Faced by Women Entrepreneurs with reference to Satara City	Satara City	Dr. S.A. Bhosale
5	Pachwadkar Rasika Rajendra	A Study of Consumer Purchasing Patterins Towards Eco-Friendly Products	Eco-Friendly Products	Mr. M.M. Shinde
6	Sabale Shruti Suresh	A Study on Preference Among Youth Towards Government Job Position with respect to Satara City	Satara City	Mr. R.J. Agawane
7	Badekar Karan Vijay	A Study on the Level of awareness of Human Rights Among the People of Satara City	Satara City	Mrs. Preeti Shree
8	Kende Nishant Rajendra	A Study on Consumers Perception Towards Packaged Milk in Satara City	Satara City	Mr. M.D. Pardeshi
9	Kamte Viki Santosh	A Project Report on to study Customer Satisfaction Towards Honda Two Wheelers with respect to Satara City	Satara City	Mr. M.D. Pardeshi
	Shinde Dhananjay Sham	A Study of Employee's Health and Safety SDB Industries, Wai	SDB Industries, Wai	Mr. R.J. Agawane



11	Deshmukh Akshay Daulat	A Study on the Effectiveness of Training and Development Program with reference to Amazia Vision Environment Pvt. Ltd., Atit.	Amazia Vision Environment Pvt. Ltd., Atit.	Mrs. Preety Shree
12	Mane Shubham Jaywant	A Study of Employee Involvement in Kaizan Practices with reference to Amazia Vision Environment Pvt. Ltd., Atit.	Amazia Vision Environment Pvt. Ltd., Atit.	Mr. M.D. Pardeshi
13	Jangam Rushikesh Ganesh	A Comparative Study of Traditional Marketing and Digital Marketing with reference to Satara City	Satara City	Dr. S.A. Bhosale
14	Sabale Shraddha Suresh	A Study of Awareness About Banking Facilities and Services with reference of Janata Sahakari Bank Ltd., Satara	Janata Sahakari Bank Ltd., Satara	Mr. M.M. Shinde
15	Jadhav Pooja Shahaji	A Project Report on to Study of Health Safety and Problem of Night-Shift Security Watchman at Satara	Night-Shift Security Watchman at Satara	Dr. S.A. Bhosale
16	Deshmukh Pratiksha Vilas	A Study on Social Media and Effective Tool for Marketing Amongst Youth with reference to Satara City	Satara City	Dr. S.A. Bhosale
17	Kadam Gaurav Ananda	A Study on Customer Satisfaction Towards Bafna Tours and Travels with reference to Pune City	Pune City	Dr. S.A. Bhosale
18	Sul Mayur Shantinath	A Study on the Problems Faced by Football Players in Cricketing Country with reference to Satara City	Satara City	Mr. R.J. Agawane
19	Pinjari Simran Salim	A Study on the Effect of Brand Image on Customer's Taste Preference with respect to Nike Brand in Satara City	Satara City	Mr. M.M. Shinde
20	Ramgadiya Jaspreet Kaur	A Study on Consumer's Attitude and Perception Towards Digital Food Delivery App Services	Digital Food Delivery App Services	Mr. M.M. Shinde
21	Bhosale Pratiksha Sunil	A Study on the Perception of Young Generation Towards Social Media with reference to Satara City	Satara City	Mrs. Preety Shree

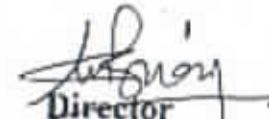


22	Jadhav Sanket Ramechandra	A Study on Sales Promotional Activities with reference of Choundeshwari Honda, Nagthane	Choundeshwari Honda, Nagthane	Dr. S.A. Bhosale
23	Pawar Prasad Shivaji	A Project Report on to Study the Awareness About Scholarship Schemes for Post-Graduation(MBA) with reference to UG Students in Satara District	UG Students in Satara District	Mr. M.M. Shinde
24	Mane Suraj Deepak	A Study on Awareness of Digital Banking Services Among Housewives	Among Housewives	Mr. M.D. Pardeshi
25	Bodake Ajay Jayram	A Study on Investors Preference for Different Investment Alternatives with special reference to Satara City	Satara City	Mrs. Preety Shree
26	Mandhare Karishma Navnath	A Study on Employee Absenteeism with special reference to Shree Krishna Milk and Milk Product Pvt Ltd., Wai	Shree Krishna Milk and Milk Product Pvt Ltd., Wai	Mr. M.D. Pardeshi
27	Datir Sanket Anil	A Study on Problems Faced by First Generation Entrepreneurs in Satara City	Satara City	Mrs. Preety Shree
28	Sukare Pranav Charudatta	A Study to Identify Potential Towards Chess Academy as A Career Opportunity in Satara City	Satara City	Mr. R.J. Agawane
29	Bhavekar Nikhil Anil	A Study on Work Life Balance Among College Faculties with respect to Satara City	Satara City	Mrs. Preety Shree
30	Mohite Simran Sanjay	A Study About Preferences of People Who Buying A Products by Using Online Platforms with respect to Satara City	Satara City	Mr. M.D. Pardeshi
31	Kadam Pallavi Adinath	A Study of Awareness About Different Online Payment System Among People with respect to Satara City	Satara City	Mr. M.D. Pardeshi
32	Deshmukh Pragati Prabhakar	A Project Report on an Impact of Advertisement on Buying Behavior of Customers Regarding Aadeshwar Jewellers, Satara	Aadeshwar Jewellers, Satara	Mrs. Preety Shree
33	Mujumale Chetan Dattatray	A Project Report on To Study Customer Perception Towards Sales Promotional Activities Adopted by Shinde Honda Agencies with reference to Karad City	Shinde Honda Agencies, Karad	Mr. M.D. Pardeshi



34	Tarade Shivraj Suryakant	A Study on Advertising and Sales Promotion Impact on Hero Two Wheelers with special reference to Dhruv Motors, Pachwad	Dhruv Motors, Pachwad	Mr. R.J. Agawane
35	Salunkhe Payal Jalindar	A Study on Customer Satisfaction with respect to Jalsagar Hotel and Family Restaurant, Kanher, Satara	Jalsagar Hotel and Family Restaurant, Kanher, Satara	Mr. R.J. Agawane
36	Matkar Nikita Vijay	A Project Report on Comparative Study of Buying Behaviour of Customers Towards Local Versus Foreign Brands of Cloths	Local Versus Foreign Brands of Cloths	Mr. M.D. Pardeshi
37	Ghadage Archana Bhimrao	A Study of Attitude of Graduate Youths Towards Entrepreneurship with reference to Wai City	Wai City	Dr. S.A. Bhosale
38	Salunkhe Gouri Vijay	A Project Report on an Analytical Study of Education System with reference to Satara City	Satara City	Mr. R.J. Agawane
39	Phalke Ankita Shatrughna	A Study of Consumer Buying Behaviour of Smartphones with reference to Satara City	Satara City	Mr. M.M. Shinde
40	Bhilare Pratiksha Ashok	A Study on Brand Awareness of Patanjali Product with reference to Wai City	Wai City	Mrs. Preety Shree



  
 Director  
 Karmaveer Bhaurao Patil Institute of  
 Management Studies and Research, Satara.

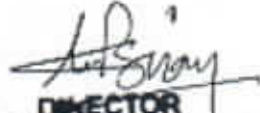




Ravati Shikshan Sanstha's  
Karmaveer Bhauroao Patil Institute of Management Studies & Research, Satara.  
BCAIII(SEM\_VI) Project List(2019-20)

Group No.	Students	Topic	Guide Name
1	1. Rahul Bhosale 2. Vedant Salvi 3. Ashish More 4. Akshay Shelar	ERP System	Mrs.Dhanawade S.J
2	1. Siddhi Waragade 2. Priyanka Sawant 3. Rasika Gujar 4. Kamlesh Shelar	Event Management System	Mrs.Dhanawade S.J
3	1. Shubham Jadhav 2. Chaitanya Nikam 3. Sagar Salunkhe 4. Aniket Sanas	Home Services System	Mrs.Shelar P.M
4.	1. Mandar Bhutkar 2. Siddhant malvade 3. J.Manthan Deshmane 4. Mrunal Shinde	Ethos Website	Mrs.Shevate T.N.
5.	1. Rameez Shaikh 2. Akhil P.B. 3. Akash Kamane 4. Abhishek Kulkarni	E-School website	Mrs.Shelar P.M
6.	1. Seema Khade 2. Aparna Jadhav 3. Rajesh Pawar 4. Ajay Mandave	Next_Tune Website	Mrs.Dhanawade S.J
7.	1.Mahamulkar Nitish 2.Akib Shaikh 3.Mulla Ahmad	Tourism System	Mrs.Shelar P.M
9.	1.Omkar More 2.Abhijeet Ghorpade 3.Pritviraj Rajmane 4.Prafull Ghadge	Agreetech Website	Mrs.Shevate T.N.
10.	1.Bushikesh Malave	Autoworld Website	Mrs.Dhanawade S.J



  
**DIRECTOR**  
 Karmaveer Bhauroao Patil Institute Of  
 Management Studies & Research Satara



Rayat Shikshan Sanstha's  
**Karmaveer Bhaurao Patil Institute of Management Studies and Research, Satara.**  
**List of the Project Report of the MBA II, Sem III Students For The Academic Year 2019-20**

Sr. No.	Exam. Seat No.	Name of the Student	Title of the Project Report	Name of the Company	Name of the Guide	Signature
1	1455	Bhosale Rohan Mohan	A Study of Employees Absenteeism with reference to BVG India Ltd., Pune	BVG India Ltd., Pune	Dr. S.S. Bhola	
2	1456	Sasane Siddharth Umesh				
3	1457	Chobe Shamal Dattatrya	A Study of Employee Turnover with special reference to Spicer India Pvt. Ltd., Satara	Spicer India Pvt. Ltd., Satara	Dr. S.R. Nikam	
4	1458	Pawar Priyanka Madhukar	A Study on Compensation Management with reference to Walchandnagar Industries Ltd., Satara Road	Walchandnagar Industries Ltd., Satara Road	Dr. M.B. Bhosale	
5	1459	Khilari Bipin Kundlik	A Study of Financial Performance Analysis with reference to Sanjay Industries, Wadhe, Satara	Sanjay Industries, Wadhe, Satara	Dr. S.S. Bhola	
6	1460	Phadtare Sagar Mohan	A Project Report on Evaluation of 5 S System with reference to Shree Ashtavinayak Glass Pvt. Ltd., Khandala	Ashtavinayak Glass Pvt. Ltd., Khandala	Mr. S.B. Chavan	
7	1461	Ghorpade Vaishnavi Vitthal	A Study on Investigation of Employees Multi-Skills with reference to Emerson Climate Technologies (I) Pvt. Ltd., Atit, Satara	Emerson Climate Technologies (I) Pvt. Ltd., Atit, Satara	Dr. S.R. Nikam	
8	1462	Shinde Ashwini Nandkumar	A Project Report on Study of Core Banking System in The Satara District Central Co-Operative Bank Ltd., Satara	The Satara District Central Co-Operative Bank Ltd., Satara	Dr. R.D. Kumbhar	



Sr. No.	Exam Seat No.	Name of the Student	Title of the Project Report	Name of the Company	Name of the Guide	Signature
9	1463	Aoughade Arti Vikas	A Study of the Disbursement of Home Loan with reference to Janata Sahakari Bank Ltd., Satara	Janata Sahakari Bank Ltd., Satara	Mr. V.D. Patil	
10	1464	Momin Faruk Anwar	A Study of Satisfaction of Residential Apartment Owner with reference to Four Square Developers and Builder, Satara	Four Square Developers and Builder, Satara	Dr.S.S. Bhola	
11	1465	Nagare Shivani Siddheshwar	A Study on Assets and Liabilities Management at Janata Co-Operative Bank Ltd., Satara	Janata Co-Operative Bank Ltd., Satara	Dr. M.B. Bhosale	
12	1466	Lembhe Asmita Avinash	A Study of Labor Efficiency and Impact on Organization with reference to Jaideep Plastics, Satara	Jaideep Plastics, Satara	Dr. S.R. Nikam	
13	1467	Shelar Pooja Shridhar	A Study of Education Loan with reference to The Satara District Central Co-Operative Bank Ltd., Satara	The Satara District Central Co-Operative Bank Ltd., Satara	Dr. R.D. Kumbhar	
14	1468	Salunkhe Pranay Dadasaheb	A Study of Working Capital Management with respect to Cyclo Transmission Ltd., Patkhal, Satara	Cyclo Transmission Ltd., Patkhal, Satara	Dr. R.D. Kumbhar	
15	1469	Dige Ankita Pradip	A Study of Performance Appraisal System with reference to Gajanan Automotive(Satara) Pvt. Ltd., Satara	Gajanan Automotive (Satara) Pvt. Ltd., Satara	Dr. S.R. Nikam	
16	1470	Kshirsagar Kshitija Satish	A Study on Impact of Managerial Style on Employees with reference to Walchandnagar Industries Ltd., Satara Road	Walchandnagar Industries Ltd., Satara Road	Dr. S.R. Nikam	
17	1471	Mane Savita Chandrakant	A Study of Job Stress Among The Employees with reference to Maharashtra State Electricity Distribution Company Limited, Satara	Maharashtra State Electricity Distribution Company Limited, Satara	Dr. S.R. Nikam	



Sr. No.	Exam Seat No.	Name of the Student	Title of the Project Report	Name of the Company	Name of the Guide	Signature
18	1472	Matkar Komal Santosh	A Study on Effects of Employee Turnover on Organization Efficiency with reference to Planet Home Decor Pvt. Ltd., Satara	Planet Home Decor Pvt. Ltd., Satara	Dr. M.B. Bhosale	
19	1473	Pawar Kajal Shrimant	A Study of Employee Engagement with reference to Planet Home Décor Pvt. Ltd., Satara	Planet Home Décor Pvt. Ltd., Satara	Dr. M.B. Bhosale	
20	1474	Salunkhe Meghana Sunil	A Study of Employee Skill Matrix with special reference to Emerson Climate Technology(India) Pvt. Ltd., Atit	Emerson Climate Technology(India) Pvt. Ltd., Atit	Dr. M.B. Bhosale	
21	1475	Toraskar Snehal Vitthal	A Study of Training Need Assessment with reference to ACH/BE-Jobbed Incorporation Pvt. Ltd., Satara	ACH/BE-Jobbed Incorporation Pvt. Ltd., Satara	Dr. M.B. Bhosale	
22	1476	Vishwakarma Krishna Umesh	A Study of Customer Satisfaction and Service Quality with reference to Vishwakarma Furniture, Color and Aluminum Works, Satara	Vishwakarma Furniture, Color and Aluminum Works, Satara	Dr. R.D. Kumbhar	
23	1477	Bagwan Araman Usman	A Study of Deposit Schemes with reference to Dhanwantari Nagari Sahakari Patsanstha Maryadit, Satara	Dhanwantari Nagari Sahakari Patsanstha Maryadit, Satara	Mr. V.D. Patil	
24	1478	Bhosale Pooja Ramesh	A Study on Cash Management with reference to Bharat Offset Printers, Koregaon	Bharat Offset Printers, Koregaon	Mr. V.D. Patil	
25	1479	Bichukale Pratik Rohidas	A Study of Customer Satisfaction with reference to United India Insurance Company Limited, Satara	United India Insurance Company Limited, Satara	Dr. S.S. Bhola	
26	1480	Gaikwad Vibha Uttamrao	A Study on Analysis of Deposit Schemes with reference to Janata Urban Co-Operative Bank Ltd., Wai	Janata Urban Co-Operative Bank Ltd., Wai	Mr. V.D. Patil	
27	1481	Mahadik Pallavi Sunil	A Study of Export Market with reference to Kavitsu Transmissions Pvt. Ltd., Satara	Kavitsu Transmissions Pvt. Ltd., Satara	Mr. V.D. Patil	



Sr. No.	Exam Seat No.	Name of the Student	Title of the Project Report	Name of the Company	Name of the Guide	Signature
28	1482	Nikam Snehal Manohar	A Study of Financial Statement Analysis with reference to Ajinkyatara Sahakari Soot Girani Limited, Shahunagar-Walse	Ajinkyatara Sahakari Soot Girani Limited, Shahunagar-Walse	Dr. R.D. Kumbhar	
29	1483	Patil Gaurav Ravindra	A Study of Customer Relationship Management with reference to Patil Industrial Supplier, Satara	Patil Industrial Supplier, Satara	Dr. S.S. Bhola	
30	1484	Potdar Pradnya Dhananjay	A Study of Customer Satisfaction Using SERVQUAL Model with reference to Gruh Finance Limited, Satara	Gruh Finance Limited, Satara	Dr.S.S. Bhola	
31	1485	Deshpande Rohan Khanderno	A Study of Supply Chain Management with special reference to Shree Balaji Group of Industries, Baramati	Shree Balaji Group of Industries, Baramati	Mr. S.B. Chavan	
32	1486	Pawar Rohit Manohar	A Study of Kaizan Techniques with reference to Spicer India Pvt. Ltd., Satara	Spicer India Pvt. Ltd., Satara	Mr. S.B. Chavan	
33	1487	Rathi Anuja Laxmikant	A Study of Customer Satisfaction with reference to Kapad Vyapari Association, Satara	Kapad Vyapari Association, Satara	Dr.S.S. Bhola	
34	1488	Suryawanshi Abhijeet Anandrao	A Study of 7 QC Tools with respect to Cyclo Transmission Ltd.,Patkhal, Satara	Cyclo Transmission Ltd.,Patkhal, Satara	Mr. S.B. Chavan	
35	1489	Bakale Ashwini Sunil	A Study of Lean Manufacturing System with reference to Palekar Food Products Pvt. Ltd., Mauje Walse	Palekar Food Products Pvt. Ltd., Mauje Walse	Mr. S.B. Chavan	
36	1490	Deshmukh Gouri Arun	A Study of Employee Skill Matrix with reference to Spicer India Pvt. Ltd., Satara	Spicer India Pvt. Ltd., Satara	Dr. S.R. Nikam	
37	1491	Gangavane Shweta Anil	A Study of Procurement Cycle with reference to Gholap Industries, Kondave	Gholap Industries, Kondave	Dr. S.R. Nikam	
38	1492	Ingale Gitanjali Popat	A Study of Total Quality Management Dhanashree Industries, Satara	Dhanashree Industries, Satara	Mr. S.B. Chavan	
39	1493	Jadhav Komal Sanjay	A Study of Employee Training and Development with reference to Net Beats Infoway Pvt. Ltd., Navi Mumbai	Net Beats Infoway Pvt. Ltd., Navi Mumbai	Dr. S.R. Nikam	




Sr. No.	Exam Seat No.	Name of the Student	Title of the Project Report	Name of the Company	Name of the Guide	Signature
40	1494	Rangat Shubhangi Uttam	A Study of Employee Retention with reference to Mutha Engineering Pvt. Ltd., Unit II, Satara	Mutha Engineering Pvt. Ltd., Unit II, Satara	Dr. M.B. Bhosale	
41	1495	Shinde Dhanashree Prakash	A Study of Employee Absentecism with reference to Cyclo Transmissions Pvt. Ltd., Patkhal	Cyclo Transmissions Pvt. Ltd., Patkhal	Dr. M.B. Bhosale	
42	1496	Shinde Priyanka Ashok	A Study of Employees Health and Safety with reference to Shri Sai Seva Packing Industry, Satara	Shri Sai Seva Packing Industry, Satara	Dr. M.B. Bhosale	
43	1497	Walimbe Vaishnavi Vinayak	A Study on Training and Development with reference to Kwik Patch Ltd., Satara	Kwik Patch Ltd., Satara	Dr. R.D. Kumbhar	
44	1498	Chavan Aishwarya Jeevan	A Study of Working Capital with reference to Palekar Food Products Pvt. Ltd., Walse	Palekar Food Products Pvt. Ltd., Walse	Mr. V.D. Patil	
45	1499	Deshmukh Pranali Suryakant	A Study of Scientific Purchasing with reference to Dhanashree Industries, Satara	Dhanashree Industries, Satara	Mr. S.B. Chavan	
46	1500	Matkar Arati Dinkar	A Study of Selective Inventory Control Techniques with reference to Dhanashree Industries, Satara	Dhanashree Industries, Satara	Mr. S.B. Chavan	
47	1501	Matkar Mayuri Vilas	A Study of Statistical Process Control with reference to Dhanashree Industries, Satara	Dhanashree Industries, Satara	Mr. S.B. Chavan	
48	1502	Pawar Akshay Pravin	A Study of Non-Performing Assets with reference to The Mahabaleshwar Urban Co-Operative Bank Ltd., Mahabaleshwar	The Mahabaleshwar Urban Co-Operative Bank Ltd., Mahabaleshwar	Dr. R.D. Kumbhar	
49	1503	Kadam Tejaswi Avinash	A Study of Women Empowerment Through Self Help Group Scheme with reference to The Satara District Central Co-Operative Bank Ltd., Satara	The Satara District Central Co-Operative Bank Ltd., Satara	Mr. V.D. Patil	



Sr. No.	Exam Seat No.	Name of the Student	Title of the Project Report	Name of the Company	Name of the Guide	Signature
50	1504	Mane Priyanka Ramdas	A Study of E-Banking Services with reference to The Satara District Central Co-Operative Bank Ltd., Satara	The Satara District Central Co-Operative Bank Ltd., Satara	Mr. V.D. Patil	
51	1505	Vaidya Shivani Mukund	A Study of Financial Performance Analysis with reference to Brahma Technoplant, Wai	Brahma Technoplant, Wai	Dr. R.D. Kumbhar	
52	1506	Varnekar Geetanjali Ashok	A Study of Financial Inclusion with reference to The Satara District Central Co-Operative Bank Ltd., Satara	The Satara District Central Co-Operative Bank Ltd., Satara	Dr. R.D. Kumbhar	
53	2031	Salunkhe Pratik Ashokrao				
54	2034	Jadhav Ketan Dhansing				
55	2038	Kenjale Gauri Sharud				
56	2039	Sangatti Vajeed Mohammadgous	A Study of Quality Assurance with respect to Cooper Corporation Pvt. Ltd., Satara	Cooper Corporation Pvt. Ltd., Satara	Dr.S.S. Bhola	
57	2040	Nanavare Akshay Dilip	A Study on Opinion of Customer Regarding Investment in Deposits of Cooperative Bank with reference to The Satara District Central Cooperative Bank Ltd., Satara	The Satara District Central Cooperative Bank Ltd., Satara	Dr. S.S. Bhola	



  
**Director**  
 Karmaveer Bhaurao Patil Institute of  
 Management Studies and Research, Satara

Name - Ashwin Srinivasan, Jadhav  
(20111010 - 3)

\* Write the def<sup>n</sup> / concept of USP (unique selling proposition) & punch line supported by examples of minimum 5 companies.

\* USP (unique selling proposition) -

A unique selling proposition is a factor that differentiates a product from its competitors such as the lowest cost, the highest quality or the 1st ever product of its kind. A USP could be thought of as "what you have that competitors don't".

The key to effective selling in this situation if your product or service is similar to those around you is what advertising & marketing professionals call a "unique selling proposition". Unless you can pinpoint what makes your business unique in a world of homogeneous competitors you cannot target your sales efforts successfully. Pinpointing your USP requires some hard searching & creativity. One way to start is to analyze how other companies use their USPs to their advantage. This requires careful analysis of other companies ads & marketing messages. If you analyze what they say they sell, not just their product or service characteristics you can learn a great deal about how companies distinguish themselves from competitors.





Examples -

1) Dominos "30 minutes or its free" promise  
In this you get fresh hot pizza delivered to your door in 30 minutes or less or its free

2) De Beers - "A diamond is forever"

The USP here is that diamonds being almost unbreakable, last forever & thus are the perfect symbol for eternal love.

3) M&M'S - "The milk chocolate melt in your mouth not in your hand"

This is an example of how even a quirky USP can attract customer interest.

4) FedEx Corporation: - "When it absolutely positively has to be there overnight"

FedEx gives its customers the guarantee that it will deliver their packages safely & on time

5) Avis: - "We're number two. We try harder."

This USP does a remarkable job of turning what seems like a negative quality into a benefit.



#### \* Punch line -

A punch line concludes a joke. It is intended to make people laugh. It is the 3<sup>rd</sup> & final part of the typical joke structure. It follows the introductory framing of the joke & the narrative which sets up for the punch line.

In a broader sense, "punch line" can also refer to the unexpected & funny conclusion of any performance, situation or story.

#### Examples: -

1) Tata Motors: -  
"Even More Car per Car!"

2) Sony: -  
"Like No other"

3) Raymonds: -  
"The Complete Man"

4) Coca Cola: -  
"Thanda Mithaab Coca Cola"

5) Dairy Milk: -  
"Swad Zindagi Kei"

6) Bajaj: -  
"Hamara Bhai"



\* USP for KBPIMS

" Welcomes everyone preparing for future "

In KBPIMS there are various management activities are taken for improving our confidence curiosity for new business ideas. The teachers in the KBPIMS focuses on every student for improving their ability.

Punch-line :-

" The Foundation for a high-flying career "

In the KBPIMS the Syllabus was prepared as per the future requirement skills that every manager or Business man should have for making the students successful for that they are doing various activities like industrial visit & also playing the various management games so this attracts the students for choosing their future career institute. Also college provide us the new demanded specializations that other colleges not provide because of unavailability of teachers that our institute have with the experienced teachers staff.





**Rayat Shikshan Sastha's**  
**Karmaveer Bhaurao Patil Institute of Management Studies & Research Varye, Satara**  
**Seminar Record**  
**Bba-I Sem -II**  
**Subject :-Human Resource Management**

Roll No	Student Name	Seminar Topic	Sign	Subject Teachers Remark
1	Autade Soham Vijay	Remuneration	<i>Autade</i>	10-3-20
2	Bagal Akash Vishnu	Performance appraisal	<i>Bagal</i>	10-3-20
3	Bhandare Atul Arun	Traditional methods of Perf. Appe.	<i>Bhandare</i>	10-3-20
4	Bhopale Rutuja Maruti	Components of Remuneration	<i>Bhopale</i>	10-3-20
5	Bhosale Prasad Madhukar			
6	Borate Manish Ramesh	Allowances	<i>Borate</i>	10-3-20
7	Chatur Yash Pramod	Modern Methods of Performance APP.	<i>Chatur</i>	10-03-20
8	Dhone Jividha Nitin	Modern methods of Performance App.	<i>Dhone</i>	05-03-20
9	Gaikwad Shivaraj Rajendra	Demotion of employees	<i>SR Gaikwad</i>	5-3-20
10	Gaikwad Sachin Shravan	Types of Employee Benefits	<i>Gaikwad</i>	10-03-20
11	Gaikwad Yashraj Pandurang	Employee benefits	<i>Y.P. Gaikwad</i>	10-3-20
12	Gandhi Mehal Tejpal	Performance Appraisal Methods	<i>Gandhi</i>	10-3-20
13	Garde Jay Mahendra	Types of Employee Benefits	<i>Garde</i>	10-03-20
14	Gawade Rutika Arun	Old-Age and Retirement Benefits	<i>Gawade</i>	10-3-20
15	Ghadge Shantanu Dadasaheb			
16	Ghadge Sheetal Uday	Promotion and Demotion	<i>Sheetal</i>	2-3-2020
17	Ghadge Trupti Suresh	Involuntary Separation of employee	<i>Ghadge</i>	6-3-2020
18	Gonjari Sanika Anil	Performance Appraisal.	<i>Gonjari</i>	
19	Jadhav Komal Dipak			
20	Jadhav Sayali Anandrao	Employee Benefit	<i>Jadhav</i>	6-3-20
21	Jagdale Nikita Sunil	Promotion & its advantages & disadvantages	<i>Jagdale</i>	6-3-2020
22	Jagdale Shivani Mahendra	Voluntary Separation	<i>Jagdale</i>	6-3-2020
23	Jagtap Smriti Shailendra	Traditional Methods of Per App.	<i>Smriti</i>	2/3/20
24	Jagtap Vishwajeet Shamrao			




25	Jambhile Aniket Prakash			
26	Kachare Siddhi Satish			
27	Kadam Sakshi Sunil	Modern methods of Performance Appraisal	S.S.Kadam	05-03-20
28	Kamathi Yash Surendra			
29	Kamble Aditya Pravin			
30	Kamble Aditya Ravindra			
31	Kamble Somesh Dipak	Employees of the benefit	S.D.Kamble	14/3/2020
32	Kanase Raj Atmaram			
33	Karale Ashwini Yashwant	Needs of Performance Appraisal	Prade	6-3-20
34	Kenjale Mansi Anandrao	characteristics of Employee benefit	Prade	6-3-20
35	Kharat Shubham Dnyandeo	Employees Benefits	SK	6-3-20
36	Khutale Seha Sujit	Modern Methods of Performance Appraisal	Prade	10-3-20
37	Kokare Suraj Sanjit	Employees Demotion	Prade	7/3/20
38	Kulkarni Shrutika Atul	Modern methods of Performance Appraisal	S.Kulkarni	05-03-20
39	Latkar Tanvi Mangesh	Demotion, meaning & causes	Prade	
40	Lokhande Rohan Sanjay	Types of transfer & Demerit	Prade	6-3-2020
41	Malusare Harshada Chandrakant	Demotion, types & policy	Prade	6-3-2020
42	Mane Ganesh Dhanaji			
43	Mane Omkar Dilip			
44	Motling Vishal Mahendra	Remuneration	Prade	
45	Mule Vaishnavi Pramod	Needs of Performance Appraisal	Prade	
46	Naikwadi Tejas Dilip			
47	Nyayanite Asmita Bhimrao	Modern methods of Performance Appraisal	Prade	05-03-20
48	Oswal Adarsh Uttam	Performance Appraisal methods	Prade	7-3-20
49	Oswal Viren Ghevarchand	Performance Appraisal methods	Prade	7-3-20
50	Oswal Virthi Himmat	Promotion of employee	Prade	07-03-2020
51	Palkar Siddharth Ashish	Types of Employee Benefits	Prade	10-03-20
52	Pardeshi Yogesh Gopal	Modern Methods of Performance Appraisal	Prade	10-3-20-20
53	Pathak Siddhesh Umesh			
54	Pawar Pranali Bharat			
55	Pujari Rushikesh Mahadev			
56	Randive Monika Rajesh	Promotion meaning, definition	Prade	10-3-20
57	Rathod Kumar Dhondiba			
58	Raut Sourabh Pratap			

59	Relekar Kundan Kishor	Demotion Causes & Policy	Relkar	
60	Rohira Kushal Jagdish	Modern methods of performance appraisal	Rohira	10/3/20
61	Salunkhe Hrishikesh Ashok	old age and retirement for	Salunkhe	6/3/20
62	Salunkhe Rutuja Ramchandra	old age & retirements Benefits	Salunkhe	6/3/20
63	Sanghavi Mokashit Vastupal	Performance Appraisal - Traditional	Sanghavi	2/3/20
64	Sawant Mayuri Ramchandra	Variable Pay Component	Sawant	6/3/20
65	Shah Mittal Bharat			
66	Shalgar Vaibhavi Prakash	performance appraisal & needs	Shalgar	7/3/20
67	Shedge Neha Mohan	Traditional Methods of Per App.	Shedge	2/3/20
68	Shete Pranav Anand			
69	Sutar Bhagyashri Ramesh	Employees Benefits meaning	Sutar	6-3-20
70	Tambe Pradnya Dip	Employee Benefits & services	Tambe	4/3/2020
71	Tamboli Sadd Khalil	modern method of Performance App.	Tamboli	10-3-20
72	Tapale Vedant Yayati			
73	Tarate Raturaj Rajan	Performance appraisal	Tarate	2-3-20 2-3-20
74	Taware Manthan Mohan			
75	Thorat Digvijay Manohar			
76	Varande Smitusha Tushar	Components of Remuneration	Varande	7/3/20
77	Virkar Akash Chintamani	employees benefit & services	Virkar	7/3/20
78	Wadhvani Narendra Satish			
79	Wagh Rohan Pradip			
80	Yadav Rucha Ganesh	Transfer meaning & types	Yadav	7/3/20
81	Bavadhane Ramchandra L.	Employee transfers	Bavadhane	05/03/20
82	Bendre Ravikiran Mahesh			
83	Bhosale Sourav Dipak			
84	Chougule Omkar Vikas			
85	Dhange Asmina			
86	Deokar Abhishek Rakesh			
87	Deshmukh Shweta Sudashiv	Modern methods of Performance App.	Deshmukh	05-03-20
88	Ghadage Samadhan Dilip	Types of employees benefits	Ghadage	05-03-20
89	Ghorpade Aditya Niwas			
90	Hirave Omkar Mahendra	REMUNERATION	Hirave	05-03-20
91	Jadeja Mayursinh Narrendra			
92	Jadhav Ganesh Suresh			



93	Jadhav Rushikesh Biju			
94	Jadhav Yogesh Rajendra	employees benefits	Jadhav	05-03-20
95	Khandait Vivek Vishvanth			
96	Patil Akshad Nandkumar			
97	Pawar Aditya Ankush			
98	Phalke Avishakar Sunil			
99	Rajput Om			
100	Shinde Abhilash Vinod			
101	Yadav Kirti Ashok	Modern methods of Performance Appraisal	Yadav.	05-03-20
102	Bansode Amey Vikas	Demotion, cause, Policy	AB	
103	Palkar Adnan Irfan			
104	Rajput Viren Rajandrasing			
105	Sawant Sejal Rajendra	Needs of performance Appraisal	Sawant	05-03-20
106	Shinde Akash Sopan			
107	Shinde Sakshi Satish			

  
 Dr. S. A. Bhosale  
 Subject Teacher



Name - Jadhav Sayali  
Anandrao.

Roll NO - 20

Class - BBA-I

Subject Teacher Name -  
S.A. Bhosale.

Seminar Topic -

Employee Benefit





# Employee Benefit

## Meaning of Employee Benefits

In addition to Compensation in the form of wages & salaries, org. provide workers with various services & programmes known as employee benefits. previously these services & programmes were known as fringe benefits. Now these have become part of Compensation package hence the word fringe is now not used & not appropriate even. Nowadays employee benefits are regarded as an important tool to retain employees & improve the bottom-line of the organisation.

According to Cockman, "employee benefits are those benefits which are supplied by an employer to or for the benefits of an employee & which are not in the form of wages, salaries and time related payments."

According to C.B. Mamonica, "employee benefits are," primarily a means in the direction of ensuring, maintaining and increasing the income of the employee. It

is a benefit which supplements to a worker's ordinary wages & which are of value to them and their families in so far as it materially increases their retirement."

### Characteristics & Feature of Employee Benefit

- 1) Employee benefits are those payments which are paid to him in addition to the wages and salary he receives.
- 2) These benefits are not given to the worker for any specific performance of the jobs but they offered boosting his interests in work and to make the job more productive for him.
- 3) Employee benefits represent labour cost. Whatever benefits are offered to the employees in kind or in money terms account for cost.
- 4) These benefits are offered to employees irrespective of their merit. merit or non merit is not the criterion for these benefits.
- 5) Benefits given by the employer is meant for all the employees and not a specific group of employees.

## Need for Employees Benefit & Services

### 1. Employee demands -

Employees demand more & varied types of fringe benefits rather than pay hike because of reduction in the tax burden on the part of employees and in view of the galloping price index and cost of living.

### 2. Trade Union demands

Trade Unions compete with each other for getting more and newer varieties of fringe benefits to their members. If one union succeeds in getting one benefit, the other unions within persuades mgmt. to provide a new one.

### 3. Employer's preference

Employers also prefer fringe benefits to pay-hike, as fringe benefits motivate employees to give their best to the organisation. It improves morale and works as an effective advertisement.



#### 4. As a Social Security

Social Security is a Security that Society furnishes through appropriate organisation against certain risks to which its members are exposed. These risks are contingencies of life like accidents and occupational diseases.

#### 5. To improve human relations

Human relations are maintained when the employees are satisfied economically, socially and psychologically. Fringe benefits satisfy the worker's economic, social and psychological needs. Consumer Stores, Credit facilities, Canteen, recreation facilities etc. Satisfy the worker's social needs, where as retirement benefits satisfy some of the psychological problems about the post-retirement life. However, most of the benefits minimise economic problems of the employee.

25.02.2020

Dr. Sarang S. Bhola,  
Associate Professor,  
Karmaveer Bhaurao Patil Institute of  
Management Studies and Research, Varye,  
Satara.

To,  
The Director,  
Karmaveer Bhaurao Patil Institute of  
Management Studies and Research, Varye,  
Satara.

Sub: Permission to organize Cinema show at experiential learning technique regarding Management concepts.

Dear Sir,

This is with above cited subject, to foster learning of MBA students, the faculty of MBA have decided to adopt experiential learning technique in the faculty meeting dtd. 24.02.2020.

The nature of experiment is to show English, Hindi and Marathi Cinema, which carries the concepts of management. The watching of film is to be followed by group discussion of 5 to 6 candidates each. The entire class is to prepare a ppt on the same and the said ppt is to be certified by Head Department of Management. The ppt can then be uploaded to the website of institute and the same ppt can also be uploaded to the students individual LinkedIn account.

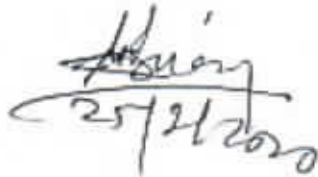
Request you to extend the permission for the same,

Thank you,

Yours faithfully,



Dr. Sarang S. Bhola  
HOD Management,  
KBPIMSR, Satara.



Dr. S. A. Bhosale



27.02.2020

### NOTICE

All MBA-I and II year students are hereby informed to join experiential learning exercise in the auditorium on 02.03.2020 at 10.30am.

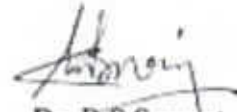
We are going to watch movie 3idiots. The object of watching movie is to learn management and social concepts from the movie.

After watching movie students has to undertake group discussion within a group of 5-6 students to make consensus on what has been learnt from the movie. Then the MBA-I and MBA-II class will prepare one ppt each on the points jot down by the groups.


The ppt finalized is to be certified by Head Department of Management and the same ppt is to be uploaded on website of institute.

Take a note.

  
Dr. S.S. Bhola  
HOD Management

  
Dr. B.S. Sawant  
Director

Faculty dealing with MBA program has to remain present for the experiential learning activity.

Sr.	Name of the faculty	Signature
1	Dr. M.B.Bhosale	
2	Dr. R.D.Kumbhar	
3	Dr. S.R. Nikam	
4	Dr. S.B.Chavan	
5	Shri. V.D. Patil	



06.03.2020

Dr. Sarang S. Bhola,  
Associate Professor,  
Karmaveer Bhaurao Patil Institute of  
Management Studies and Research, Varye,  
Satara.

To,  
The Director,  
Karmaveer Bhaurao Patil Institute of  
Management Studies and Research, Varye,  
Satara.

Sub: Report on experiential learning through Cinema show regarding Management concepts.

Dear Sir,

This is with above cited subject, on 2<sup>nd</sup> March 2020 from 10.30 am to 5.00pm students of MBA-I and MBA-II have participated to watch the Hindi film 3idiots in the institute auditorium.

22 students of MBA-I and 35 students of MBA-II had participated. The discussions were held then after and ppt has been prepared by each class. From the ppt it can be ascertained that students have enjoyed the watching movie from educational point of view and learn the social and managerial concepts. Few concepts of learning mechanism has also been learnt by students.

Please find attached the ppt on learning of students from the film 3idiots.

Thank you,

Yours faithfully,



Dr. Sarang S. Bhola  
HOD Management  
KBPIMSR, Satara.

Encl: Copies of ppt prepared by class MBA-I and MBA-II.

IRAC  
S. Bhola  
6/3/2020





Rayat Shikshan Sastha's

Karmaveer Bhaurao Patil Institute of Management Studies & Research Varye, Satara

MBA : I

Attendance Sheet

Year 2019-20

Day : Monday

Date : 02/03/2020

Sr. No.	Name of the Faculty	Time	Subject	Sign.
1	Cinema Show	10-30	5-00	
2	3 idiots			
3	Experiential Learning			
4				
5				
6				

Sr. No	Student Name	I	II	III	IV	V	VI
1	Babar Bhushan Balwant	<i>[Signature]</i>					
2	Bhosale Vaibhavi Vitthal	<i>[Signature]</i>					
3	Bondarde Manisha Arvind	<i>[Signature]</i>					
4	Chandane Shubham Ramesh	<i>[Signature]</i>					
5	Gadave Aishwarya Chandrashekhar	<i>[Signature]</i>					
6	Ghadage Karan Shumrao	<i>[Signature]</i>					
7	Ghamare Ashish Prabhakar	<i>[Signature]</i>					
8	Jadhav Aakash Anundarao	<i>[Signature]</i>					
9	Jadhav Ashwini Sambhaji	<i>[Signature]</i>					
10	Jadhav Manesh Jivaji	<i>[Signature]</i>					
11	Jadhav Santosh Kisan	<i>[Signature]</i>					
12	Jadhav Sumit Laxman	<i>[Signature]</i>					
13	Mahadik Swarali Anil	<i>[Signature]</i>					
14	Mohite Nikhil Premsing	<i>[Signature]</i>					
15	More Pooja Pradip	<i>[Signature]</i>					
16	Nikam Trupti Dilip	<i>[Signature]</i>					
17	Pawar Aboli Anil	<i>[Signature]</i>					
18	Pawar Shumbam Ramchandra	<i>[Signature]</i>					
19	Salukhe Dhiraj Rajaram	<i>[Signature]</i>					
20	Salunkhe Akash Shahaji	<i>[Signature]</i>					
21	Shaikh Muskan Munna	<i>[Signature]</i>					
22	Shalukar Sayali Sanjay	<i>[Signature]</i>					
23	Shelar Abhishek Ramchandra	<i>[Signature]</i>					
24	Shingate Arati Sudhakar	<i>[Signature]</i>					
25	Thorat Pallavi Nivas	<i>[Signature]</i>					
26	Wagh Priyanka Sanjay	<i>[Signature]</i>					
27	Yadhav Vishakha Vijay	<i>[Signature]</i>					
No. of Student Present		22					
Signature of Faculty		<i>[Signature]</i>					





**Rayat Shikshan Sastha's**  
**Karmaveer Bhaurao Patil Institute of Management Studies & Research Varye, Satara**

Day: 01/03/2020

Year 2019-20

Attendance Sheet

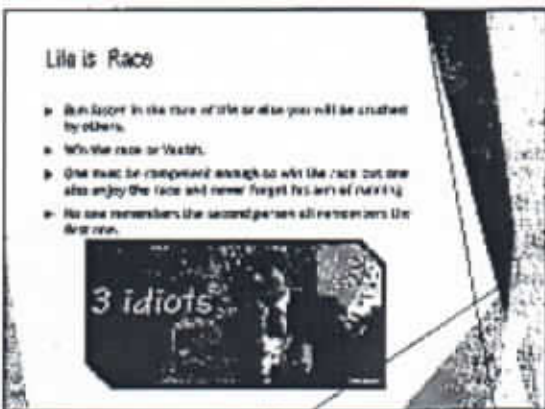
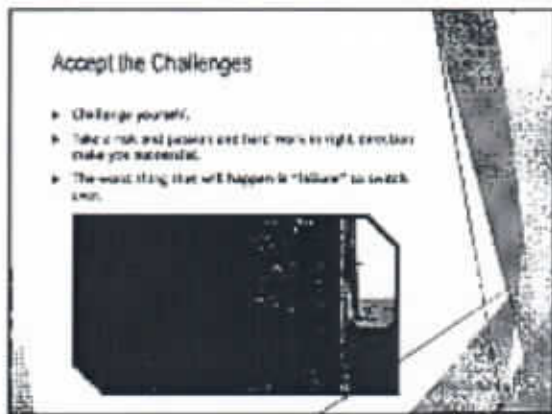
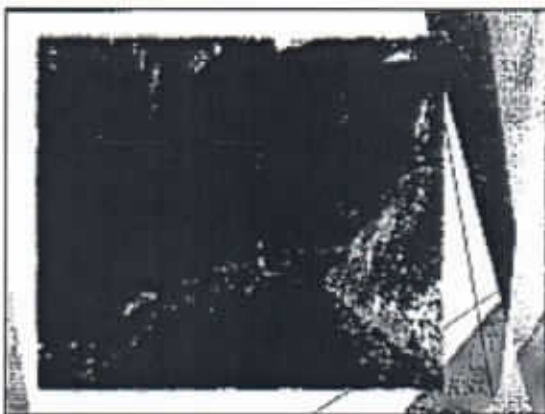
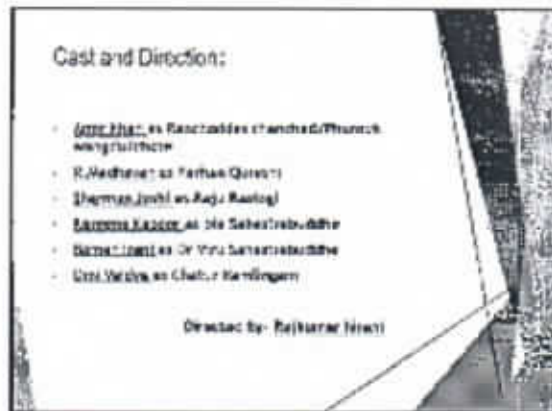
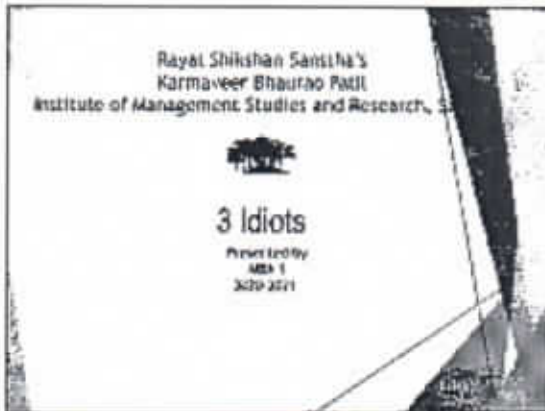
MBA : II

Sr.No.	Name of the Faculty	Time	Subject	Sign	Sr. No.	Name of the Faculty	Time	Subject	Sign					
1	Cinema Show	10:30 to			7									
2	3 idhar	5-00 pm			8									
3					9									
4	Experiential Learning				10									
5					11									
6					12									
Sr.No.	Name	Specialization	Com.	Com.	Mkt.	Mkt.	HRM	HRM	FM	FM	Prod	Prod	Sys.	Sys.
1	Aoughade Arti Vikas	Fin/Prod	Arti											
2	Bagwan Araman Usman	Fin/Mkt	Arti											
3	Bakale Ashwini Sunil	HRM/Prod	Arti											
4	Bhosale Pooja Ramesh	Mkt/Fin	/											
5	Bhosale Rohan Mohan	Mkt/HRM	/											
6	Bichukale Pratik Rohidas	Mkt/Fin	/											
7	Chavan Aishwarya Jeevan	Fin/Prod	/											
8	Chobe Shamal Dattatraya	HRM/Prod	/											
9	Deshmukh Gouri Arun	HRM/Prod	Arti											
10	Deshmukh Pranali Suryakant	Fin/Prod	PS											
11	Deshpande Rohan Khanderao	Mkt/Prod	Arti											
12	Dige Ankita Pradip	Mkt/HRM	/											
13	Gaikwad Vibha Utamrao	Mkt/Fin	/											
14	Gangavane Shweta Anil	HRM/Prod	/											
15	Ghorpade Vaishnavi Vitthal	Mkt/HRM	Arti											
16	Ingale Gitanjali Popat	HRM/Prod	Arti											
17	Jadhav Komal Sanjay	HRM/Prod	/											
18	Kadam Tejaswi Avinash	Fin/System	Arti											
19	Khilare Bipin Kundalik	Mkt/Fin	/											
20	Kshirsagar Kshitija Satish	Mkt/HRM	Arti											
21	Lembhe Asmita Avinash	Mkt/HRM	Arti											
22	Mahadik Pallavi Sunil	Fin/Mkt	Arti											
23	Mane Priyanka Ramdas	Fin/System	Arti											




Sl. No.	Name	Specialization	Com.	Com.	Mkt.	Mkt.	HRM	HRM	FM	FM	Prod	Prod	Sys.	Sys.
24	Mane Savita Chandrakant	Mkt/HRM												
25	Maikar Arun Dinkar	Fin/Prod	<i>Arunkar</i>											
26	Maikar Komal Santosh	Mkt/HRM	<i>Pratikar</i>											
27	Maikar Mayuri Vilas	Fin/Prod	<i>Hgauri</i>											
28	Momin Faruk Anwar	Fin/Mkt												
29	Nagare Shivani Siddheshwar	Fin/Mkt	<i>Syoni</i>											
30	Nikam Snehal Manohar	Fin/Mkt												
31	Phadtare Sagar Mohan	Mkt/Prod	<i>SMP</i>											
32	Patil Gaurav Ravindra	Mkt/Fin	<i>RPatil</i>											
33	Pawar Akshay Pravin	Fin/Prod	<i>A</i>											
34	Pawar Kajal Shrimant	Mkt/HRM												
35	Pawar Priyanka Madhukar	Mkt/HRM	<i>Mawar</i>											
36	Pawar Rohit Manohar	Mkt/Prod	<i>Rohit</i>											
37	Potdar Pradnya Dhamanraj	Mkt/Fin	<i>Pradnya</i>											
38	Rangest Shubhangi Utam	HRM/Prod	<i>Rangest</i>											
39	Rathi Anuja Laxmikant	Mkt & Prod	<i>Anuja</i>											
40	Salunkhe Meghana Sunil	Mkt/HRM	<i>Megha</i>											
41	Salunkhe Pranay Dadasaheb	Fin/Prod	<i>Pranay</i>											
42	Shelar Pooja Shridhar	Mkt/Fin	<i>Pooja</i>											
43	Shinde Ashwini Nandkumar	Fin/System	<i>Shinde</i>											
44	Shinde Dhamashree Prakash	HRM/Prod	<i>Prakash</i>											
45	Shinde Priyanka Ashok	HRM/Prod	<i>Prashinde</i>											
46	Suryawanshi Abhijeet Anandrao	Mkt/Prod	<i>ABAO</i>											
47	Toraskar Snehal Vitthal	Mkt/HRM	<i>Snehal</i>											
48	Vaidya Shivani Mukund	Fin/System	<i>Shivani</i>											
49	Sasane Siddharth Umesh	Mkt/HRM												
50	Varnekar Geetanjali Ashok	Fin/System	<i>Geetanjali</i>											
51	Vishwakarma Krushna Umesh	Mkt/HRM	<i>Krushna</i>											
52	Walimbe Vaishnavi Vinayak	HRM/System												
			No. of Student Present	35										
			Signature of Faculty	<i>[Signature]</i>										





### Learn to Understand

- ▶ Don't learn to get good marks learn to understand.
- ▶ Instead of competing with others make yourself capable.
- ▶ Don't compare simple things.
- ▶ By competing we can get good marks but no knowledge.
- ▶ There is no use of degree if we don't have knowledge to use.
- ▶ Don't expect a job because will follow you.




### Give yourself that Chance

Give Me Some Knowledge,  
Give Me Some Good  
And We Will Give You  
Greater Good Always




### Why quit?

- ▶ Don't harm yourself by taking mental pressure.
- ▶ Don't die before the actual death.
- ▶ Always think positive no matter what situation is.
- ▶ Live everyday as if today is a last day.
- ▶ Life is for living not for surviving.
- ▶ Say to yourself "It's well" It gives you courage to face the problem.




### Why Cramming?

- ▶ Each word has a value in communication.
- ▶ If communication dies, everything dies.
- ▶ Meaning and you can learn to very important part of communication.
- ▶ One word can't convey or quit wrong or passed at wrong place in communication, then consequences could be horrible.
- ▶ This is well explained in Chaitin's speech.



### Choose your own interest

- ▶ Don't let others decide your future.
- ▶ Find your interest and happiness.
- ▶ Follow your passion.
- ▶ Do what you love you will become successful one day.
- ▶ When your hobby become your passion and passion become your profession, you will become successful in life.
- ▶ You will get satisfaction, happiness, love, pleasure from following your passion.




### Fear is not Good for Great

- ▶ Have fear of entering into new places.
- ▶ With fear you can't achieve what you wanted to.
- ▶ Make your fear your strength.
- ▶ Don't become gut feeling man.
- ▶ Fear makes you weak.
- ▶ Fear is biggest enemy of self-confidence.
- ▶ When you keep your fear aside you will get a different attitude towards life and achievement in life's journey.





### Presence of mind

- Presence of mind is required to reach and every walk of life
- It is the only thing which prevents your failure.
- Rachee grows this by seeing the life of his's star and chidby using venant pump.
- Life is of management of emotions and just optimization of intelligence




### Friendship

- Helping others helps you to grow yourself.
- A lasting relationship is created by helping others.
- Friendship helps you to grow with each other.



### Chatur or ranchoddas

- Atitubir and Apitubir means one will chatur or ranchoddas
- Choose to your who you want to choose.



  
(Dr. S. R. Nikam)

  
(Dr. S. S. Bhola)





Character's Description

- Arvir Khayr - Rancho's dad/Charu's dad/Pranav's stepfather
- R. Madhavani - Purnav's Grandmother
- Shantanu Joshi - Rancho's Biology Teacher
- Kareena Kapoor - piya Sahasrabudhe
- Boman Irani - Dr. Vira Sahasrabudhe
- Chiranjeev - Charu's Grandfather

Directed by- Rakesh Oshani



Meaning of Education

"Education is not just about books, it's about life. It's about how you live your life. It's about how you treat others. It's about how you live your life." (Rancho's definition)

Meaning of Education

"Education is not just about books, it's about life. It's about how you live your life. It's about how you treat others. It's about how you live your life." (Rancho's definition)

Meaning of Education

"Education is not just about books, it's about life. It's about how you live your life. It's about how you treat others. It's about how you live your life." (Rancho's definition)

- Do not learn only the definitions learn the whole concept
- Learning is not remembering the definition or concept. Learning is understanding and being able to explain in our own words.

(When Rancho explains definition of education)



... (unreadable text) ...  
 ... (unreadable text) ...  
 ... (unreadable text) ...  
 ... (unreadable text) ...

- All is well - (unreadable text)
- Believe it or not, it's a positive view in every situation (unreadable text)

... (unreadable text) ...  
 ... (unreadable text) ...  
 ... (unreadable text) ...  
 ... (unreadable text) ...

- Do what you love to do
- For those who are interested, we hope they find their own path (unreadable text)

... (unreadable text) ...  
 ... (unreadable text) ...  
 ... (unreadable text) ...

- Understand meaning of every word or phrase will be crucial in your situation
- Use of Right words is crucial situation (unreadable text)

... (unreadable text) ...  
 ... (unreadable text) ...  
 ... (unreadable text) ...  
 ... (unreadable text) ...

- Don't let the world tell you who you are (unreadable text)
- You find faith, you find love, you find hope, you find what (unreadable text)

... (unreadable text) ...  
 ... (unreadable text) ...  
 ... (unreadable text) ...


- Every situation has a solution (unreadable text)
- Power always supports their children's best interests in need to overcome from (unreadable text)

... (unreadable text) ...  
 ... (unreadable text) ...  
 ... (unreadable text) ...  
 ... (unreadable text) ...


- Always remember, the most important thing is to stay positive (unreadable text)
- Always and never a trial depends on situation (unreadable text)
- Love and hope from mother, now more so possible to provide (unreadable text)



- Be persistent with every situation and problem.
- Consistency and persistence is most.
- Team work.  
(Pooja's time delivery team)
- No matter who or it's all about what it took.  
(Rajit did not make a good engineer but at last he has low confidence after teacher and Father who he lives who has he is not aware he takes off his degree steps go to retirement)



- Do that what you make Happy.  
(After such a long time between Anu Khan and Raja and Farhan When we have true friends then we face every problem and we make successful)
- Give 100% in your work.  
(Ranjit is he before in every day)
- In education, degree is not sufficient but knowledge is key of success.  
(Achievements of Anu Khan without degree same)



- Friendship Goals
- Friendship change our life when it's true.  
(Looking between Rancho, Farhan and Rajit)
- Environment we living, affect our thought process.
- Sometimes we should have to follow the right person instructions.  
(Mithun's and Anu's team in the 2nd year)



- Learning in free atmosphere is effective rather learning under pressure.  
(ICET vs. Rancho's school)
- Genius thinks in unique fashion and faces the critical situations differently.  
(Ranjit's all behavior)
- Simplicity is life.  
(Simplest way of life will help overcome highly stresses in tough living and high thinking. And this is the way of life those overall observations of Anu Khan have to live his life in success)



Three Idiots is one of the most entertaining and inspirational film in Bollywood. (Bachcha Kaha Bolo, Jahaan / Karmyahi Ahi Saah, Jhak Maska Pooche Bhagat) If you doing the work you love then you will work with more efficiency. RANCHO's style of Leadership is transformational as he pronounce others to be the best that they can be by following their passion. He also inspire students by his great and unconventional wisdom and many times stirred the emotions of others with his peppy acts. And believing in yourself is the only thing you need to be successful. (Beta Ache se Think All is Well)



Thank You



Dr. S. S. Bhola



## Report of Industrial Visit

Date: - 02.03.2020

To,  
The Director,  
KBPIMSR  
Varye Satara.

Sub – Regarding the report of industrial Visit

Respected Sir,

With reference to above subject we are submitting here with the report of industrial visit which was conducted for our MBA I and MBA II students at Palekar Food Products PVT, LTD. Valase Tal. Satara on 26.02.2020, where 23 students of MBA I and 26 students of MBA II were participated in the visit. The purpose of the visit was to provide industrial exposure to our students as well as which will help them to complete their practical's of the various subjects of the MBA Program. Our 3 faculty members namely Dr. M.B.Bhosale, Dr. S.R.Nikam and Dr. S.B.Chavan. Industrial visit was very beneficial to our students

Attendants of the students and industrial visit report also attached along with this report. Accept this report for further provision.

Thanking you

Yours Faithfully,

Dr. M.B.Bhosale

Dr. S.R.Nikam

Dr. S.B.Chavan



IPAC Cell  
Subray  
2/3/2020



Rayat Shikshan Sastha's

Karmaveer Bhaurao Patil Institute of Management Studies & Research Varye, Satara

MBA : I

Attendance Sheet

Year 2019-20

11/02/2020  
26/2/2020

Day :

Date :

Sr. No.	Name of the Faculty	Time	Subject	Sign.
1				
2	Indrati V. S. Patil		Marketing	Indrati V. S. Patil
3				
4	Prof. V. S. Patil		Marketing	V. S. Patil
5				
6				

Sr. No	Student Name	I	II	III	IV	V	VI
1	Babar Bhushan Balwant	Babar	Babar	Babar	Babar	Babar	Babar
2	Bhosale Vaibhavi Vitthal	Bhosale	Bhosale	Bhosale	Bhosale	Bhosale	Bhosale
3	Bondarde Manisha Arvind	BBA	BBA	BBA	BBA	BBA	BBA
4	Chandane Shubham Ramesh	Chandane	Chandane	Chandane	Chandane	Chandane	Chandane
5	Gadave Aishwarya Chandrashekhar	Gadave	Gadave	Gadave	Gadave	Gadave	Gadave
6	Ghadage Karan Shamrao	Ghadage	Ghadage	Ghadage	Ghadage	Ghadage	Ghadage
7	Ghamare Ashish Prabhakar	Ghamare	Ghamare	Ghamare	Ghamare	Ghamare	Ghamare
8	Jadhav Aakash Anandarao	Jadhav	Jadhav	Jadhav	Jadhav	Jadhav	Jadhav
9	Jadhav Ashwini Sambhaji	Jadhav	Jadhav	Jadhav	Jadhav	Jadhav	Jadhav
10	Jadhav Manesh Jivaji	Jadhav	Jadhav	Jadhav	Jadhav	Jadhav	Jadhav
11	Jadhav Santosh Kisan	Jadhav	Jadhav	Jadhav	Jadhav	Jadhav	Jadhav
12	Jadhav Sumit Laxman	Jadhav	Jadhav	Jadhav	Jadhav	Jadhav	Jadhav
13	Mahadik Swarali Anil	Mahadik	Mahadik	Mahadik	Mahadik	Mahadik	Mahadik
14	Mohite Nikhil Premising	Mohite	Mohite	Mohite	Mohite	Mohite	Mohite
15	More Pooja Pradip	More	More	More	More	More	More
16	Nikam Trupti Dilip	Nikam	Nikam	Nikam	Nikam	Nikam	Nikam
17	Pawar Aboli Anil	Pawar	Pawar	Pawar	Pawar	Pawar	Pawar
18	Pawar Shumbam Ramchandra	Pawar	Pawar	Pawar	Pawar	Pawar	Pawar
19	Salukhe Dhiraj Rajaram	Salukhe	Salukhe	Salukhe	Salukhe	Salukhe	Salukhe
20	Salunkhe Akash Shahaji	Salunkhe	Salunkhe	Salunkhe	Salunkhe	Salunkhe	Salunkhe
21	Shaikh Muskan Munna	Shaikh	Shaikh	Shaikh	Shaikh	Shaikh	Shaikh
22	Shalukar Sayali Sanjay	Shalukar	Shalukar	Shalukar	Shalukar	Shalukar	Shalukar
23	Shelar Abhishek Ramchandra	Shelar	Shelar	Shelar	Shelar	Shelar	Shelar
24	Shingate Arati Sudhakar	Shingate	Shingate	Shingate	Shingate	Shingate	Shingate
25	Thorat Pallavi Nivas	Thorat	Thorat	Thorat	Thorat	Thorat	Thorat
26	Wagh Priyanka Sanjay	Wagh	Wagh	Wagh	Wagh	Wagh	Wagh
27	Yadhav Vishakha Vijay	Yadhav	Yadhav	Yadhav	Yadhav	Yadhav	Yadhav
No. of Student Present		✓	✓	(27)	✓	(27)	
Signature of Faculty							

12





Rayat Shikshan Sashtya's

Karmaveer Bhauroo Patil Institute of Management Studies & Research Vayge, Satara

MBA : II

Attendance Sheet

Year 2019-20

Day :

29/2/2020

Saturday

Sr.No.	Name of the Faculty	Time	Subject	Sign	Sr. No.	Name of the Faculty	Time	Subject	Sign
1	Aoughade Arti Vikas	Fin/Prod	Accounting	[Signature]	8	Chavan Aishwarya Jeewan	Fin/Prod	Accounting	[Signature]
2	Bagwan Araman Usman	Fin/Mkt	Accounting	[Signature]	9	Chobe Shamal Dattatraya	HRM/Prod	Accounting	[Signature]
3	Bakale Ashwini Sunil	HRM/Prod	Accounting	[Signature]	10	Deshmukh Gouri Arun	HRM/Prod	Accounting	[Signature]
4	Bhosale Pooja Ramch	Mkt/Fin	Accounting	[Signature]	11	Deshmukh Pranali Suryakant	Fin/Prod	Accounting	[Signature]
5	Bhosale Rohan Mohan	Mkt/HRM	Accounting	[Signature]	12	Deshpande Rohan Khanderao	Mkt/Prod	Accounting	[Signature]
6	Bhirkale Pratik Rohidas	Mkt/Fin	Accounting	[Signature]	13	Dige Ankita Pradip	Mkt/HRM	Accounting	[Signature]
7	Chavan Aishwarya Jeewan	Fin/Prod	Accounting	[Signature]	14	Gaikwad Vibha Uttanrao	Mkt/Fin	Accounting	[Signature]
8	Chobe Shamal Dattatraya	HRM/Prod	Accounting	[Signature]	15	Gangavane Shweta Anil	HRM/Prod	Accounting	[Signature]
9	Deshmukh Gouri Arun	HRM/Prod	Accounting	[Signature]	16	Ghorpade Vaishnavi Vithal	Mkt/HRM	Accounting	[Signature]
10	Deshmukh Pranali Suryakant	Fin/Prod	Accounting	[Signature]	17	Inpale Gitanjali Popat	HRM/Prod	Accounting	[Signature]
11	Deshpande Rohan Khanderao	Mkt/Prod	Accounting	[Signature]	18	Jadhav Komal Sanjay	HRM/Prod	Accounting	[Signature]
12	Dige Ankita Pradip	Mkt/HRM	Accounting	[Signature]	19	Kadam Tejaswi Avinash	Fin/System	Accounting	[Signature]
13	Gaikwad Vibha Uttanrao	Mkt/Fin	Accounting	[Signature]	20	Khiliare Bipin Kundalik	Mkt/Fin	Accounting	[Signature]
14	Gangavane Shweta Anil	HRM/Prod	Accounting	[Signature]	21	Kshirsagar Kshitija Satish	Mkt/HRM	Accounting	[Signature]
15	Ghorpade Vaishnavi Vithal	Mkt/HRM	Accounting	[Signature]	22	Lemhbe Asmita Avinash	Mkt/HRM	Accounting	[Signature]
16	Inpale Gitanjali Popat	HRM/Prod	Accounting	[Signature]	23	Mahadik Pallavi Sunil	Fin/Mkt	Accounting	[Signature]
17	Jadhav Komal Sanjay	HRM/Prod	Accounting	[Signature]		Mane Priyanka Ramdas	Fin/System	Accounting	[Signature]
18	Kadam Tejaswi Avinash	Fin/System	Accounting	[Signature]					
19	Khiliare Bipin Kundalik	Mkt/Fin	Accounting	[Signature]					
20	Kshirsagar Kshitija Satish	Mkt/HRM	Accounting	[Signature]					
21	Lemhbe Asmita Avinash	Mkt/HRM	Accounting	[Signature]					
22	Mahadik Pallavi Sunil	Fin/Mkt	Accounting	[Signature]					
23	Mane Priyanka Ramdas	Fin/System	Accounting	[Signature]					



Sr. No.	Name	Specialization	C. om.	I. om.	Mkt.	Mkt.	HRM	HRM	FM	FM	Prod	Prod	Sys.	Sys.
24	Mane Savita Chandrakant	Mkt/HRM	✓	✓	✓	✓								
25	Makar Avati Dinkar	Fin/Prod	✓	✓	✓	✓								
26	Makar Komal Santosh	Mkt/HRM	✓	✓	✓	✓								
27	Makar Mayuri Vilas	Fin/Prod	✓	✓	✓	✓								
28	Momin Faruk Anwar	Fin/Mkt	✓	✓	✓	✓								
29	Nagare Shivani Siddheshwar	Fin/Mkt	✓	✓	✓	✓								
30	Nikam Snehal Manohar	Fin/Mkt	✓	✓	✓	✓								
31	Phadure Sagar Mohan	Mkt/Prod	✓	✓	✓	✓								
32	Patil Gaurav Ravindra	Mkt/Fin	✓	✓	✓	✓								
33	Pawar Akshay Pravin	Fin/Prod	✓	✓	✓	✓								
34	Pawar Kajal Shrimant	Mkt/HRM	✓	✓	✓	✓								
35	Pawar Priyanka Madhukar	Mkt/HRM	✓	✓	✓	✓								
36	Pawar Rohit Manohar	Mkt/Prod	✓	✓	✓	✓								
37	Potdar Pradnya Dhananjay	Mkt/Fin	✓	✓	✓	✓								
38	Rangar Shubhangi Udam	HRM/Prod	✓	✓	✓	✓								
39	Rathi Anuja Laxmikant	Mkt & Prod	✓	✓	✓	✓								
40	Salunkhe Meghana Sunil	Mkt/HRM	✓	✓	✓	✓								
41	Salunkhe Pranav Dadasaheb	Fin/Prod	✓	✓	✓	✓								
42	Shelar Pooja Shridhar	Mkt/Fin	✓	✓	✓	✓								
43	Shinde Ashwini Nankuntar	Fin/System	✓	✓	✓	✓								
44	Shinde Dhanashree Prakash	HRM/Prod	✓	✓	✓	✓								
45	Shinde Priyanka Ashok	HRM/Prod	✓	✓	✓	✓								
46	Suryawanshi Abhijeet Anandrao	Mkt/Prod	✓	✓	✓	✓								
47	Toraskar Snehal Vitthal	Mkt/HRM	✓	✓	✓	✓								
48	Vaidhya Shivani Mukund	Fin/System	✓	✓	✓	✓								
49	Sasane Siddharth Umesh	Mkt/HRM	✓	✓	✓	✓								
50	Varnekar Geetanjali Ashok	Fin/System	✓	✓	✓	✓								
51	Vishwakarma Krishna Umesh	Mkt/HRM	✓	✓	✓	✓								
52	Walimbe Vaishnavi Vinayak	HRM/System	✓	✓	✓	✓								

No. of Student Present  
Signature of Faculty

35





Est. 2008

Rayat Shikshan Sanstha's  
KARMAVEER BHAURAO PATIL INSTITUTE OF MANAGEMENT  
STUDIES AND RESEARCH, VARYE, SATARA  
(Affiliated to & Recognized by Shivaji University, Kolhapur and approved by  
Govt. of Maharashtra & AICTE, New Delhi)  
Founder : Padmabushan Dr. Karmaveer Bhaurao Patil, D. Lit

Mo: 8421600535  
Ph: (02162) 209600  
E-mail: mba.kbp@gmail.com  
Website: www.kbpimsr.ac.in

Director : **Prof. (Dr.) B. S. Sawant**  
(M.Com (Stat), M.C.M., M.B.A., M.Phil., Ph.D.)

Ref. No.: 727  
Date: 27/02/2020

To,  
Mr. Parag Katdare,  
Katdare Masale,  
New MIDC, Satara

**Sub – Regarding permission for Industrial Visit.**

Respected Sir,

We at Rayat Shikshan Sanstha's, Karmaveer Bhaurao Patil Institute of Management Studies and Research, Satara introduce ourselves as a pioneer management institute offering MBA, BBA and BCA programs affiliated to Shivaji University, Kolhapur. Sir, in an effort to provide hands on experience to our students we engage students in different activities and provide them the industrial exposure.


With the same endeavor, our MBA students wish to visit your factory of repute on 29.2.2020 at 11.00am

Kindly extend your permission and please guide our students,  
Thank you.

Yours faithfully,

  
Dr. B. S. Sawant  
Director



Received   
27/02/2020  
KATDARE FOOD PRODUCTS PVT. LTD  
J-2/17, Additional M.I.D.C.,  
Satara - 415 004.





Est. 2006

Rayat Shikshan Sanstha's  
KARMAVEER BHAURAO PATIL INSTITUTE OF MANAGEMENT  
STUDIES AND RESEARCH, VARYE, SATARA  
(Affiliated to & Recognized by Shivaji University, Kolhapur and approved by  
Govt. of Maharashtra & AICTE, New Delhi)  
Founder : Padmabushan Dr. Karmaveer Bhaurao Patil, D. Litt.

Mob. : 8421600535  
Ph. : (02162) 200600  
E-mail : mba.kbp@gmail.com  
Website : www.kbpimsr.ac.in

Director : **Prof. (Dr.) B. S. Sawant**  
(M.Com (Stat), M.COM, M.B.A., M.P.H.E., Ph.D.)

Ref. No. : 732  
Date : 29/02/2020

To,  
Mr. Parag Katdare,  
Katdare Food Products Pvt. Ltd.,  
12/17, Additional MIDC,  
Satara.

Sub: Visit to your organization on 29.02.2020

Dear Sir,

We at KBPIMSR are immensely thankful to you for sparing your valuable time to guide our MBA Students. The students were enormously benefited by visit to your organization and interaction on various facets of management. We compliment the hospitality provided by every individual in your organization.

We are sure that the knowledge gained by students about practical application of management principles and concepts in real life would help them to go a long way.

Let us hope that you would continue the patronage on our students by providing them such opportunities of gaining hands on experience with the help of esteemed organization like yours.

Thanking you,

Sincerely,

  
Director



Received   
29/02/2020

KATDARE FOOD PRODUCTS PVT. LTD  
J-2/17, Additional M.I.D.C.,  
Satara - 415 004.

o/c



Name of Company Ashish peabhakar.

class of MBA-I Roll No 8-7

visited Industrial Name of

PALEKAR FOOD PRODUCTION PVT. LTD.  
Wadase, Satara.

Information about Industry of

PALEKAR FOOD PRODUCTION  
PVT. LTD was started in 1939 by the name of  
'PALEKAR BAKERY'. When late shri. mazuhi sadashiv  
alias Dadasaheb palekar kept its foundation.

This industries main motto while best quality  
and affordable price was the main reason for  
the achieving this motto. Business is flourishing under  
the successful leadership of Mr. Neelkanth palekar  
and the brand name of ~~PALEKAR~~ 'palekar' with its logo  
'Bakee.Boy' are getting recognition beyond boundaries  
of district and state.

Industry's area of

This industry is located in the  
rural area. In this village no. large no. of people  
are living therefore this area is best for the bakery.  
even this area is connected by the ~~very~~ nearest  
satara. That's why this ~~He~~ has large no. of  
employees are ~~and~~ affordable.

### 3) Types of products &

In this factory large no. of products made. as well as some types of cakes are made there. so the products list like as &

1) Nankata?

2) Donat

3) Khaer → i)

4) Butter Khaer

5) Butter → i) masala Butter

6) Birthday cake → i) ice cake ii) Bred cake.

7) Toste

### 4) products quality & Branding packing &

PALEKAR is factory name is board in the market. that's way customer is satisfied for his products. His product quality level is very high. In the factory lots of types products are made but best thing is there is no. any types of unsatisfied working system. There is very good cleanliness. Even his products packing system is very perfect because they are very careful about his products. His products packaging is fully under the box. with plastic cover.





## 5) Internal structure of factory &

Raw material → 1st step processing on RM. → Dividing processed goods →

shifting in machinery → making a designed product → fill in the one batch →

fitting → final shaping through machinery → manual packaging →

store room → Delivery





RAYAT SHIKSHAN SANSTHA'S  
KARMAVEER BHAURAO PATIL INSTITUTE OF MANAGEMENT STUDIES AND  
RESEARCH, SATARA.

Industrial Visit, BBA-II

2019-2020

INDEX

Sr. No.	Particulars
1.	Report
2.	Reports from the students
3.	Notification on Web site
4.	Consent letter for Industrial Visit
5.	Photographs
6.	Attendance Sheet



Date: 28<sup>th</sup> Dec 2019

To,  
The Director  
KBPIMSR, Varye, Satara.

Subject: Report on the Industrial Visit at Mapro Food Park, Wai

Respected Sir,

It is pleased to inform you that we had successfully organized the one day industrial visit for BBA II students. We visited the industry on 27<sup>th</sup> Dec 2019 at 9:00 am. There were 39 students and 2 faculty members

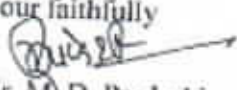
The main objective of our industrial visit is to make the student aware about the working environment, procedure and policies of software companies.

A supervisor for company guided us in which he shared Mapro Food Park Located around the idyllic hill-town of Panchgani in Western India, Mapro Foods manufactures Fruit Jams; Fruit beverage concentrates – Crushes and Squashes; and Fruit Bars. With an annual processing capacity of around 30 thousand MT, Mapro is a market leader in Western India. Founded in 1959, The Company has grown organically over the last five decades with sustained profitability. The company has grown organically over the last five decades with sustained profitability. Known for its quality and innovation, Mapro has been built on its founder's philosophy of developing products that are wholesome, nutritious, value-for-money, and imaginative.

We got lot of useful information in this industrial visit.

Thanking You.

Your faithfully

  
Mr. M. D. Pardeshi  
Class Co-ordinator

  
S. A. Blasale



Student's Name -

Sign.

1) Sanket .Salunkhe .

Sanket

2) Akash Ghodake

AkGhodake

3) Komal Surve

Komal

4) Sanyukta Bhis e

Bhis e

5) Kshetij Sabale .

Sabale .



# Industrial Visit Report

Today is September 21, 2019 (BBA II year class) We went to give industrial visit to Copper industry prior to the visit. We all came together at the Preeti Hotel, Along with us, the Pardeshi Sir and Bhosale Madam were teachers.

All together, at 10 am, the J1 and J2 plates of the Copper industry arrived. After completing all the processes at gate, we went to the Copper industry hall. Copper industry welcomed us into the hall. In the hall we are informed about the Copper industry by HR Manager Sir with the help of PPT. He said that the Company's plan was created in 1922 and the work of this company started from 1960. In this industry there are three types of products manufactured. They include Linner (Small and big linner) Bajaj Blocks and Die or bars. These products are manufactured.

HR head there stated the Company goals includes First accident 0%, Second rejection below 0.05%, third delivery of products 100%, Upcoming Manufacturing



Products 100%, Fifth Housekeeping excellent.

After the Seminar of HR Head in the House, the Copper industry provided us with safety equipments, and we went to see the work of the Copper industry.

The working time in the Copper industry is 8 hours. All the production was there on an Atomic Automatic base, and the final product also made the machine.

When we went to the first department, the supervisor heads informed us about G2F9. This department has 75% good production and 25% reject product in final production. The goals of this department are month wise. Orders are accepted from 1 to 15 a month.

Then we went to the liner department. The supervisor heads provided information about two types of liner. The first of these is a small liner used for the Mahindra tractors. The production of this liner was 300 units in 8 hours and 1000 unit in a day. The other big liner is used for ships, the liner weights about 4 ton, the production of this liner is 1 audit in 8 hours and 3 liner a day.

After the liner department we all took a 15 minute tea break, after the tea break, we went to the Bajaj Black



Department. The Supervisor heads provided information about the Aluminum block. They block 300 units in a Shift, and 900 units in a day.

Later we went to see the aluminum Foundry. In that department we cast a 920 mm bar. Cast in the HPDC machine (high pressure die casting) machine. Aluminum melt is 700 degrees In this machine. the die is then made from melt-made aluminum. The die is named 1007 and produces 15000 die in a month. In this department the rejection is 0%.

After Seeing the industry, everyone gathered in the hall. That's where the question and answer part came from. And then there was the Thanksgiving Show, the end of our industrial visit here.

A group photo of everyone coming out of the industry was removed, and everyone went home.



Salunkhe  
Sanket Salunkhe



maresh pardeshi &lt;mareshpardeshi503@gmail.com&gt;

**Re: HR L & D | Consent Letter for Industrial Visit**

1 message

Dr. Sarang Bhola &lt;sarangbhola@gmail.com&gt;

Thu, Sep 19, 2019 at 4:43 PM

To: SANJEEV Asopa <sanjeev.asopa@coopercorp.in>, Sarika Bhosale <sarikabhosale76@gmail.com>, mareshpardeshi503@gmail.com, drbssawant <drbssawant@rediffmail.com>

Dear Mr. Sanjeev Asopa,

I thank you very much for your mail and consent for industrial visit. on the said date and time our BBA-II year students around 55, would visit the organization along with faculty, Dr. Mrs. S.A. Bhosale and Mr. Mahesh Paradeshil.

Thank you once again for your cooperation,

regards,

Sarang Bhola

On Thu, Sep 19, 2019 at 4:04 PM SANJEEV Asopa &lt;sanjeev.asopa@coopercorp.in&gt; wrote:

Greetings of the day!!!

Cooper corporation Pvt Ltd. is the leading Manufacturer of Engines, Engine Components & Power Generators & Cylinder Liners with 11 plants in Satara, catering to domestic and international customers. This letter is with reference to your request for Industrial visit, we are pleased to confirm the same for Sat, 21 Sept 2019. The details are enclosed with the mail.

Kindly acknowledge the receipt of this letter along with confirmation for same.

**NOTE :** Kindly carry two copies of the enclosed consent letter at the security Gate during the Industrial training.

(See attached file: Consent Letter for Industrial Visit.pdf)

Warm Regards,

Sanjeev Asopa | +91-8983126680

Dy. Mgr. Training &amp; Devp.



Cooper Corporation Pvt. Limited

Engines | Engine Components | Power Generators

"Nariman House" MG0/1, Additional MIDC area

Satara-431003, Maharashtra, India.

T. +91 (landline contact-02162-240413). F. +91 (02162-240271/240023)

Email: [sanjeev.asopa@coopercorp.in](mailto:sanjeev.asopa@coopercorp.in)[www.coopercorp.in](http://www.coopercorp.in)

CIN: U27101PN19B2PTC026229





11/2/2019

Gmail - Re: HTL & D | Consent Letter for Industrial Visit

Dr. Sarang Bhole  
Associate Professor,  
Karmaveer Bhaurao Patil Institute  
of Management Studies & Research,  
Satara - 415015  
Cell: 09822124414

Slideshare : <http://www.slideshare.net/sarangbhole>

I don't use people to make great research; I use research to make great people.....

Regards,  
Sarang



महाराष्ट्र राज्य मार्ग परिवहन महामंडळ, सातारा विभाग सातारा आगार  
जोडपत्र अ सुधारित  
नैमित्तिक करारावर बस गाडी/गाड्या भाड्याने-मागणी करारवयाच्या अर्जाचा नमुना  
सवलत / विद्द हवलत

प्रति,

आगार व्यवस्थापक, (व)  
रा. प. सातारा.

दि. 19/12/2019

M/S सेंट्रल बस 1367 वेपिंग यमल

*Handwritten signature*

बस गाड्या भाड्याने देण्याबाबतच्या महाराष्ट्र राज्य मार्ग परिवहन महामंडळाने ठरविलेल्या नियम व कार्यपध्दतीनुसार कमाल आसन क्षमता 30/38 असलेल्या 1 बस गाडी/बस गाड्या सातारा पासून स्वाळी/ठिकाण पर्यंत फेरी करण्यासाठी मी भाड्याने घेवू इच्छितो त्याचा तपशिल खालील प्रमाणे - परिवर्तन/ निम्नभाराम/ ~~उत्तरेगाडी~~

- अ) भाड्याने घेणाऱ्याचे पूर्ण नांव : श्री. ~~सर्वे~~ / ~~जे. अनास~~
- पूर्ण पत्ता व दुरध्वनी क्रमांक : दुरध्वनी क्र. 9740528052
- ब) बस गाडी/ बस गाड्या पाहिले असतील ती तारीख व वेळ : दि. 21-12-19 वेळ 0630
- ग) भाड्याने घेणाऱ्या लोकांना जेथून घेवून जावयाचे आहे ते ठिकाण : गाडी आगारातून सुटण्याची वेळ 0630
- ड) अनुसरावयाच्या मार्गाचा पूर्ण तपशिल : ~~सातारा- 15-3-113- वेपिंग~~ (Improved condition)
- इ) प्रवासी मार्गाने अदमासे किलो मीटर मधील अंतर : 1 किमी 300
- ई) केवळ मुद्दामाचे ठिकाणी पोहचवयाचे आहे कि परत आणावयाचे आहे : 45 + 10 आगारातून जाणे
- फ) फ्लॅट फेरी / दुहेरी फेरी : ~~एकेरी~~ फेरी / दुहेरी फेरी
- ग) प्रवास केंव्हा पूर्ण होण्याची अपेक्षा आहे ती तारीख व वेळ : दि. 21-12-19 रोजी वेळ - 20:00 पासून
- घ) विशेष शेर - प्रासंगिक करारास 45 + 10 सीट उभे राहून परवानगी आहे.

टीप :- संभाव्य भाडे वाढीच्या शर्तीला अधिन राहून वाढीव आकार निघाल्यास त्वरीत भरणा करण्यास तयार आहे.

*Handwritten signature*

करार कर्त्यांची सही

रोखपाल राप. सातारा आगार - कृपया रु. 12,000/- (अक्षरी ~~सातारा~~ रुये ~~रुपये~~) रक्कम भरून घेण्यात यावी.

आंतरराज्य कराराबाबत कराराच्या उरली व शर्ती मंडळ समजावून सांगितल्या असून मंडळ मान्य असेल नांतरराज्य विनंती (या बाबतसाठी असणारा) अर्जात हर अस्मात मी तयार आहे.

*Handwritten signature*  
19/12/19  
आगार व्यवस्थापक (व)  
रा.प. सातारा

करारकर्त्यांची सही.

वाहन परिक्षक सूचना : गाडी सोबत जॅक, पाना, टॉमी, स्पेअररुहील देण्यात यावे.  
प्रासंगिक कराराची रा. प. बस आदल्यादिवशी स्वच्छ धुवून डिझेल भरून तयार ठेवावी.  
चालक सूचना : प्रवास पूर्ण झाल्यानंतर करार कर्त्यांकडून फॉर्मवर/लॉग सिटवर शेर लिहून घ्यावा.  
प्रत - वाहन परिक्षक/वाहतुक निरीक्षक रा. प. सातारा आगार  
प्रासंगिक करारा करिता रु. रोख पावती क्र. अन्वये मिळाले. ता. 19/12/19

12,000/-

119005

*Handwritten signature*  
रोखपालाची सही

५१० ११५ ६०३६  
(७२७०२)

१ बस



स्. स्नेहा जे. धर्मापते

७७ 60578082

मुंबई भोटार वाहन ( उत्तर प्रदेश सरकार ) अधिनियम १९५८

नैमित्तिक टिकीट 00२-२२३००३

वाहनचा नोंदणी क्रमांक

प्रा. करार

दि- 21/12/19

वे- 6:30

स्ता-वा-प.०३.

पर्यन्तचा प्रवास कि.मी. ७००/५०

वाहतूक केलेल्या उजासंची संख्या

457

जमा केलेले भाडे रुपये

12,000/-

पैसे

बारा हजार रुपये

कर  
अधिकार्याची  
सही

दिनांक

19/12/19

सहोदर

*Shrey*

श. प. सातारा आगर

2359

क्र./रा.प./आव्य(क)/वाह/पा.क./परतावा  
रा.प.सातारा आगार दि. 3.11.19

By Post

परतावा आदेश क्र. 2359

प्रति, मि. कोटी.जी. वासुदे  
करो नोदी कोक मिकोर्स. रा.प.  
1960578062

12.000 रुपये  
19.11.19 दिनांक

विषय :- प्रासंगिक कराराचा परतावा.  
संदर्भ :- प्रासंगिक करार पावती क्र. 119003  
महाराष्ट्र, भरले असून सदर कराराचा आकार रुपये 9850/- झाला  
संदर्भित पावतीने आपण प्रासंगिक करारासाठी रुपये 12.000 तो वजा जाता आपणास रुपये 2150/- परतावा येत आहे.  
असून नील क्रमांक 3864 दिनांक 26.11.19 तो वजा करता आपल्या खचनि मनिऑर्डर केसी जाईल.  
तो आपण तनस येऊन एक महिन्याचे आत सकाळी 9 ते 12 या वेळेत घेऊन जावा ही विनंती. अन्यथा आपल्या खचनि मनिऑर्डर केसी जाईल.

आपला विश्वासू  
06/11/19

प्रा.प.सातारा आगार

HAID/अज्ञा केंद्र/दिनांक आगार व्यवस्थापक (क) वरिष्ठ, रा.प.सातारा.



**RAYAT SHIKSHAN SANSTHA'S  
KARMAVEER BHAURAO PATIL INSTITUTE OF MANAGEMENT STUDIES AND  
RESEARCH, SATARA**

**INDUSTRIAL VISIT  
2019-2020**

**Place:** Mapro Industry Pvt Ltd, Shendurjane, Wai SataraMaharashtra .

**Visit Date:** 21/12/2019

**INDUSTRIAL VISIT AMOUNT INFORMATION :**

Sr. no	Student Name	Contributed Amount	Sign	Refund Amount	Sign
1	Adagale Shubhangi Dilip	500	<i>[Signature]</i>		
2	Aware Nimish Sagar	500	<i>[Signature]</i>		
3	Bhanage Siddharth Mahesh	500	<i>[Signature]</i>		
4	Bhise Pratiksha Vijaykant	500	<i>[Signature]</i>		
5	Bhosale Sairaj Dhananjay	500	<i>[Signature]</i>		
6	Bitale Bipin Ramesh	500	<i>[Signature]</i>		
7	Danane Anikita Ananda	500	<i>[Signature]</i>		
8	Deshkulkarni Saurav Shekhar	500	<i>[Signature]</i>		
9	Gaikwad Abhishek Kalyan	500	<i>[Signature]</i>		
10	Gaikwad Aditya Vinayak	500	<i>[Signature]</i>		
11	Ghadge Rupesh Ramesh	500	<i>[Signature]</i>		
12	Godase Namrata Kiran	500	<i>[Signature]</i>		
13	Jadhav Vedant Dhanaji	500	<i>[Signature]</i>		
14	Kadam Pranita Narayan	500	<i>[Signature]</i>		
15	Kadam Vaishnavi Pravin	500	<i>[Signature]</i>		
16	Khatavkar Shraddha Guruprasad	500	<i>[Signature]</i>		
17	Khivansara Rutuja Dinesh	500	<i>[Signature]</i>		
18	Kulkarni Akash Atul	500	<i>[Signature]</i>		
19	Kulkarni Sanket Prasad	500	<i>[Signature]</i>		

20	Kumbhar Anita Omprakash	500	Anita		
21	Lohar Priyanka Santosh	500	Lohar		
22	Mahadik Manik Durgadas	500	M. D. M.		
23	Mahadik Swanand Nandkishor	500	Mahadik		
24	Mahamulkar Sayali Namdev	500	Sayali		
25	Mane Snehal Shankarro	500	Mane		
26	Mohite Suresh Anil	500	Mohite		
27	Nagpurkar Manasi Deepak	500	Manasi		
28	Pawar Udayan Mukund	500	Pawar		
29	Raje Ganesh Hanmant	500	Raje		
30	Salunkhe Rohan Rajendra	500	Salunkhe		
31	Sawant Ayush Dattatray	500	Sawant		
32	Sawant Pooja Laxman	500	Sawant		
33	Shinde Vaishnavi Shankar	500	Shinde		
34	Shinde Vaishnavi Vikas	500	Shinde		
35	Subhedar Niranjan Nikhil	500	Subhedar		
36	Suryavanshi Rutuja Shrikant	500	Suryavanshi		
37	Taware Aditya Vijay	500	Taware		
38	Thorat Abhishek Sanjay	500	Thorat		
39	Thorat Prjakt. Rahul	500	Thorat		
40	Waikar Shubham Gajanan	500	Waikar		
41	Chogule Sourabh Umesh	500	Chogule		
42	Bhise Shambhuraaj	500	Bhise		

परतावा आदेश क्र. 2357

By Post

क्र./रा.प./आव्य(क)/वाह/पा.क./परतावा 2357

रा.प.सातारा आगार दि. 3.12.19

प्रति, श्री. को. जे. वा. वा. वा.  
KAR को. जे. वा. वा. वा.  
7760526002

विषय :- प्रासंगिक कराराचा परतावा.

संदर्भ :- प्रासंगिक करार पावती क्र. 119003 दिनांक 19.12.19 रुपये 12,000

महाशय,

संदर्भित पावतीने आपण प्रासंगिक करारासाठी रुपये 12,000 भरले असून सदर कराराचा आकार रुपये 9550/- इतला असून नील क्रमांक 3809 दिनांक 26.12.19 तो वजा जाता आपणास रुपये 2,550/- परतावा येत आहे. तो आपण एनएन येऊन एक महिन्याचे आत सकाळी 9 ते 12 या वेळेत घेऊन जावा ही विनंती. अन्यथा आपल्या खचनि मनिऑर्डर केली जाईल. येताना संदर्भित पावती घेऊन गेणे आवश्यक आहे.

प्रत :- कॅशियर, रा.प.सातारा आगार

अमला विश्वासू

आगार व्यवस्थापक(क) वरीष्ठ, रा.प.सातारा.



**RAYAT SHIKSHAN SANSTHA'S  
KARMAVEER BHAURAO PATIL INSTITUTE OF MANAGEMENT STUDIES AND  
RESEARCH, SATARA  
INDUSTRIAL VISIT  
BCA-I  
2019-2020**

**INDUSTRIAL VISIT REFUND AMOUNT RECORD**

Sr. no	Student Name	Date	Refund Amount	Sign
1	Adagale Shubhangi Dilip	7/03/20	117/-	<i>[Signature]</i>
2	Aware Nimish Sagar	9/03/20	117/-	<i>[Signature]</i>
3	Bhanage Siddharth Mahesh	9/03/20	117/-	<i>[Signature]</i>
4	Bhise Pratiksha Vijaykant	7/03/2020	117/-	<i>[Signature]</i>
5	Bhosale Sairaj Dhananjay			
6	Bitale Bipin Ramesh	7/03/2020	117/-	<i>[Signature]</i>
7	Danane Anikita Ananda	9/03/2020	117/-	<i>[Signature]</i>
8	Deshkulkarni Saurav Shekhar	7/3/20	117/-	<i>[Signature]</i>
9	Gaikwad Abhishek Kalyan	3/3/20	117/-	<i>[Signature]</i>
10	Gaikwad Aditya Vinayak	8.3.2020	117/-	<i>[Signature]</i>
11	Ghadge Rupesh Ramesh	13.3.2020	117/-	<i>[Signature]</i>
12	Godase Namrata Kiran	7/03/2020	117/-	<i>[Signature]</i>
13	Jadhav Vedant Dhanaji	9-3-2020	117/-	<i>[Signature]</i>
14	Kadam Pranita Narayan	3-3-2020	117/-	<i>[Signature]</i>
15	Kadam Vaishnavi Pravin	7-3-2020	117/-	<i>[Signature]</i>
16	Khatavkar Shraddha Guruprasad	9-3-2020	117/-	<i>[Signature]</i>
17	Khivansara Rutuja Dinesh	9/3/2020	117/-	<i>[Signature]</i>
18	Kulkarni Akash Atul	9/9/2020	117/-	<i>[Signature]</i>
19	Kulkarni Sanket Prasad	9/3/2020	117/-	<i>[Signature]</i>
20	Kumbhar Anita Omprakash	11/3/2020	117/-	<i>[Signature]</i>
21	Lohar Priyanka Santosh	7/03/2020	117/-	<i>[Signature]</i>
22	Mahadik Manik Durgadas	9/03/2020	117	<i>[Signature]</i>
23	Mahadik Swanand Nandkishor	7/03/2020	117/-	<i>[Signature]</i>
24	Mahamulkar Sayali Namdev	7/03/2020	117/-	<i>[Signature]</i>
25	Mane Snehal Shankarro	7/03/2020	117/-	<i>[Signature]</i>
26	Mohite Suresh Anil	7/03/2020	117/-	<i>[Signature]</i>
27	Nagpurkar Manasi Deepak	9-03-20	117/-	<i>[Signature]</i>
28	Pawar Udayan Mukund	9-3-2020	117	<i>[Signature]</i>
29	Raje Ganesh Hanmant	9-3-2020	117/-	<i>[Signature]</i>



30	Salunkhe Rohan Rajendra	7/03/2020	117	<del>Salunkhe</del>
31	Sawant Ayush Dattatray	9/03/20	117	<del>Sawant</del>
32	Sawant Pooja Laxman	7/03/2020	117	Pooja
33	Shinde Vaishnavi Shankar	9/03/2020	117	Shinde
34	Shinde Vaishnavi Vikas	9/03/2020	117	Shinde
35	Subhedar Niranjn Nikhil			
36	Suryavanshi Rutuja Shrikant	11/03/2020	117	Rutuja
37	Taware Aditya Vijay	7/3/2020	117	Aditya
38	Thorat Abhishek Sanjay	<del>9/3/2020</del>	117	Abhishek
39	Thorat Pijakta Rahul	7/03/2020	117/-	Pijakta
40	Waikar Shubham Gajanan	9-03-20	117/-	Shubham
41	Chogule Sourabh Umesh	9-3-20	117/-	Sourabh
42	Bhise Shambhuraj	4-3-20	117/-	Shambhuraj

Date :- 23<sup>rd</sup> Dec, 2019.

To,  
The Director,  
KBPIMSR College,  
Satara-415002.

Subject :- Report on Industrial Visit.

Respected Sir,

We the students of BCA 1<sup>st</sup> are writing this application on report of Industrial Visit. Our Industrial Visit went on 21<sup>st</sup> Dec, 2019 to Mapro Industry and Pratapgad.

We all reached on Satara bus stand at 6:30 AM. We left the stand at 7:00 AM. Then we reached at Mapro Industry at 8:30 AM then we had the breakfast and went in the industry at 9:00 AM. At the entrance of the industry they gave us famous falero Chocclates and welcomed us. There inside the industry there were Pravin Deshpande Sir who was going to introduce the industry to us. They took us to the audio visual room and gave thorough information about the industry by showing short films about their products. They showed us the famous chocolate story. Then we left the audio visual room.

Then Pravin Sir took us where the products are made. He gave us detailed information about every product how it is made. How all the machines present their work. Answered all questions we asked to him as we expected. Then they showed us their garden side, which was beautiful. After they provided us complimentary coupons. After the meal we went to their shopping mall which was also too interesting. Then we left the industry at 2:00 PM.

We left for pratapgad after we left the industry. We reached pratugad at 4:00 PM. We climbed the fort. We saw everything present there. We got to know the history of pratapgad. There too we went to the shopping place there we saw historical as well as modern things. Then we went to the place where there was idol of Chhatrapati Shivaji Maharaj. After we left pratugad at 7:00 PM. Then we reached at Wai at 9:00 PM and stopped the bus for dinner. After having dinner we left from there. We reached satara at 10:30 PM. Our co-ordinator Mrs. S. J. Dhanawade Mam left all of us when our parents reached there to pick us. And we reached our homes safe and sound.

The industrial visit was very interesting and we got to know many more new things.

Thanking in anticipation.

Yours faithfully  
Students of BCAIST

Namrata

~~Bhise~~

~~Chil~~

~~Suyati~~

~~Lohar~~

~~Thorat~~

~~Bawant~~

~~Salunkhe~~

~~SNB~~

~~Anita~~

- 1] Namrata Godse
- 2] Pratiksha Bhise
- 3] Snehal Mane
- 4] Sayali Mahamulkar
- 5] Priyanka Lohar
- 6] Prajakta Thorat
- 7] Pooja Sawant
- 8] Rohan Salunkhe
- 9] Siddharth Bhanage
- 10] Anita Kumbhar



COOPER CORPORATION PVT. LTD.  
**CONSENT FOR INDUSTRIAL VISIT**

Dear Sir,

With reference to your request for Industrial visit, we are pleased to confirm the same, the following are the details of the visit:

SCHOOL NAME	KARMAVEER BHAURAO PATIL INSTITUTE OF MANAGEMENT STUDIES & RESEARCH, SATARA	
SCHOOL CONTACT	MR. SARANG BHOLA Cell: 09822124414 Email: sarangbhola@gmail.com	
DATE	Sat, 21 Sep 2019.	
TIME	Morning 10:00 – 12:00 Hours	
LOCATION	Plant Visits of J1 & J2 Plant, Addl. MIDC Satara.	
TOTAL PARTICIPANTS	70 Students with two Faculties.	
CONTACT PERSON	Mr. Mahesh Khare - 9850729256	Asst. Mgr. HR
	Mr. Ganesh Kokil - 9881413908	Sr. HR. Officer

**AGENDA FOR INDUSTRIAL VISIT**

1. Cooper Company Presentation	10:00 AM – 10:15 AM
2. Plant Visit J1 / J2 Machine Shop	10:15 AM – 11:30 AM
3. Q & A Session with Marketing & HR Team	11:30 - 12:00 PM

**INDUSTRIAL VISIT GUIDELINES**

1. Guests/ Students are requested to maintain punctuality.
2. Guests/ Students are requested to follow strictly the safety rules and regulations.
3. Guests/Students are responsible for their personal belongings.
4. To wear full sleeve shirt/ Top OR proper dress of girls and boys. Safety shoes, Safety Glass (mandatory) to ensure safety during plant visit.
5. No chappals or sandals will be allowed during plant visit.
6. Usage of Mobile phones & laptops Filming, photographs, are not permitted inside CCPL premises.

Thanks & Regards,

Sanjeev Asopa | +91-89831 26680

Dy. Mgr. Training & Devp.



**COOPER CORPORATION PVT. LIMITED**

| ENGINES | ENGINE COMPONENTS | POWER GENERATORS |

"Nirman House" MG0/1, Additional MIDC area Satara-431003, Maharashtra, India.

Tel: +91 (landline contact-02162-240413), F: +91 (02162-240271/240023)

Email: sanjeev.asopa@coopercorp.in

www.coopercorp.in

TEL: 027101PN1982PTC026220



makeesh pandeshi  
Dr. S. A. Bhosale

*Saraj*  
 19/9/2019

IN - 10.1040

Totals  
 35

# INDUSTRIAL VISIT



## INDUSTRIAL VISIT





Rayat Shikshan Sastha's  
Karmaveer Bhaurao Patil Institute of Management Studies & Research Varve, Satara

BBA : II

Co-Curricular/Extra Curricular Activity

Year 2019- 20

Activity Name:- Industrial Visit

Attendance Sheet

Day : Saturday

Date : 21/09/19

Sr. No.	Name of the Resource Person	Time	Topic	Signature
1				
2				
3				

Sr. No	Student Name		
1	Aranke Raksha Vinay	<u>[Signature]</u>	<u>[Signature]</u>
2	Awakire Utkarsha Gangaram	<u>[Signature]</u>	<u>[Signature]</u>
3	Bansal Harjeet Singh Nirmalsingh		
4	Bhandirge Aarti Chandrakant		
5	Bhandurde Rajneesh Rameshchandra	<u>[Signature]</u>	<u>[Signature]</u>
6	Bhondhalkar Sayita Vikas		
7	Bhalare Sayali Suresh	<u>[Signature]</u>	<u>[Signature]</u>
8	Bhise Sanjukta Nitin	<u>[Signature]</u>	<u>[Signature]</u>
9	Bhosale Nikhil Shahaji	<u>[Signature]</u>	<u>[Signature]</u>
10	Chavan Aniket Tanaji		
11	Chorage Shivam Ashok	<u>[Signature]</u>	<u>[Signature]</u>
12	Choudhari Gaurav Sunil	<u>[Signature]</u>	<u>[Signature]</u>
13	Dadas Sagar Banyabapu		
14	Deshmukh Sanjivodhi Anil	<u>[Signature]</u>	<u>[Signature]</u>
15	Dhadchire Shrutika Vilas	<u>[Signature]</u>	<u>[Signature]</u>
16	Dhanyal Komal Arjun		
17	Dhawade Prathamesh Rajendra	<u>[Signature]</u>	
18	Dhebe Shraddha Pandurang		
19	Gajende Priyanka Abaso		
20	Ghodake Akash Tanaji	<u>[Signature]</u>	<u>[Signature]</u>
21	Ghorpade Sayali Jayant	<u>[Signature]</u>	<u>[Signature]</u>
22	Hede Pranav Ulhas		
23	Inamake Ankita Digambar	<u>[Signature]</u>	<u>[Signature]</u>
24	Ingale Siddharth Sanjay	<u>[Signature]</u>	<u>[Signature]</u>
25	Jadhav Ganesh Rajaram	<u>[Signature]</u>	<u>[Signature]</u>
26	Jadhav Harsh Ajit		
27	Jadhav Mayuri Jitendra	<u>[Signature]</u>	<u>[Signature]</u>
28	Jadhav Pranit Satish		
29	Karambelkar Arya Vasudeo	<u>[Signature]</u>	<u>[Signature]</u>
30	Karne Sanket Sunil	<u>[Signature]</u>	<u>[Signature]</u>
31	Kate Dishu Pravin	<u>[Signature]</u>	<u>[Signature]</u>



32	Kazmi Nabeelahmed Khalilahmed	<u>Nabeel</u>	<u>Nabeel</u>
33	Kirdat Snehal Sunil	<u>Snehal</u>	<u>Snehal</u>
34	Kurlekar Gandhar Sandesh	<u>G.K</u>	<u>G.K</u>
35	Langade Shreyash Umesh	<u>S</u>	<u>S</u>
36	Londhe Anjali Ankushi		
37	Mahangade Shraddha Rajarum	<u>Shraddha</u>	
38	Malusare Sayali Madhukar	<u>Sayali</u>	<u>Sayali</u>
39	Mundhare Shivani Suresh	<u>Shivani</u>	
40	Nikara Sagar Anil	<u>S. Nikam</u>	<u>S. Nikam</u>
41	Nikam Shivtej Rajendra	<u>Shivtej</u>	<u>Shivtej</u>
42	Parte Pankaj Sanjay	<u>Pankaj</u>	
43	Putange Omkar Jitendra	<u>Omkar</u>	<u>Omkar</u>
44	Patel Priya Molun	<u>Priya</u>	<u>Priya</u>
45	Patil Mayuri Pramod		
46	Pawar Aditya Nilesh	<u>Aditya</u>	
47	Pawar Narmata Rajendra	<u>Narmata</u>	<u>Narmata</u>
48	Pol Shreyas Sudhir		
49	Sabale Kshetij Sanjay	<u>Kshetij</u>	<u>Kshetij</u>
50	Sakunde Saurabh Chandrakant	<u>Saurabh</u>	<u>Saurabh</u>
51	Salukhe Sanket Ekanath	<u>Sanket</u>	<u>Sanket</u>
52	Salunkhe Shridhar Nandkumar	<u>Shridhar</u>	
53	Saraf Khushboo Umesh	<u>Khushboo</u>	<u>Khushboo</u>
54	Sawant Kaushab Vijay	<u>Kaushab</u>	<u>Kaushab</u>
55	Shinde Manthan Dipak		
56	Shinde Pranjali Pravin		
57	Shirsat Amisha Yuvraj		
58	Singh Megha Phool	<u>Megha</u>	<u>Megha</u>
59	Sonis Rutika A.	<u>Rutika</u>	<u>Rutika</u>
60	Surve Komal Sampat	<u>Komal</u>	<u>Komal</u>
61	Thamboli Arkam Aslam		
62	Thorat Kirti Santosh	<u>Kirti</u>	<u>Kirti</u>
63	Ughade Saurav Dayanand		
64	Yadav Akanksha Arjun	<u>Akanksha</u>	<u>Akanksha</u>
65	Yadav Arankumar Vishnunand		
66	Yadav Dilipkumar Vishnunand	<u>Dilip</u>	<u>Dilip</u>
67	Yadav Shyamsunder Yashunand		
68	Zende Mayuri Namdev	<u>Mayuri</u>	<u>Mayuri</u>
Total No. of Participant		46	46
Signature of Co-Ordinator		<u>[Signature]</u>	





RAYAT SHIKSHAN SANSTHA'S  
KARMAVEER BHAURAO PATIL INSTITUTE OF MANAGEMENT STUDIES AND  
RESEARCH, SATARA.

Industrial Visit, BBA-III

2019-2020

INDEX

Sr. No.	Particulars
1.	Report
2.	Permission Letter
3.	Thanks Letter
4.	Reports from the students
6.	Consent letter for Industrial Visit
7.	Photographs
8.	Attendance Sheet



Date: 21<sup>st</sup> Dec 2019

To,  
The Director  
KBPIMSR, Varye, Satara.

Subject: Report on the Mother's Recipe, Shirwal, Pune.

Respected Sir,

It is pleased to inform you that we had successfully organized the one day industrial visit for BBA III students. We visited the industry on 20<sup>th</sup> Dec 2019 at 8:30 am. There were 43 students and 2 faculty members

The main objective of our industrial visit is to make the student aware about the working environment, procedure and policies of software companies.


A Quality In charge and H R Manager for company guided us in which they shared that Mother's Recipe, the market leader in Indian Pickles has a Product range that now consists of Pickles, Condiments, Blended Spices, Papads, Appalams, Curry Pastes, Curry Powders, Ready to Cook Spice Mixes, Ready to Eat meals (Canned and Retort Packing), Mango Chutneys, Ethnic Chutneys, Canned Vegetables, & Mango Pulp.

The Distribution for our products reaches more than 150,000 retail outlets covered by 500 distributors across the country. We cater to diverse formats ranging from Mom & Pop Stores (General Trade), Modern trade outlets, Multi-functional outlets, Cash & Carry outlets, Fruit & Vegetable stores, Defense Canteens, Police Canteens, Indian Army and to HORECA. The Company also has strong presence in international markets covering regions like Middle East, Far East, Africa, Australia, UK, Canada and US. Its Indian Ethnic Foods are exported to more than 40 countries under the Mother's Recipe Brand.

We got lot of useful information in this industrial visit.

Thanking You.

Your faithfully

  
Dr. S. A. Bhosale  
Class Co-ordinator



*Abhinav*  
23/12/19

KBP IMSR, VAREYE, SATARA

INDUSTRIAL VISIT

DATE:-

Respected Sir,

I the student of your institute studying in your class B.B.A-III had visited an industry as a part of industrial visit on 20<sup>th</sup> December 2019. The industry we visited was Mother's Recipe. It is a food processing industry. We were guided by the plant Manager when we were taken inside the industry. We come to know through the allocated employees about the industry. The company had manufacturing of seasonal products like pickles, garlic-ginger paste, papad, ready to eat food dishes. Most of the manufactured food were exported to arabian countries. The company also provided to their their products to the Indian Army. We could learn how the industry would smoothly work ~~under~~ while performing various activities like collecting of raw materials, processing raw material, packing of products, storing of finished products, dispatching of finished products etc.

I am thankful to you Sir, for providing us an opportunity to go to the ground level and observe the working of the actual industry. The industrial visit organised by you was helpful for me as well as the rest of the students of our class.

Reported by :- Mayur Sol  
Class :- B.B.A - III

MSK





Estd. 2008

Rayat Shikshan Sanstha's  
KARMAVEER BHAURAO PATIL INSTITUTE OF MANAGEMENT  
STUDIES AND RESEARCH, VARYE, SATARA  
(Affiliated to & Recognized by Shivaji University, Kolhapur and approved by  
Govt. of Maharashtra & AICTE, New Delhi)  
Founder : Padmabushan Dr. Karmaveer Bhaurao Patil, D. Lit.

Mob : 8421600535

Ph : (02162) 200600

E-mail : mba.kbp@gmail.com

Website : www.kbpimsr.ac.in

Director : Prof. (Dr.) B. S. Sawant

(M.Com (Stat), M.C.M., M.B.A., M.Phil., Ph.D.)

Ref. No. : 568

Date : 16/12/2019

To,  
The Secretary,  
Rayat Shikshan Sanstha,  
Satara.

**Sub – Regarding the permission for Industrial Tour of BBA III Students.**

Respected Sir,

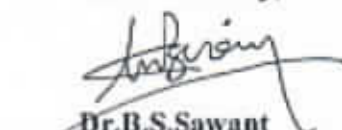
A propose to above we wish to inform you that every year, an industrial tour is organized for students studying in BBA III Course. This year also an industrial tour is proposed for students of BBA III In total 50 students intend to take part in the said activity.

We have contacted the industries in Mother's Recipe Shirwal, Pune for the same. And for side scene at Matheran The probable route for Industrial Tour is Satara-Shirwal –Matheran and back. This One day tour is to be conducted 20<sup>th</sup> December 2019. We are going to hire MSRTC bus traveling.

We request you to kindly grant permission to conduct the Industrial Tour. Thanking you.



Yours faithfully,

  
Dr. B.S. Sawant  
Director





EST. 2008

Rayat Shikshan Sanstha's  
KARMAVEER BHAURAO PATIL INSTITUTE OF MANAGEMENT  
STUDIES AND RESEARCH, VARYE, SATARA  
(Affiliated to & Recognized by Shivaji University, Kolhapur and approved by  
Govt. of Maharashtra & AICTE, New Delhi)  
Founder : Padmabushan Dr. Karmaveer Bhaurao Patil, D. Litt.

Mob : 8421600535  
Ph. : (02162) 200600  
E-mail : mba.kbp@gmail.com  
Website : www.kbpimsr.ac.in

Director : **Prof. (Dr.) B. S. Sawant**  
(M.Com. [Stat], M.C.M., M.B.A., M.Phil., Ph.D.)

Ref. No. : 509  
Date : 16/12/2019

To  
Manager  
**Mother's Recipe Food. Pdt. Pvt. Ltd.**  
Shirwal, Pune.


**Subject – Visit of our BBA-III Students to your organization on 20<sup>th</sup> December 2019.**

Respected Sir,

Apropos to above subject, students of BBA III of our institute wish to visit your esteemed organization to know about your organization and gain insight in to various practices being followed in your organization.

This is a part of their curriculum of BBA course and 40 students from our institute would be visiting your industry on 20<sup>th</sup> December 2019. We request you to grant them permission and help them in knowing about various functional areas of management. If any student injured during the visit he will be responsible for that.

Thanking you,

  
*[Handwritten Signature]*  
02/01/2020  
HRD



Yours faithfully,

*[Handwritten Signature]*  
Director,

Karmaveer Bhaurao Patil Institute of  
Management Studies & Research,

Satara.





ESTD 2006

Royal Shikshan Sanstha's  
KARMAVEER BHAURAO PATIL INSTITUTE OF MANAGEMENT  
STUDIES AND RESEARCH, VARYE, SATARA  
(Affiliated to & Recognized by Shivaji University, Kolhapur and approved by  
Govt. of Maharashtra & AICTE, New Delhi)  
Founder : Padmabushan Dr. Karmaveer Bhaurao Patil, D. Litt.

Mob. : 8421600535  
Ph. : (02162) 230600  
E-mail : mba.kbp@gmail.com  
Website : www.kbpimsr.ac.in

Director : **Prof. (Dr.) B. S. Sawant**  
(M.Com (Stat), M.C.M., M.B.A., M.Phil., Ph.D.)

Ref. No. : 509  
Date : 10/12/2019

To  
Manager  
**Mother's Recipe Food. Pdt. Pvt. Ltd.**  
Shirwal, Pune.

**Subject – Visit of our BBA-III Students to your organization on 20<sup>th</sup> December 2019.**


Respected Sir,

Apropos to above subject, students of BBA III of our institute wish to visit your esteemed organization to know about your organization and gain insight in to various practices being followed in your organization.

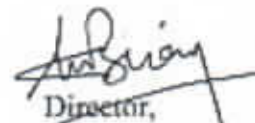
This is a part of their curriculum of BBA course and 40 students from our institute would be visiting your industry on **20<sup>th</sup> December 2019**. We request you to grant them permission and help them in knowing about various functional areas of management. If any student injured during the visit he will be responsible for that.

Thanking you,

Yours faithfully,

  
02/01/2020  
H.R.D.



  
Director,

Karmaveer Bahurao Patil Institute of  
Management Studies & Research,

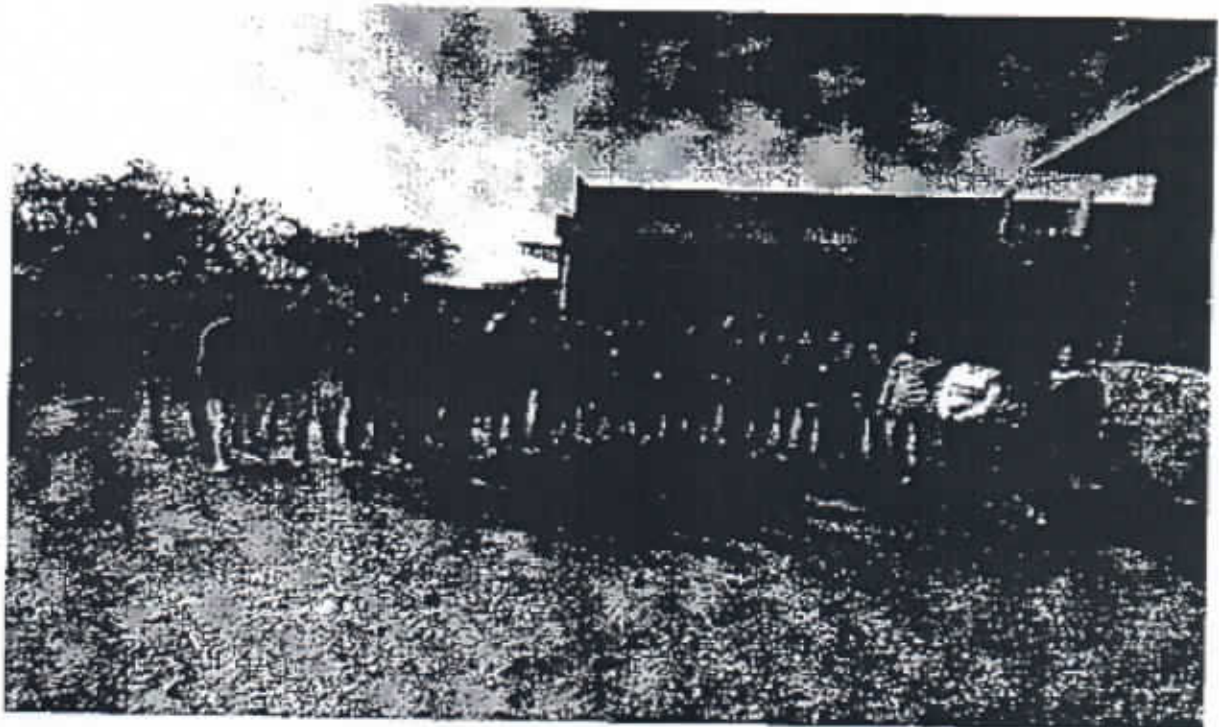
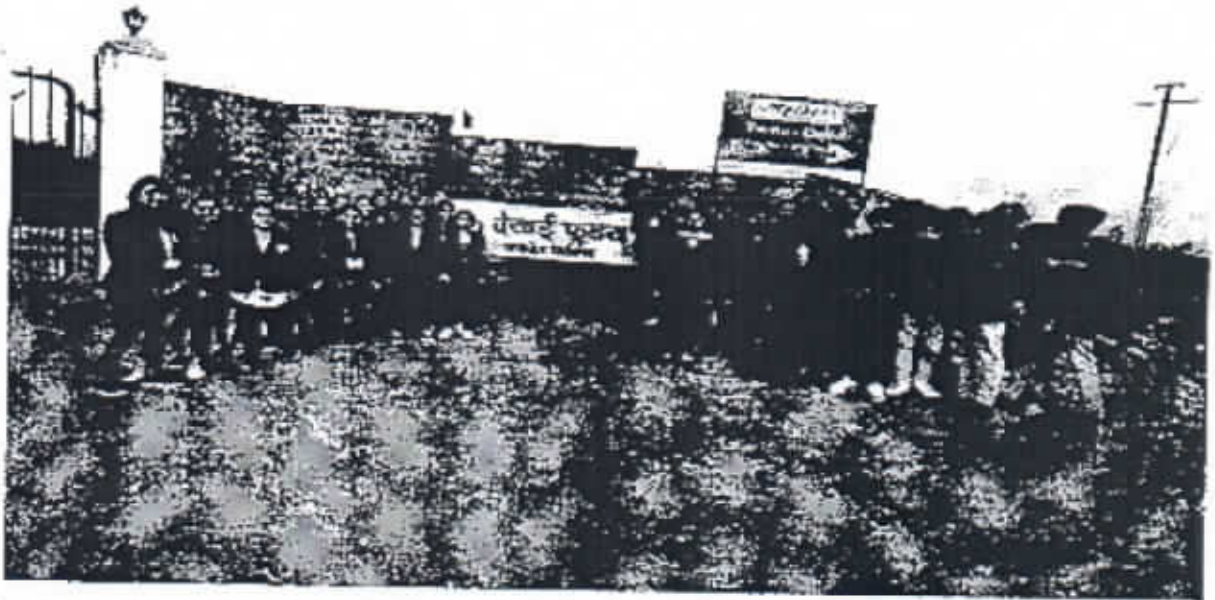
Satara.





Industrial Visit of BBA-III at Mother's Recepte, Shirwal, Pune.

On 20<sup>th</sup> Dec 2019





Rayat Shikshan Sastha's

Karmaveer Bhaurao Patil Institute of Management Studies & Research Varye, Satara

BBA : III

Date:- 20/12/2019

Industrial Visit :-At Mother's Recipe, food Pvt. Ltd. Shirwal

Sr. No.	Faculty Name	Sign	Sign
1	Mrs. Sarika Bhosale		
2	Mr. Mahesh Pardeshi		

Sr. No.	Student's Name	Sign	Sign
1	BADEKAR KARAN VIJAY	K.B	
2	BAFNA DIPIKA GENMAL	Bafna Dipika	
3	BANSODE SOURABH BHIKU	Bansode Sourabh	
4	BARGE KUNAL ANKUSH	Barge Kunal	
5	BHILARE PRATIKSHA ASHOK	Bhilare Pratiksha	
6	BHOSALE PRATIKSHA SUNIL	Bhosale Pratiksha	
7	BODAKE AJAY RAJARAM	Bodake Ajay	
8	DATIR SANKET ANIL	Datir Sanket	
9	DESHAMUKH AKSHAY DAULAT	Deshamukh Akshay	
10	DESHAMUKH PRAGATI PRABHAKAR	Deshamukh Pragati	
11	DESHAMUKH PRANAV SUNIL	Deshamukh Pranav	
12	DESHAMUKH PRATIKSHA VILAS	Deshamukh Pratiksha	
13	DESHAMUKH VIJAY MAHADEV	Deshamukh Vijay	
14	GHADAGE ARCHANA BHIMARAO	Ghadage Archana	
15	JADHAV POOJA SHAHAJI	Jadhav Pooja	
16	JADHAV SANKET RAMCHANDRA	Jadhav Sanket	
17	JANGAM RUSHIKESH GANESHI	Jangam Rushikesh	
18	KADAM PALLAVI ADHINATHA	Kadam Pallavi	
19	KENDE NISHINATH RAJENDRA	Kende Nishinath	
20	KIHARAT GANESHI SHARAD	Kiharat Ganeshi	
21	MADHARE KARISHMA NAVNATH	Madhare Karishma	
22	MANE SHUBHAM JAYWANT	Mane Shubham	
23	MATKAR NIKITA VIJAY	Matkar Nikita	
24	MOHITE SIMRAN SANJAY	Mohite Simran	
25	MUJUMALE CHETAN DATTATRY	Mujumale Chetan	
26	PACHWADKAR RASIKA RAJENDRA	Pachwadkar Rasika	
27	PATEL SAHIL HITESHKUMAR	Patel Sahil	
28	PATHARE AJAY SANDIP	Pathare Ajay	
29	PAWAR PRASAD SHAHAJI	Pawar Prasad	
30	PAWAR SUPRIYA SURYAKANT	Pawar Supriya	
31	PHALKE ANKITA SHATRUGHNA	Phalke Ankita	
32	PINJARI SIMRAN SALIM	Pinjari Simran	
33	RAMGADIYA JASPREETKAUR HARVINDARSINGH	Ramgadiya Jaspreetkaur	
34	SABALE SHRADDHA SURESH	Sabale Shraddha	
35	SABALE SHRUTI SURESH	Sabale Shruti	
36	SALUNKHE GOURI VIJAY	Salunkhe Gouri	
37	SALUNKHE PAYAL JALINDAR	Salunkhe Payal	
38	SHINDE DHANANJAY SHAM	Shinde Dhananjay	
39	SHINDE TEJASHRI PRAKASH	Shinde Tejashri	
40	SHIRKE SAURABH RAJARAM	Shirke Saurabh	
41	SHIRKE SWARUP TANAJI	Shirke Swarup	
42	SUL MAYUR SHANTINATH	Sul Mayur	
43	TARADE SHIVRAJ SURYKANT	Tarade Shivraj	





RAYAT SHIKSHAN SANSTHA'S  
KARMAVEER BHAURAO PATIL, INSTITUTE OF MANAGEMENT STUDIES  
AND RESEARCH, SATARA

Industrial Visit, BBA-I  
2019-2020

INDEX

Sr. No.	Particulars
1	Report
2	Reports from the Students
3	Notification on Web Site
4	Consent Letter
5	Photographs
6	Attendance sheet





Rayat Shikshan Sanstha's  
KARMAVEER BHAURAO PATIL INSTITUTE OF MANAGEMENT STUDIES  
AND RESEARCH SATARA

One Day Industrial Visit at "Mapro Industry Pvt. Ltd."

INDEX

Sr. No	Content
1	Report
2	Sanstha Permission Letter
3	Industry Permission Letter and Thanks Letter
4	Attendance
5	Photo
6	Student Report
7	Consent Certificate

IRAC  
[Signature]  
11/11/2020

Date: 24 Dec 2019

From,  
Mrs.S.J.Dhanawade,  
Assi.Professor,  
Karmaveer Bhaurao Patil Institute of Management Studies & Research,  
Varye, Satara.

To,  
The Director  
Karmaveer Bhaurao Patil Institute of Management Studies & Research,  
Varye, Satara.

Subject: Report on Industrial visit 2019 at Mapro Industry Pvt.Ltd

Respected Sir,

It is pleased to inform you that we had successfully organized the one day industrial visit for BCA-I students. We visited the Mapro industry 21<sup>st</sup> Dec 2019 at 10:30 am. There were 42 students and 2 faculty members presented.

The main objective of our industrial visit was to make the student aware about the working environment, procedure and policies of companies and Management skills.

A supervisor from company guided us in which she shared that Mapro Industry Pvt.Ltd is food product company. Mapro Foods manufactures Fruit Jams; Fruit beverage concentrates – Crushes and Squashes; and Fruit Bars. With an annual processing capacity of around 30 thousand MT, Mapro is a market leader in Western India. Founded in 1959, The company has grown organically over the last five decades with sustained profitability.

Students also got to see the working of Manufacturing department and automated system ,marketing department and its management. We got lot of useful information in this industrial visit.

Thanking You.



Yours faithfully  
Mrs.S.J.Dhanawade

  
(C.D. Karmacharya)



Estd. 2006

Rayat Shikshan Sanstha's  
**KARMAVEER BHAURAO PATIL INSTITUTE OF MANAGEMENT  
STUDIES AND RESEARCH, VARYE, SATARA**

(Affiliated to & Recognized by Shivaji University, Kolhapur and approved by  
Govt. of Maharashtra & AICTE, New Delhi)

Founder : Padmabushan Dr. Karmaveer Bhaurao Patil, D. Litt.

Mob. : 8421600535

Ph. : (02162) 200600

E-mail : mba.kbp@gmail.com

Website : www.kbpimsr.ac.in

Director : **Prof. (Dr.) B. S. Sawant**

(M.Com (Stat), M.C.M., M.B.A., M.Phil., Ph.D.)

Ref. No. : 564 /

Date : 14/12/2019

To,  
The Secretary,  
Rayat Shikshan Sanstha,  
Satara.

**Sub – Regarding the permission for Industrial Study Tour of BCA I Students.**

Respected Sir,

A propose to above every year, an industrial study tour is organized for students of BCA Course. This year also an industrial tour is proposed for students of BCA I. In total 40 students intend to take part in the said activity.

One day tour is to be conducted on Saturday ,21 December 2019. We are going to hire MSRTC bus for traveling and have contacted the industries in Mapro Industry Pvt Ltd, Shendurjane, Wai, Satara has given permission for the said study tour visit. After that for side seen Pratapgad at Mahabaleshwar was decided. The probable route for Industrial Tour is Satara- Wai - Pratapgad and back.

We request you to kindly grant permission to conduct the Industrial study Tour.

Thanking you,

Yours faithfully,

Director,  
Karmaveer Bahurao Patil Institute of  
Management Studies & Research,  
Satara.





RAYAT SHIKSHAN SANSTHA'S  
KARMAVEER BHAURAO PATIL INSTITUTE OF MANAGEMENT STUDIES AND  
RESEARCH, SATARA

NOTICE

Date :16/12/2019

All students of BCA-I hereby informed that institute has organize one day industrial visit to "Mapro Industry Pvt. Ltd" at Shendurjane, Wai Satara on 21<sup>st</sup> December 2019. Interested student submit Rs. 500/- to respective industrial visit co-ordinator.

Mrs.S.J.Dhanawade  
Co-ordinator

Dr.R.D.Kumbhar  
HOD

Dr.B.S.Sawant  
Director

16/12/2019



Estd. 2006

Rayat Shikshan Sanstha's  
**KARMAVEER BHAURAO PATIL INSTITUTE OF MANAGEMENT  
STUDIES AND RESEARCH, VARYE, SATARA**  
(Affiliated to & Recognized by Shivaji University, Kolhapur and approved by  
Govt. of Maharashtra & AICTE, New Delhi)  
Founder : Padmabushan Dr. Karmaveer Bhaurao Patil, D. Litt.

Mob. : 8421600535

Ph. : (02162) 200600

E-mail : mba.kbp@gmail.com

Website : www.kbpimsr.ac.in

Director : **Prof. (Dr.) B. S. Sawant**  
(M.Com (Stat), M.C.M., M.B.A., M.Phil., Ph.D.)

Ref. No. : **587**

Date : **20/12/2019**

To,  
**Manager**  
**Mapro Industry Pvt Ltd,**  
**Shendurjane, Wai Satara**  
**Maharashtra.**

**Subject – Visit of our BCA-I Students to your organization on 21<sup>th</sup> December 2019**

Respected Sir,

Apropos to above subject, students of BCA I of our institute wish to visit your esteemed organization to know about your organization and gain insight in to various practices being followed in your organization.

This is a part of their curriculum of BCA course and 43 students and 2 faculty from our institute would be visiting your industry on Saturday 21<sup>th</sup> **December 2019**. We request you to grant them permission and help them in knowing about various functional areas of management. If any student injured during the visit he will be responsible for that.

Thanking you,

Yours faithfully,

Director,

Karmaveer Bahurao Patil Institute of  
Management Studies & Research,  
Satara.

Received







Estd. 2006

**Rayat Shikshan Sanstha's**  
**KARMAVEER BHAURAO PATIL INSTITUTE OF MANAGEMENT**  
**STUDIES AND RESEARCH, VARYE, SATARA**

(Affiliated to & Recognized by Shivaji University, Kolhapur and approved by  
Govt. of Maharashtra & AICTE, New Delhi)

Founder : Padmabushan Dr. Karmaveer Bhaurao Patil, D. Litt.

Mob. : 8421600535

Ph. : (02162) 200600

E-mail : mba.kbp@gmail.com

Website : www.kbpimsr.ac.in

Director : **Prof. (Dr.) B. S. Sawant**

(M.Com (Stat), M.C.M., M.B.A., M.Phil., Ph.D.)

Ref. No. : 588

Date : 20/12/2019

To,

**Manager**  
**Mapro Industry Pvt Ltd,**  
**Shendurjane, Wai Satara**  
**Maharashtra.**

**Subject – Thanking letter**

Respected Sir,

Apropos to above subject, our BCA-I students with two faculties visited your esteemed organization on Saturday 21<sup>st</sup> December 2019. We very much thankful to you that you gave us permission and provide detailed knowledge of your organization.

You and your colleagues guide our students in all aspect of organization. Your cooperation made our industrial visit one of the memorable event. We hope same kind of cooperation in near future. Thanking you once again.

Thanking you,

Yours faithfully,

  
Director,

Karmaveer Bahurao Patil Institute of  
Management Studies & Research,  
Satara.

Received





**RAYAT SIKKSHAN SANSTHA'S  
KARMAVEER BHAURAO PATIL INSTITUTE OF MANAGEMENT STUDIES AND  
RESEARCH, SATARA**

**INDUSTRIAL VISIT  
2019-2020**

**Place:** Mapro Industry Pvt Ltd, Shendurjane, Wai Satara Maharashtra .

**Visit Date:** 21/12/2019

**INDUSTRIAL VISIT**

**IN & OUT INFORMATION:**

Sr. No	Student Name	BUS STAND	
		IN	OUT
1	Adagale Shubhangi Dilip	Adagale	
2	Aware Nimish Sagar	Aware	
3	Bhanage Siddharth Mahesh	Sidd	
4	Bhise Pratiksha Vijaykant	Bhise	
5	Bhosale Sairaj Dhananjay	S. Dhan.	
6	Bitale Bipin Ramesh	Bitale	
7	Danane Anikita Ananda	Danane	
8	Deshkulkarni Saurav Shekhar	Saurav	
9	Gaikwad Abhishek Kalyan	Abhishek	
10	Gaikwad Aditya Vinayak	Aditya	
11	Ghadge Rupesh Ramesh	Rupesh	
12	Godase Namrata Kiran	Namrata	Namrata
13	Jadhav Vedant Dhanaji	Vedant	
14	Kadam Pranita Narayan	Pranita	
15	Kadam Vaishnavi Pravin	Vaishnavi	Vaishnavi
16	Khatavkar Shraddha Guruprasad	Shraddha	
17	Khivansara Rutuja Dinesh	Rutuja	Rutuja
18	Kulkarni Akash Atul	Akash	



**RAYAT SHIKSHAN SANSTHA'S  
KARMAVEER BHAURAO PATIL INSTITUTE OF MANAGEMENT STUDIES AND  
RESEARCH, SATARA**

**INDUSTRIAL VISIT  
2019-2020**

Place: Mapro Industry Pvt Ltd, Shendurjane, Wai Satara Maharashtra .

Visit Date: 21/12/2019

**INDUSTRIAL VISIT**

**Attendance**

Sr. no	Student Name	Industry		Presented	
		In time	Out time	In time	Out time
1	Adagale Shubhangi Dilip	5:30	5:30	5:30	5:30
2	Aware Nimish Sagar	5:30	5:30	5:30	5:30
3	Bhanage Siddharth Mahesh	5:30	5:30	5:30	5:30
4	Bhise Pratiksha Vijaykant	5:30	5:30	5:30	5:30
5	Bhosale Sairaj Dhananjay	5:30	5:30	5:30	5:30
6	Bitale Bipin Ramesh	5:30	5:30	5:30	5:30
7	Danane Anikita Ananda	5:30	5:30	5:30	5:30
8	Deshkulkarni Saurav Shekhar	5:30	5:30	5:30	5:30
9	Gaikwad Abhishek Kalyan	5:30	5:30	5:30	5:30
10	Gaikwad Aditya Vinayak	5:30	5:30	5:30	5:30
11	Ghadge Rupesh Ramesh	5:30	5:30	5:30	5:30
12	Godase Namrata Kiran	5:30	5:30	5:30	5:30
13	Jadhav Vedant Dhanaji	5:30	5:30	5:30	5:30
14	Kadam Pranita Narayan	5:30	5:30	5:30	5:30
15	Kadam Vaishnavi Pravin	5:30	5:30	5:30	5:30

16	Khatavkar Shradha Guruprasad	<del>Shradha</del>	<del>Shradha</del>	<del>Shradha</del>	<del>Shradha</del>
17	Khivansara Rutuja Dinesh	<del>Rutuja</del>	<del>Rutuja</del>	<del>Rutuja</del>	<del>Rutuja</del>
18	Kulkarni Akash Atul	<del>Akash</del>	<del>Akash</del>	<del>Akash</del>	<del>Akash</del>
19	Kulkarni Sanket Prasad	<del>Sanket</del>	<del>Sanket</del>	<del>Sanket</del>	<del>Sanket</del>
20	Kumbhar Anita Omprakash	<del>Anita</del>	<del>Anita</del>	<del>Anita</del>	<del>Anita</del>
21	Lohar Priyanka Santosh	<del>Priyanka</del>	<del>Priyanka</del>	<del>Priyanka</del>	<del>Priyanka</del>
22	Mahadik Manik Durgadas	<del>Manik</del>	<del>Manik</del>	<del>Manik</del>	<del>Manik</del>
23	Mahadik Swanand Nandkishor	<del>Swanand</del>	<del>Swanand</del>	<del>Swanand</del>	<del>Swanand</del>
24	Mahamulkar Sayali Namdev	<del>Sayali</del>	<del>Sayali</del>	<del>Sayali</del>	<del>Sayali</del>
25	Mane Snehal Shankarro	<del>Snehal</del>	<del>Snehal</del>	<del>Snehal</del>	<del>Snehal</del>
26	Mohite Suresh Anil	<del>Suresh</del>	<del>Suresh</del>	<del>Suresh</del>	<del>Suresh</del>
27	Nagpurkar Manasi Deepak	<del>Manasi</del>	<del>Manasi</del>	<del>Manasi</del>	<del>Manasi</del>
28	Pawar Udayan Mukund	<del>Udayan</del>	<del>Udayan</del>	<del>Udayan</del>	<del>Udayan</del>
29	Raje Ganesh Hanmant	<del>Ganesh</del>	<del>Ganesh</del>	<del>Ganesh</del>	<del>Ganesh</del>
30	Salunkhe Rohan Rajendra	<del>Rohan</del>	<del>Rohan</del>	<del>Rohan</del>	<del>Rohan</del>
31	Sawant Ayush Dattatray	<del>Ayush</del>	<del>Ayush</del>	<del>Ayush</del>	<del>Ayush</del>
32	Sawant Pooja Laxman	<del>Pooja</del>	<del>Pooja</del>	<del>Pooja</del>	<del>Pooja</del>
33	Shinde Vaishnavi Shankar	<del>Vaishnavi</del>	<del>Vaishnavi</del>	<del>Vaishnavi</del>	<del>Vaishnavi</del>
34	Shinde Vaishnavi Vikas	<del>Vaishnavi</del>	<del>Vaishnavi</del>	<del>Vaishnavi</del>	<del>Vaishnavi</del>
35	Subhedar Niranjan Nikhil	<del>Niranjan</del>	<del>Niranjan</del>	<del>Niranjan</del>	<del>Niranjan</del>
36	Suryavanshi Rutuja Shrikant	<del>Rutuja</del>	<del>Rutuja</del>	<del>Rutuja</del>	<del>Rutuja</del>
37	Taware Aditya Vijay	<del>Aditya</del>	<del>Aditya</del>	<del>Aditya</del>	<del>Aditya</del>
38	Thorat Abhishuk Sanjay	<del>Abhishuk</del>	<del>Abhishuk</del>	<del>Abhishuk</del>	<del>Abhishuk</del>
39	Thorat Prjakta Rahul	<del>Prjakta</del>	<del>Prjakta</del>	<del>Prjakta</del>	<del>Prjakta</del>
40	Waikar Shubham Gajanan	<del>Shubham</del>	<del>Shubham</del>	<del>Shubham</del>	<del>Shubham</del>
41	Chogule Sourabh Umesh	<del>Sourabh</del>	<del>Sourabh</del>	<del>Sourabh</del>	<del>Sourabh</del>
42	Bhise Shambhuraaj	<del>Shambhuraaj</del>	<del>Shambhuraaj</del>	<del>Shambhuraaj</del>	<del>Shambhuraaj</del>



Manufacturing and Packaging Process of Product



---

**Industrial Visit at Mapro Industry Pvt. Ltd**



**Campus Visit at Mapro Pvt Ltd.**

---







**RAYAT SHIKSHAN SANSTHA'S  
KARMAVEER BHAURAO PATIL INSTITUTE OF MANAGEMENT STUDIES AND  
RESEARCH, SATARA**

**INDUSTRIAL VISIT  
2018-2019**

**Place:** Mapro Industry Pvt Ltd, Shendurjane, Wai Satara Maharashtra

**Visit Date:** 21/12/2019

**FACULTY INFORMATION:**

Sr. no	Faculty Name	DOB	Gender	Age	Contact Number
1	Mrs. Sneha J. Dhanawade	24/02/1993	Female	25	9960578082
2	Mr. Rajendra J Agawane	19/05/1981	Male	38	9604174595

**INDUSTRIAL VISIT STUDENT INFORMATION**

Sr. no	Student Name	DOB	Age	Contact Number
1	Adagale Shubhangi Dilip	21/11/2000	19	8356971612
2	Aware Nimish Sagar	21/04/2000	19	7721950007
3	Bhanage Siddharth Mahesh	10/02/2002	17	8956891091
4	Bhise Pratiksha Vijaykant	23/09/1999	20	7709194232
5	Bhosale Sairaj Dhananjay	20/11/1997	22	7620695902
6	Bitale Bipin Ramesh	28/02/2002	17	9822540283
7	Danane Anikita Ananda	07/10/2000	19	8379940163
8	Deshkulkarni Saurav Shekhar	25/07/2001	19	7387470219
9	Gaikwad Abhishek Kalyan	03/11/2001	18	8552869316
10	Gaikwad Aditya Vinayak	01/05/2001	18	8830232919
11	Ghadge Rupesh Ramesh	06/02/2001	18	9112664194
12	Godase Namrata Kiran	10/08/2001	18	8600548834
13	Jadhav Vedant Dhanaji	22/07/2002	17	9860156201
14	Kadam Pranita Narayan	17/03/2002	17	8421756249
15	Kadam Vaishnavi Pravin	19/05/2001	19	9107901771
16	Khataavkar Shraddha Gurupasad	09/06/2001	19	8975784482
17	Khivansara Rutuja Dinesh	28/10/2000	19	9050451044

18	Kulkarni Akash Atul	10/11/2001	19	7350016075
19	Kulkarni Sanket Prasad	15/11/1999	20	8605512000
20	Kumbhar Anita Omprakash	16/03/2001	18	9561801390
21	Lohar Priyanka Santosh	30/04/2001	18	7058288962
22	Mahadik Manik Durgadas	17/10/2001	18	7040702077
23	Mahadik Swanand Nandkishor	02/10/2001	18	7378747345
24	Mahamulkar Sayali Namdev	13/06/2001	18	8263973600
25	Mane Snehal Shankarro	16/06/2002	19	9021382197
26	Mohite Suresh Anil	25/12/1998	21	8668984745
27	Nagpurkar Manasi Deepak	27/07/2002	17	7387984076
28	Pawar Udayan Mukund	21/03/2001	19	7030700126
29	Raje Ganesh Hanmant	18/08/2002	20	7709108352
30	Salunkhe Rohan Rajendra	18/12/2001	18	9011369649
31	Sawant Ayush Dattatray	06/06/2001	18	9730225873
32	Sawant Pooja Laxman	15/09/2001	18	7666314122
33	Shinde Vaishnavi Shankar	07/12/2001	19	9850093578
34	Shinde Vaishnavi Vikas	05/05/2001	17	9767576110
35	Subhedar Niranjani Nikhil	19/10/2001	18	9922393007
36	Suryavanshi Rutuja Shrikant	31/12/2001	17	7558426293
37	Taware Aditya Vijay	13/03/2001	18	9404268376
38	Thorat Abhishek Sanjay	07/03/2000	19	7350860560
39	Thorat Prjakta Rahul	02/10/2000	19	8623977457
40	Waikar Shubham Gajanan	13/02/2002	18	9022736723
41	Chogule Sourabh Umesh	01/06/2001	19	9172882112
42	Bhise Shambhuraj	26/02/2001	18	9021546293

Date: 30/4/2020

Dr. S. A. Bhosale  
Assistant Professor  
KBPIMSR Varye

To  
The Director,  
KBPIMSR, Satara

Subject: Report on Experiential Learning

Respected Sir,

The undersigned submitting here the report on the various activities conducted under Experiential Learning in our institute.

**Following are the list of different Activities:**

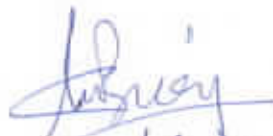
1. Project work on different topics is allotted to the students of MBA, BBA and BCA.
2. Students of MBA submitted their practical for every unit of courses.
3. Seminars are conducted on each unit of each subject of MBA, BBA and BCA.
4. Group Discussion is organized for students on different topic.
5. eMBark is conducted for all students of our institute. eMBark is the series of different events which provides the students a better learning platform in different aspects like anchoring, managing skills etc. Dancing and Singing Competition, Management Games, Talent Hunt, Rangoli and Salad competition, Sales Executives etc are the attraction of eMBark.

Thanking You

Yours faithfully



Dr. S. A. Bhosale

ISAC  
  
(30/5/20)



01.02.2021

Dr. Sarang S. Bhola  
Head, Department of Management,  
Karmaveer Bhaurao Patil Institute of  
Management Studies and Research,  
Varye, Satara.

To,  
The Director,  
Karmaveer Bhaurao Patil Institute of  
Management Studies and Research,  
Varye, Satara.

Sub: Report on Experiential Learning - Group Discussion at MBA-I

Dear Sir,

This is with reference to above subject. The Experiential Learning group discussion activity held on MBA-I for four sessions dated 22.01.2021, 23.01.2021, 29.01.2021 and 30.01.2021.

The average attendance of the class was 18 students ranging from minimum 11 to maximum 22 students. The discussion was taken on online mode using ZOOM platform. Please find attached the screenshots.

The subject given for group discussion was, 'Contemporary Educational Scenario for Professional Education'.

Following students were actively and repetitively participated in the discussion,

1. Madhavi Ahwad
2. Rishikesh Ghorpade
3. Parag Khopade
4. Dhiraj Jadhav
5. Shresthi Durge
6. Seema Khade
7. Pranali Mohite
8. Sourav Kamble
9. Rutuja Khandare
10. Sweta Rokade
11. Madhuri Khamkar

Students were moderated by the undersigned on following issues

1. What is student's opinion on current educational scenario especially with reference to professional education?
2. What do they expect from an Institution, faculty and from themselves.
3. What are their views on, Teaching and Learning process?
4. What students expects regarding the teaching and learning process.

To, Dr. S.A. Bhojale  
*[Signature]*

*IPAC*  
*[Signature]*  
17/2/21



Few common points' students rose are as follows.

1. Present education provided in professional institute is of conventional type and more life experience and insight into the practical world should be provided. Quality contents should be shared by faculty. Give reading material in advance. Students should fearlessly ask questions to the faculty. (Madhavi Ahwad)
2. Present education system put lot of donkey work and lacks focus on sports and physical built up of students. A communication skill needs to be provided. (Rishikesh Ghorpade)
3. Institute should provide knowledge which would help to earn money. Present education system does not teach how to earn money. Teachers should be friendly with students but a respectable distance should exist. (Parag Khopade)
4. Student teacher ratio should be ideal. Education should develop Good Citizens. The expectation from institute is to teach communication skills and etiquettes. (Seema Khade)
5. Improvement in communication skills and things required for interview need to be focused. (Rutuja Khandare)
6. Education on work culture and English speaking should be provided. (Saurav Kamble)
7. Students are lagging behind technical knowledge like computer languages etc. (Sweta Rokade).
8. Quality education and making students good citizens should be focused. Guidance on career should be done. Teachers should have friendly relationship with students. Students should not study for only marks. (Madhuri Khamkar)

The report is for your further guidance.

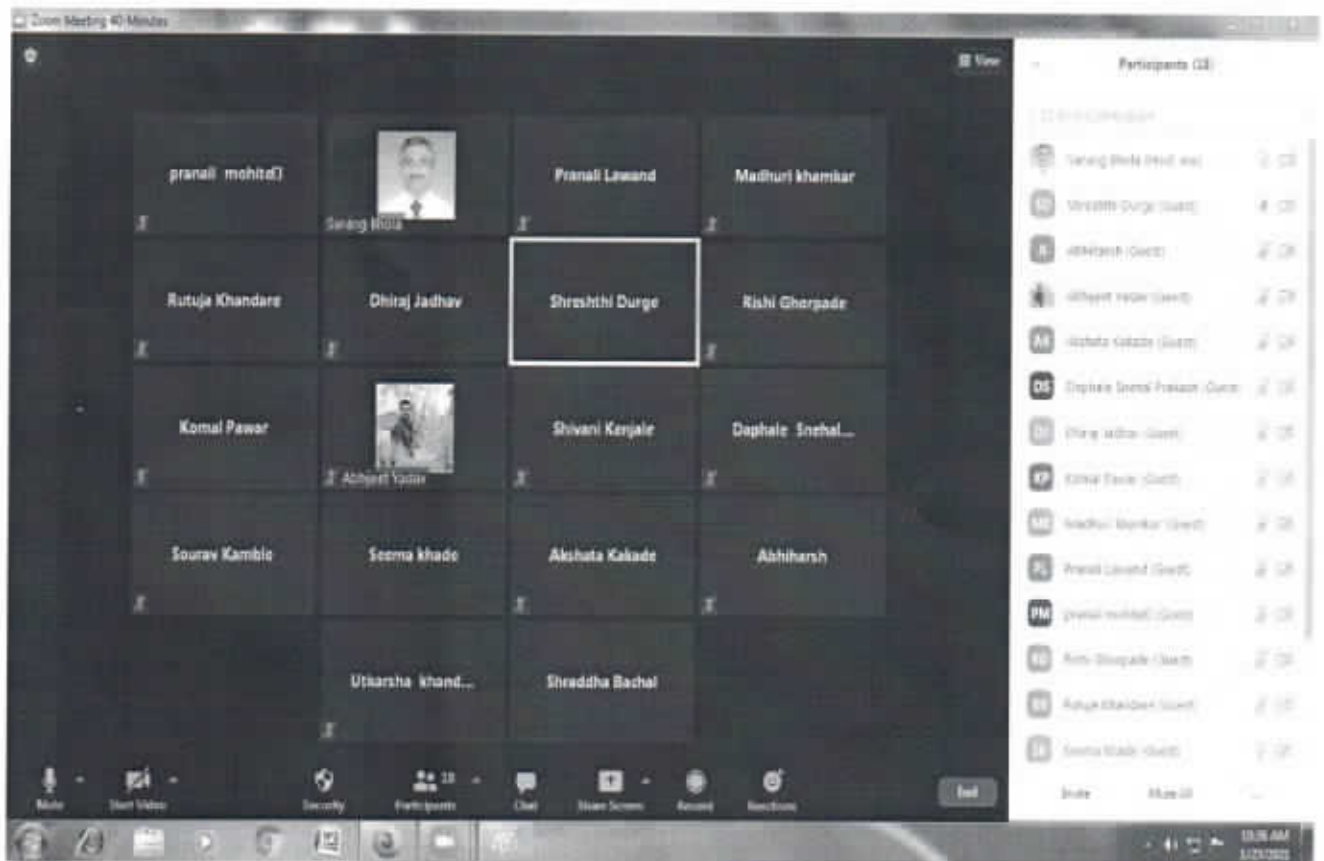
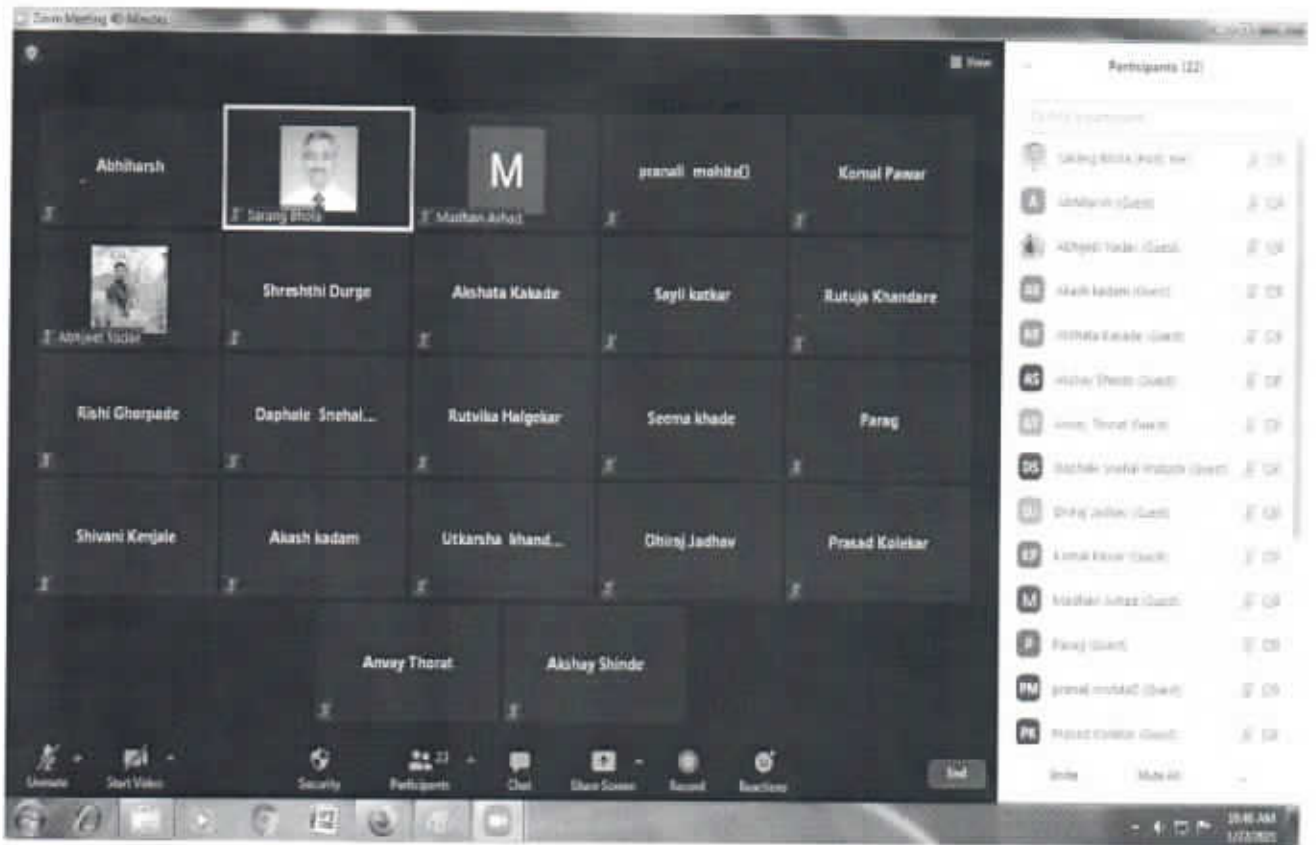
Thank you,

Yours faithfully,

  
Sarang Bhola

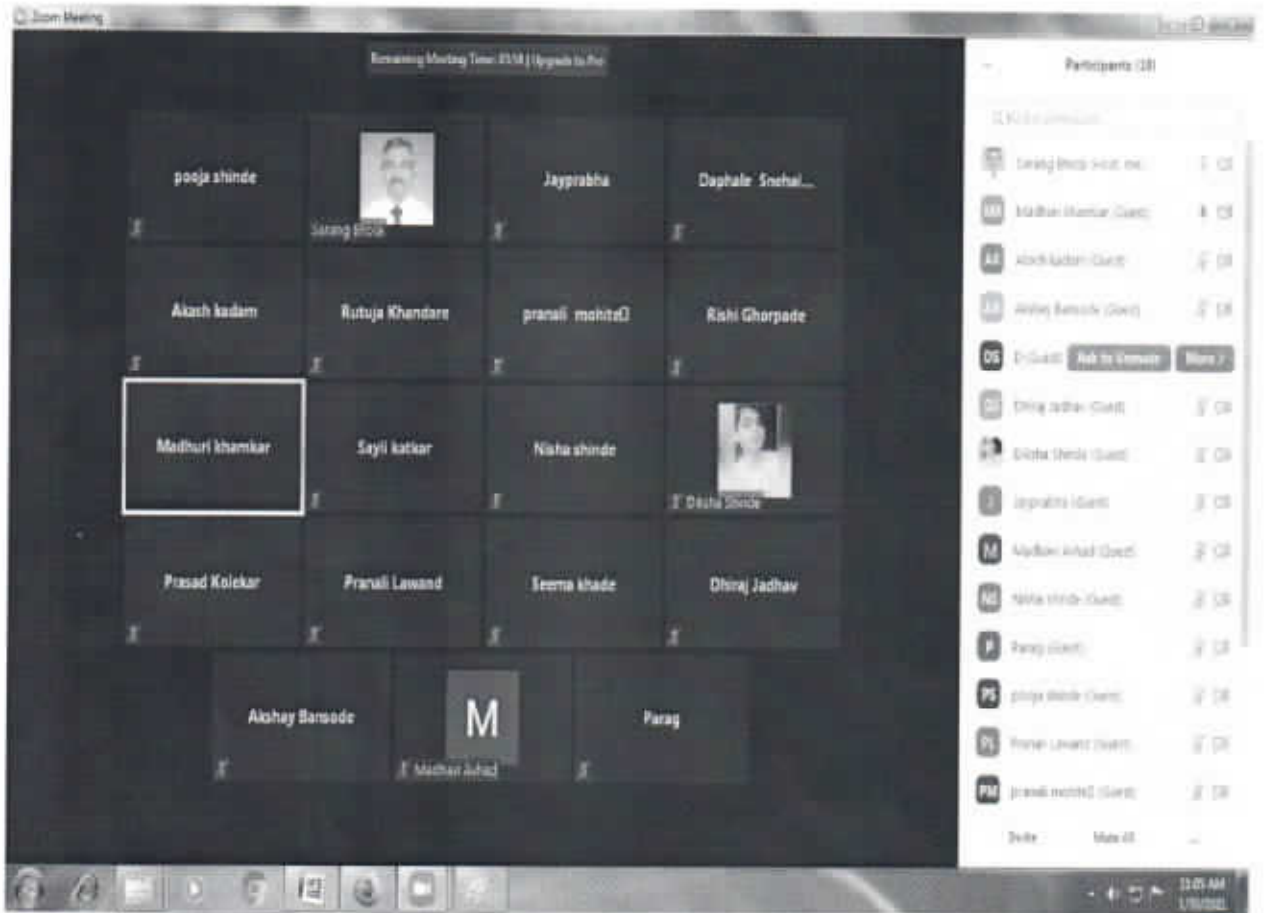
Encl: Screenshots of Group Discussion sessions.





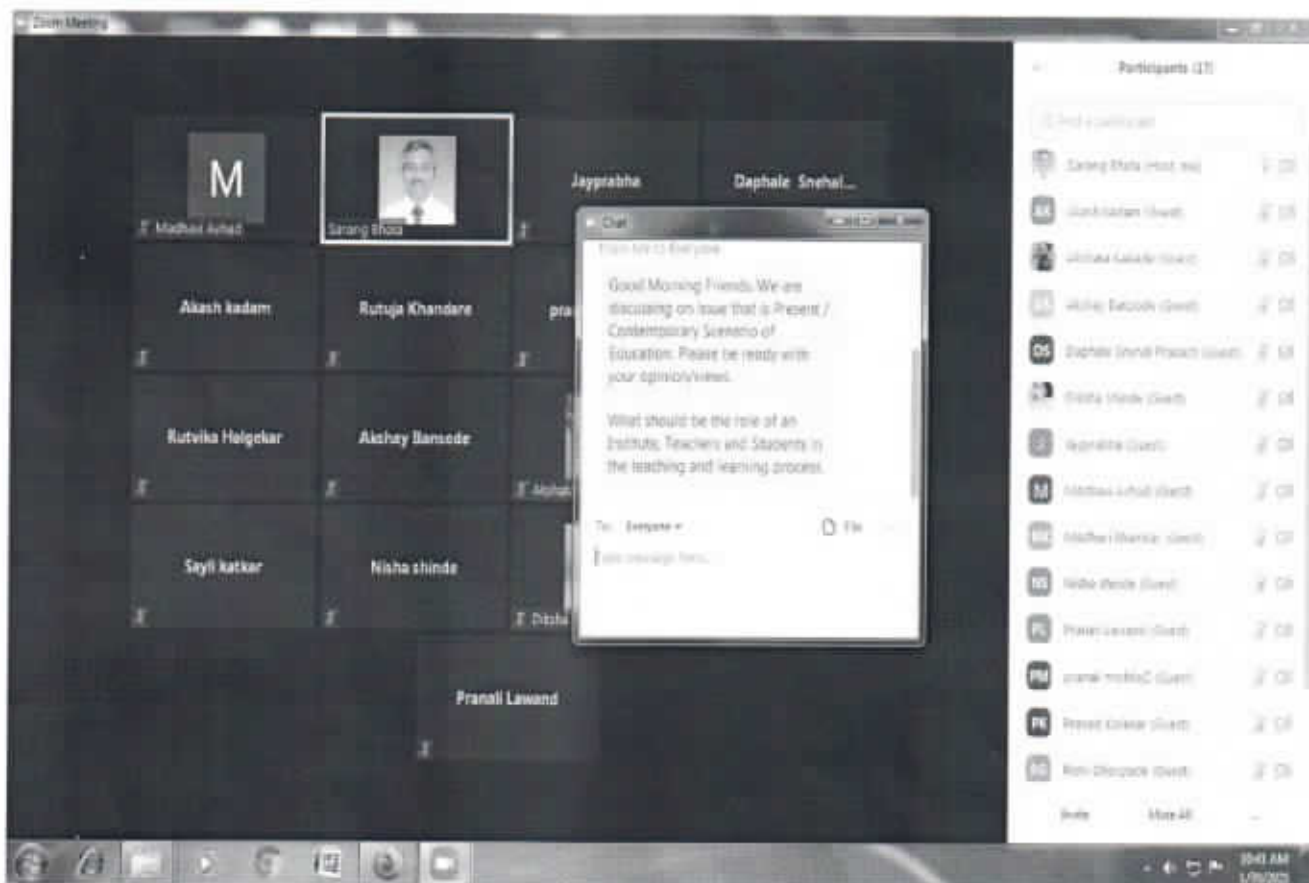
*(S.S. Bhola)*





*(S.S. Bhale)*





*(S.S. Bhola)*





Rajal Shikshan Sanstha's

Karnaveer Bhaurao Patil Institute of Management  
Studies & Research, Satara

## CASE STUDY-4

Name - Bhushan B. Babar

Class - MBA I

Roll No. - 01

Subject - Information Technology for Management

Gen B



## Case:

"Shivaji University, Kolhapur" is one of the biggest & best universities in India. The university consists of various institutes, schools, colleges in various discipline i.e. from matriculation to various professional courses (& also non-prof) i.e. from pre-primary to Phd. & Honors & Research. Therefore the university is planning to implement data warehousing technique to facilitate in its decision making and operational functions.

As an IT expert suggest:

- I) Scope of datawarehouse implementation
- II) Explain the architecture of datawarehouse for Shivaji University, Kolhapur.

## 3. Datawarehouse definition:

A datawarehouse is a subject oriented, integrated, time variant, non-volatile, repository collection of data in support of management's decision making process.

## Introduction to case

The said organisation i.e. Shivaji University has hundreds of institutes giving out standardised and customised courses. Therefore the university is involved in activities like imparting education, promoting innovation & research, agreements - MOUs - solutions with regional industries, designing curriculum, administration etc.

Therefore the said organisation is in need of advanced decision making tools for its pious functioning.

Problems faced by said organisation

- a) Collection of data for various aspects like syllabus, course design, financial decisions etc.
- b) Delay in documentation and administration related issues for decision making.
- c) Providing upto date solutions to regional industry, updated education delivery and data exchange in MOU.

Solution :

The said organisation should implement data warehouse method so that it facilitates in decision making.

Suitable & detailed data warehouse architecture should be also designed.

I] Scope of data warehousing in the said org. ●

- ① Inputs of data from market, educational sector
  - i - Regarding current and future needs of education.
  - ii - Regarding soft skills necessary in each and every sector & area.
  - iii - Regarding updating the technology, curriculum and studying other university needs.
  - iv - Regarding shortcomings, lack of skill imparting, limitations of current structure.
  - v - Regarding increasing span of organisation, expanding infrastructure, area of function etc.

## (2) Authentication of data input and process of operation

- i Verifying the authenticity of data collected.
- ii Deciding and controlling operation of organisation.
- iii Checking and comparing the data collected wrt government rules, notable other universities.

## (3) Deciding policies/decisions w.r.t. government rules

- i Decision of education hours, days, months as per courses.
- ii Decision of holidays, half-working days etc.
- iii Conforming the educational & exchange policies with government rules.
- iv Designing course fee structure, ~~exam~~ examination policies and deciding related standards.

## (4) Designing of Courses and Educational programs

- i Taking inputs of market needs and concepts.
- ii Considering various soft skill needs.
- iii Input regarding competitiveness in education sector.

## (5) Design of Syllabus as per courses decided

- i Developing overall, conducive and constructive curriculum.
- ii Searching loop holes & compensating/correcting them
- iii Making syllabus time bound, realistic, deliverable
- iv Appointment of officials
- v Comparing & improving with competition



## ⑥ Financial Planning and decisions:

- i Decisions regarding financial planning, budget allocation, funds management.
- ii Deciding fee structure for educational and non educational i.e. administrative purposes.
- iii Auditing & review of organisation.
- iv Alloting funds for research, innovation etc.
- v Deciding pays (wages), incentives, welfare etc.
- vi ~~ⓧ~~ Making provisions for repairs, compensations etc.
- vii ~~ⓧ~~ Decisions regarding scholarships, stipends etc.

## ⑦ Decisions w.r.t. Research

- i Entering and/or facilitating MOUs.
- ii Arranging research materials.
- iii Methods of recording, affiliation and verification of researches conducted.
- iv Deciding authentication for research material.
- v Setting or developing research methodology
- vi Increasing ties and inputs of data from learned and credible people.

## ⑧ Innovation

- i Maintaining & improving infrastructure.
- ii Designing and editing decisions.
- iii Development of ideas by existing or derived data from the industry.
- iv Registration & its details' storage for further use.

## (9) Deciding Human Resource and its welfare

- i Decision of pay scales
- ii Attendance by biometric or other advanced means
- iii Performance appraisal & promotions

## (10) Government taxation, scholarships etc.

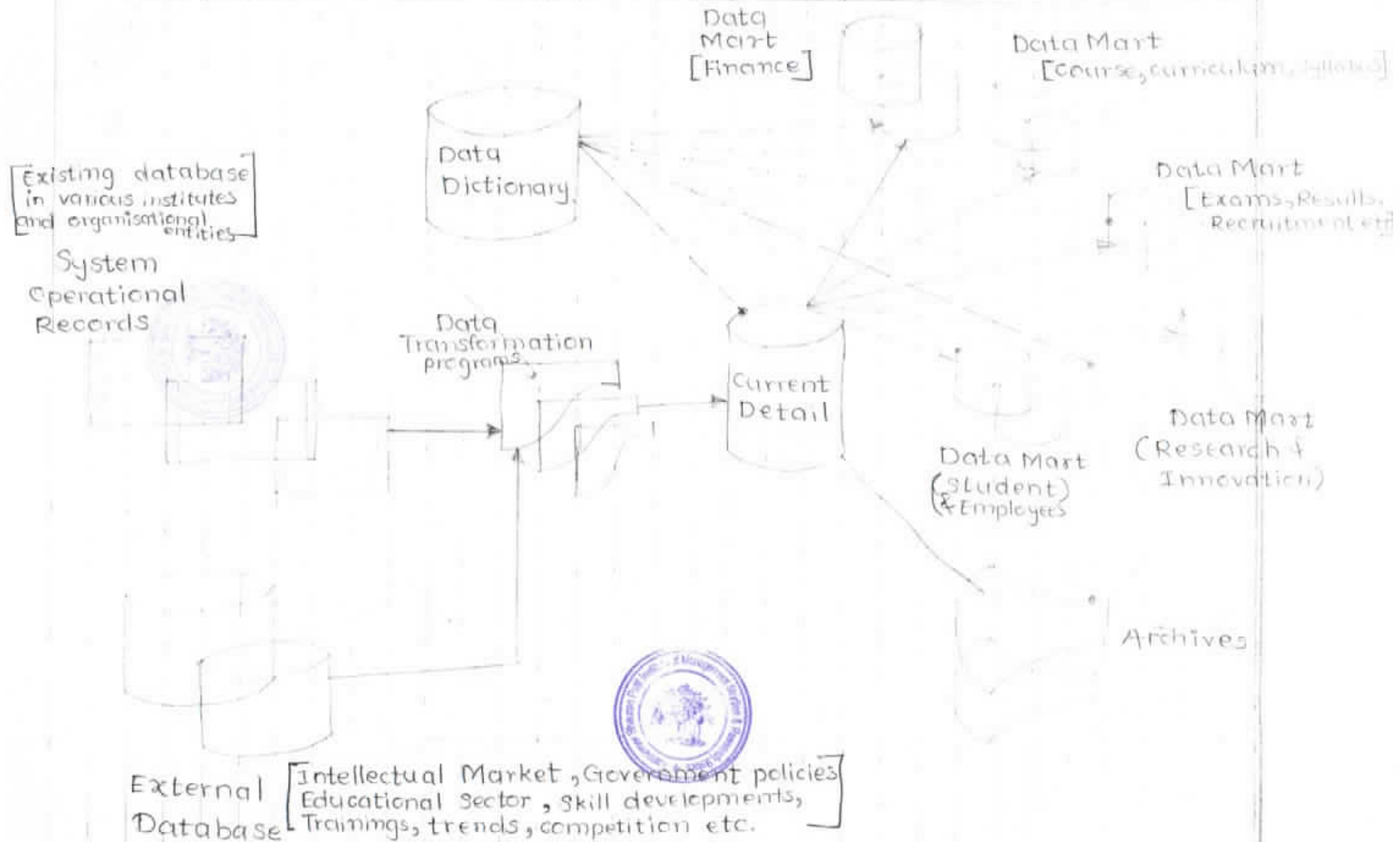
II] Let us discuss in detail the architecture of datawarehouse for the said organisation:

### A] System & Operational Records.

- These are the records obtained from existing databases of present institutes, colleges, schools etc.
- This record is crucial in the sense that the expansion i.e. increasing no. of such institutes are decided
- The fees, salaries etc. will aid in the financial decisions.
- Feedbacks related to quality & quantity of education will gather decision making focus on research, innovation, course/syllabus design, etc.
- Also decisions regarding making an institute/college autonomous will be taken.
- All in all, the information collected will be having following elements:

Fees paid (income to institute i.e. for organisation), Salaries/wages paid, examinations conducted, results of each institute/college/school, MOUs within entity, research/patents developed, attendance of students/employees etc.

# DATA WAREHOUSE ARCHITECTURE FOR SAID ORGANISATION



## B] External Database :

- Includes data from intellectual markets.
- Information regarding government policies.
- Data to be collected from formal or informal educational structure.
- Data regarding skill development & training.
- Data wrt trends, competition & comparison.
- Data of new research & innovation.

## C] Data transformation Programs

These programs are helpful for cleaning and integration of necessary data.

eg ① Income/cash flow of university can be from fees, tax, donations etc. So we need only debit & credit information for financial decision making - so only that numerical information is filtered.

② In market a new innovation of engine has occurred, university needs information of its material of combustion chamber, so from its research mtrl & papers only composition of material for combustion chamber is extracted

## D] Current Detail.

Here the recently inputted data is temporarily stored so that its related data mart is chosen from meta-data or data dictionary.

The time span of data input here is small as it quickly moves to related data mart.





## E] Data Dictionary OR Meta-Data

- It is simply data about data.
- Metadata is road map to data warehouse.
- Warehouse objects (elements) are defined by metadata.
- Meta-data acts as a directory for incoming data.

## F] Data Marts

The place where input data is stored.

eg. Admissions for a particular course/program are stored in student & employee data mart

## G] Archives

The data which is no longer actively used for decision(s) is stored in archives (data archiving process) for retention.

Archives contain data important to organisation for future reference etc.

## II] Conclusion: The use of data warehouse for Shivaji University, Kolhapur will

- ① Improve decision making speed & process for it.
- ② Enable excellent forecasting platform for itself.
- ③ Save a lot of time for data collection.
- ④ Save lot of time for data maintenance & correction.

Overall strategic position & decision making of SHIVAJI UNIVERSITY will improve.



Iqbal Chandrakant Chopale

## Case study

Hawkins Cookers Ltd -

Seen 

Hawkins Cookers Ltd. manufactures pressure cookers and cookware at its plant in Mumbai, Hoshiarpur (Punjab) & Jaipur (UP). Hawkins is the leading manufacturer of cookware in India & exporting its product more than 60 countries including middle east, Europe, USA, South east Asia. Hawkins proposed to implement an online integrated system.

As an IT Expert - you have been consulted to guide on areas of IT implementation, infrastructure requirements & network topology.

Title - Hawkins Cookers & Cookware  
OR

IT implementation with work

### Introduction:-

Hawkins Cookers is a leading manufacturing cookware company in India. This company's plants are in Mumbai, Punjab & UP. Its product is important in more than 60 countries in the world. This company is not having IT & network topology. The CEO invited IT expert to



Problem in case study -  
IT implementation & infrastructure  
requirement with network topology.

\* Infrastructure requirements →

- ① Desktop computers
- ② Data center
- ③ Routers
- ④ Enterprise resource
- ⑤ Hubs
- ⑥ Servers
- ⑦ Web servers
- ⑧ operating system
- ⑨ Customer relationship management (CRM)

\* Suggestion →

\* Problem in case study →

IT implementation & infrastructure  
requirement with network topology.

\* Suggestion →

Information Technology expert  
suggest Star Topology. Then company  
management work & arrangement basic  
material for Topology.

\* Alternative →

- Mesh topology
- All computer connects to each other  
by this network but this topology is

## \* Justification:-

Star topology is better than the other networks. It having high data transfer speed & easy to use & expand. This open international market for the company. This topology used branches of company to connection & this helps in activities also.

## \* Advantage:-

- 1] Star topology network is easy to expand without any disturbance.
- 2] If one node is failed then it not affect the other nodes and whole network.

## \* Disadvantage:-

- 1] This topology requires more cables.
- 2] When the central network fail then all network shut down.
- 3] The costing for this topology is higher.

## \* Conclusion -

Star topology is the best topology network for this company. Information technology implementation improve data access speed. This technology data transferring speed very fastly.



Rayat Shikshan Sanstha's  
**Karmaveer Bhaurao Patil Institute of Management Studies and Research, Satara.**  
**List of the Project Report of the BBA-III Students For The Academic Year 2020-21**

Sr. No	Name of the Student	Title of the Project Report	Name of The Company/Area	Name of the Guide
1	Kate Disha Pravin	A Study on Consumer Perception Towards M-Wallet with respect to Satara City	Satara City	Mrs. PreetyShree
2	Shirsat Amisha Yuvraj	A Study of Depreciation Cost Analysis with respect to Hindustan Company Pvt. Ltd., Satara	Hindustan Company Pvt. Ltd., Satara	Mr. M.D. Pardeshi
3	Dadas Sagar Banyabapu	A Study on Employee Satisfaction Towards Working Condition with reference to Green Space Enterprises, Satara	Green Space Enterprises, Satara	Dr. Bhosale S.A.
4	Choudhari Gaurav Sunil	A Project Report on Study of Consumer Buying Behaviour Regarding The Different Brands of Laptop	The Different Brands of Laptop	Dr. Bhosale S.A.
5	Karambelkar Arya Vasudeo	A Study on Impact of Work from Home Regarding Working Women of Pune City	Pune City	Mrs. Preety Shree
6	Mandhare Shivani Suresh	A Project Report to Study the Awareness of E-Wallet in Rural Area with respect to Wai	Wai	Mrs. Preety Shree
7	Patange Omkar Jitendra	A Study on Investors Preference for Different Investment Alternatives with special reference to Satara City	Satara City	Mrs. Preety Shree
8	Salunkhe Sanket Eknath	A Study of Buying Behaviour of Rural Customers Regarding Shopping Products with respective Degaon Village	Degaon Village	Mr. M.D. Pardeshi
	Malusare Sayali Madhukar	A Study of Health and Safety Problem of Night Shift Security Watchman with reference to Panchgani	Panchgani	Dr. Bhosale S.A.



10	Yadav Arunkumar Vishnunand	A Study of Consumer Buying Behaviour Towards Gemini Cooking Oil	Gemini Cooking Oil	Mr. M.D. Pardeshi
11	Galande Priyanka Abaso	A Study on Implementation of Government Schemes with reference to Dhangarwadi Grampanchayat	Dhangarwadi Grampanchayat	Dr. Bhosale S.A.
12	Kazmi Nabeel Ahmed Khalil Ahmed	A Project Report on to Study the Perception of Students About Scholarship Schemes in Satara City	Satara City	Mrs. Preety Shree
13	Kirdat Snehal Sunil	A Study on Impact of Earphones on Youth with respect to Satara City	Satara City	Mrs. Preety Shree
14	Bhandurje Rajneesh Rameshchandra	A Study of Brand Preference for Mobile Phones Among Under Graduate and Post Graduate Students in Satara City	Satara City	Dr. Bhosale S.A.
15	Shinde Manthan Dipak	A Project Report on Analysis of Covid Care Center Shirgaon	Shirgaon	Mr. M.D. Pardeshi
16	Bhilare Sayali Suresh	A Study of Buying Behaviour of Online Customer with respect to Satara City	Satara City	Dr. Bhosale S.A.
17	Nikam Sagar Anil	A Study of Customer Satisfaction with reference to Anil Poultry Farm Pvt. Ltd., Amrutwadi, Panchwad	Anil Poultry Farm Pvt. Ltd., Amrutwadi, Panchwad	Mrs. Preety Shree
18	Ghorpade Sayali Jayant	A Study on Renewable Energy: An Assessment of Public Awareness in Satara City	Satara City	Dr. S.S. Bhola
19	Inamake Ankita Digambar	A Study of Impact of Web Series on Youth of Satara City	Satara City	Dr. Bhosale S.A.
20	Pawar Aditya Nilesh	A Study of Customer Satisfaction with reference to Aditya Scrubber Works, Satara	Aditya Scrubber Works, Satara	Mr. M.D. Pardeshi
21	Mahangade Shraddha Rajaram	A Study on the Impact of Internet Banking on Customers with with reference to ICICI Bank	ICICI Bank	Mrs. Preety Shree
	Bansal Harpreet Singh Nirmal Singh	A Project Report on Analytical Study of Consumer Buying Behaviour of Electric Vehicle with respect to Satara City	Satara City	Dr. B.S. Sawant



23	Bhandwalkar Smita Vikas	A Study of Stress Management of Employees with reference to Apex Power Tool India Pvt. Ltd., Mumbai	Apex Power Tool India Pvt. Ltd., Mumbai	Dr. S.A Bhosale.
24	Chorage Shivam Ashok	A Study on Impact of Covid-19 on Social Media Application Usage with respect to Satara City	Satara City	Dr. S.A Bhosale.
25	Dhadchire Shrutika Vilas	A Study on Customer Satisfaction Towards BSNL Services in Satara City	Satara City	Dr. S.A Bhosale.
26	Langade Shreyas Umesh	A Project Report on Recruitment Process of Consultancy Services with reference to Ample Group of Consultancy, Pune	Ample Group of Consultancy, Pune	Mrs. Preety Shree
27	Deshmukh Samruddhi Anil	A Project Report on Customer Satisfaction on Banking Service of Bank of Maharashtra, Limb, Satara	Bank of Maharashtra, Limb, Satara	Dr. S.A Bhosale.
28	Surve Komal Sampat	A Project Report on An Appraisal of the Relevance of Financial Incentives to workers Motivation in Thermax Babcock and Wilcox Energy Solutions Khandala MIDC	Khandala MIDC	Mr. M.D. Pardeshi
29	Nikam Shivtej Rajendra	A Project Report on Consumer Perception and Awareness Towards Electronic Vehicles in Pune City	Pune City	Mrs. Preety Shree
30	Thorat Kirtee Santosh	A Project Report on Challenges Faced by Teachers in Online Teaching During Covid-19 with respect to Natepute City	Natepute City	Mr. M.D. Pardeshi
31	Ghodake Akash Tanaji	A Project Report on to Study Buying Behaviour of the Customers Towards Insurance with respect to Karjat-Jamkhed City	Karjat-Jamkhed City	Dr. S.A Bhosale.
32	Kurlekar Gandhar Sandesh	A Project Report on to Study the Awareness Among the Customers About Mutual Funds with respect to Satara City	Satara City	Mrs. Preety Shree
33	Chavan Aniket Tanaji	A Study on Brand Awareness of Patanjali Product with reference to Wai City	Wai City	Dr. S.A Bhosale.
34	Ingale Siddharth Sanjay	A Project Report on To Study the Customer Satisfaction About Airtel	Satara City	Mrs. Preety Shree



		Services in Satara City		
35	Sonis Rutika Atul	A Study of Performance Appraisal System with reference to Kavitsu Transmissions Pvt. Ltd., Satara	Kavitsu Transmissions Pvt. Ltd., Satara	Mr. M.D. Pardeshi
36	Awakire Utkarsha Gangaram	A Study on Impact of Covid-19 on Middle Income Group with reference to Satara City	Satara City	Dr. S.S. Bhola
37	Pawar Namrata Rajendra	A Project Report on Customer Satisfaction on Service of Mandar Enterprises, Satara	Mandar Enterprises, Satara	Mr. M.D. Pardeshi
38	Yadav Shyamsundar Yashodanand	A Project Report on To Study on Users Perception Towards Whatsapp Application	Whatsapp Application	Mr. M.D. Pardeshi
39	Saraf Khushboo Umesh	A Project Report on To Study Credit Rating and Customer Satisfaction of Bandhan Bank, Satara	Bandhan Bank, Satara	Mr. M.D. Pardehi
40	Sawant Kaushab Vijay	A Study of Home Loan Disbursement Procedure with reference to Wai Urban Co-Operative Bank Ltd. Wai	Wai Urban Co-Operative Bank Ltd. Wai	Mr. M.D. Pardeshi
41	Sabale Kssetij Sanjay	A Study on Consumer Buying Behaviour of Commercial Vehicle of TATA Motors Ltd.with respect to Satara City	Satara City	Mr. M.D. Pardehi
42	Jadhav Harsh Ajit	A Study on Impact of Online Education on Students Refers to BBA Students of KBPIMSR, Satara	KBPIMSR, Satara	Dr. B.S. Sawant
43	Jadhav Mayuri Jitendra	A Study on Impact of Television Reality Show on Youth of Satara City	Satara City	Mrs. Preety Shree
44	Londhe Anjali Ankush	A Project Report on To Study the Customer Perception About 5G Networks in Satara City	Satara City	Mrs. Preety Shree
45	Dhanyal Komal Arjun	A Study on Realtors Perception Towards Real Estate Business	Real Estate Business	Dr. S.A. Bhosale
46	Hede Pranav Ulhas	A Study of Customer Satisfaction of Service Provided by Men's Salon at Satara	Men's Salon at Satara	Dr. S.A. Bhosale






47	Jadhav Pranit Satish	A Project Report on To Study the Perception of Consumers Regarding the Different Brands of Mobile Handsets in Satara City	Satara City	Mrs. Preety Shree
48	Yadav Akanksha Arjun	A Comparative Study Between Flipkart and Amazon	Flipkart and Amazon	Mr. M.D. Pardehi
49	Kadam Rishi Mahesh	A Study of Distrubution Channel of Mamata Milk Product Pvt. Ltd., Satara	Mamata Milk Product Pvt. Ltd., Satara	Mrs. Preety Shree
50	Bhandirge Aarti Chandrakant	A Study of the Problem Faced by Farmers While Getting the Labors	Getting the Labors	Dr. S.A. Bhosale
51	Aranke Raksha Vinay	A Study on Awareness and Importance of Interpersonal Skills Among Students	Among Students	Dr. B.S. Sawant
52	Shinde Pranjali Pravin	A Project Report on To Study the Impact of Covid-19 and Lockdown on Mental Health of College Students with respect to Satara City	Satara City	Mr. M.D. Pardehi
53	Shaikh Zaheer Maksud	A Study of Customer Preference for Dance Training Style at Infinity Studio	Infinity Studio	Mr. M.D. Pardeshi
54	Karne Sanket Sunil	A Study on Impact of Social Media Marketing on Consumer Buying Behaviour in Satara City	Satara City	Mrs. Preety Shree
55	Salunkhe Shridhar Nandkumar	A Project Report on Impact of Mobile Phone Uses on the Academic Performance Students	Academic Performance Students	Mr. M.D. Pardeshi
56	Bhosale Nikhil Shahaji	A Study of Customer Satisfaction Towards Jio Service in Satara	Jio Service in Satara	Dr. S.A. Bhosale
57	Pol Shreyas Sudhir	A Study on the Problems Faced by Football Players in A cricketing Country with reference to Satara City	Satara City	Mr. M.D. Pardeshi
58	Dhawade Prathamesh Rajendra	A Study of Effectiveness of Social Media Advertising with respect to Satara City	Satara City	Dr. S.A. Bhosale
59	Sakunde Saurabh Chandrakant	A Project Report on Customer Relationship Management District Co-Operative Central Bank, Satara	District Co-Operative Central Bank, Satara	Mr. M.D. Pardeshi



60	Jadhav Ganesh Rajaram	A Project Report on Analysis of Human Resource Planning in Sambhav Darshan (Agro Industries), Dhule	Sambhav Darshan (Agro Industries), Dhule	Mrs. Preety Shree
61	Ughade Saurav Dayanand	A Study of Consumer Buying Behaviour on Staple Product in Covid-19 with reference to Swati General Stotre, Satara	Swati General Stotre, Satara	Dr. S.S. Bhola
62	Singh Megha Phool	A Project Report on To Study Employee work Environment in Aviyo Medisys Pvt. Ltd., Satara	Aviyo Medisys Pvt. Ltd., Satara	Mr. M.D. Pardeshi
63	Patel Priya Mohan	A Project Report on To Study the Effectiveness of Digital Marketing Over Traditional Marketing with respect to Satara City	Satara City	Mrs. Preety Shree
64	Dhebe Shraddha Pandurang	A Study on Customer Satisfaction Towards Online Shopping with reference to Mumbai City	Mumbai City	Dr. S.A. Bhosale
65	Bhise Sanyukta Nitin	A Project Report on To Study Awareness Among the People Regarding the Child Abuse with respect to Dahivadi	Dahivadi	Dr. S.A. Bhosale
66	Zende Mayuri Nandev	A Study on Customer Satisfaction Towards the Online Food Delivery Services	Online Food Delivery Services	Mr. M.D. Pardeshi
67	Yadav Dilipkumar Vishnunand	A Project Report on Study on Impact of Online Gaming and its Addiction Among Youth	Among Youth	Mr. M.D. Pardeshi
68	Parte Pankaj	A Study of Perception of Young Generation towards Social Media with reference to Satara City.		Mrs. Preety Shree



  
**Director**  
 Karmaveer Bhaurao Patil Institute of  
 Management Studies and Research, Satara.



Rayat Shikshan Sanstha's  
**Karmaveer Bhaurao Patil Institute of Management Studies and Research, Satara.**  
**List of the Project Report of the MBA II, Sem III Students For The Academic Year 2020-21**

Sr. No.	Name of the Student	Title of the Project Report	Name of the Company	Name of the Guide	Date of Submission
1	Salunkhe Akash Shahaji	A Study of Human Factors in Production With Respect To Baramati Speciality Steels Limited, Vaduth, Satara	Baramati Speciality Steels Limited, Vaduth, Satara	Dr. S.B. Chavan	20/10/2020
2	Mahadik Swarali Anil	A Study of Portfolio Management With Reference to Janata Sahakari Bank, Satara.	Janata Sahakari Bank, Satara..	Dr. M.B. Bhosale	20/10/2020
3	Jadhav Ashwini Sambhaji	A Study of Costing and Cost Control Techniques With Reference to Pricol Wiping Systems India, Ltd, Satara.	Pricol Wiping Systems India, Ltd, Satara.	Mr. V.D. Patil	21/10/2020
4	Shelar Abhishek Ramchandra	A Study of HACCP System. (Hazard Analysis And Critical Control Point) With Respect to Swad Dairy, Wai.	Swad Dairy, Wai.	Dr. S.B. Chavan	21/10/2020
5	Jadhav Aakash Anandrao	A Study of Employee Satisfaction Regarding Welfare Facilities Provided with Special Reference to Water Resources Department Quality control Division II, Satara.	Water Resources Department Quality control Division II, Satara.	Dr. B.S. Sawant	22/10/2020
6	Gadave Aishwarya Chandrashekhar	A Study of Inventory Management With Reference to Baramati Speciality Steels, Ltd., Satara.	Baramati Speciality Steels, Ltd., Satara.	Mr. V.D. Patil	23/10/2020
7	Pawar Aboli Anil	A Study of Financial Performance Analysis With Reference to Baramati Specialty Steels Ltd. Satara.	Baramati Specialty Steels Ltd. Satara.	Dr. M.B. Bhosale	23/10/2020
8	More Pooja Pradip	A Study of Working Capital With Reference to Surya Engineering Pvt., Ltd, Shirwal.	Surya Engineering Pvt., Ltd, Shirwal.	Dr. M.B. Bhosale	23/10/2020



9	Shaikh Muskan Munna	A Study of Credit Risk Assessment With Reference to Catholic Syrian Bank Ltd., Satara.	Catholic Syrian Bank Ltd., Satara.	Dr. M.B. Bhosale	27/10/2020
10	Babar Bhushan Balwant	A study of The Implementation & maintenance of Environment Management System in Accordance with ISO 14001:2004 System with Baramati Specialty Steels Ltd.(BSSL),Satara.	Baramati Speciality Steels, Ltd., Satara.	Dr. S.B. Chavan	02/11/2020
11	Bondarde Manisha Arvind	A Study of Budget and Budgetary Control with special reference to Suryaurjaa Technology, Pune	Suryaurjaa Technology, Pune	Mr. V.D. Patil	14/12/2020
12	Bhosale Vaibhavi Vitthal	A Study of Working Capital with reference to Mutha Engineering Pvt. Ltd., Satara	Mutha Engineering Pvt. Ltd., Satara	Mr. V.D. Patil	14/12/2020
13	Shalukar Sayali Sanjay	A Project Report on Impact of HRMS on Organizations Performance and Employees Efficiency at Water Resource Department, Quality Control Division, Satara	Water Resource Department, Quality Control Division, Satara	Dr. S.R. Nikam	14/12/2020
14	Nikam Trupti Dilip	A Study of Market Research Towards Parle Products with reference to Mehta Distributors, Satara	Mehta Distributors, Satara	Dr. S.S. Bhola	17/12/2020
15	Wagh Priyanka Sanjay	A Study of Customer Relationship Management: An Emperial Study of ustomer Acceptance with reference to Catholic Syrian Bank Ltd., Satara	Catholic Syrian Bank Ltd., Satara	Dr. S.R. Nikam	09/01/2021
16	Mohite Nikhil Premsing	A Study of Procedure of Housing Loan with reference to Janata Sahakari Bank Ltd., Satara	Janata Sahakari Bank Ltd., Satara	Dr. S.R. Nikam	22/1/2021
17	Yadav Vishakha Vijay	A Study of Agriculture Loan with reference to The Satara District Central Co-Operative Bank Ltd., Satara	The Satara District Central Co-Operative Bank Ltd., Satara	Dr. R.D. Kumbhar	23/2/2021
18	Shingate Arati Sudhakar	A Study of Cost Accounting and Cost Control Techniques with reference to Mutha Engineering Pvt. Ltd., Satara	Mutha Engineering Pvt. Ltd., Satara	Dr. R.D. Kumbhar	25/2/2021
19	Ghamare Ashish Prabhakar	A Study of Market Research on Samsung Electronics Products with reference to Mehta Distributors, Satara	Mehta Distributors, Satara	Dr. S.S. Bhola	01/03/2021



20	Salunkhe Dhiraj Rajaram	A Study on Purchase Cycle of Dhanashree Industries Pvt. Ltd., Satara	Dhanashree Industries Pvt. Ltd., Satara	Dr. S.B. Chavan	06/03/2021
21	Thorat Pallavi Nivas	A Study on Customer Satisfaction of Banking Services India Post Payments Bank, Satara	India Post Payments Bank, Satara	Dr. R.D. Kumbhar	09/03/2021
22	Jadhav Prachi Mansingh	A Study of Investor Perception About Stock Market with reference to Dream Trigger Consultare Pvt. Ltd., Satara	Dream Trigger Consultare Pvt. Ltd., Satara	Mr. V.D. Patil	10/03/2021
23	Jadhav Santosh Kisan	A Study of Vehicle Loan Procedure in The Patan Urban Co-Operative Bank Ltd., Patan,	The Patan Urban Co-Operative Bank Ltd., Patan,	Dr. R.D. Kumbhar	25/03/2021
24	Ethape Yogesh Sanjay	A Study of Scientific Purchasing with reference to Sanjay Industries, Satara	Sanjay Industries, Satara	Dr. S.S. Bhola	25/2/2021
25	Chandane Shubham Ramesh	A Study of Customer Satisfaction with reference to Shubham Caterers, Satara	Shubham Caterers, Satara	Dr. S.S. Bhola	01/03/2021
26	Nalawade Siddharth Avinash	A Study on Inventory Control in Ajinkya Glass Center Pvt. Ltd., Satara	Ajinkya Glass Center Pvt. Ltd., Satara	Dr. B.S. Sawant	06/03/2021
27	Jadhav Sumit Laxman	A Study of Customer Relationship Management in Aryangla Agencies, Satara	Aryangla Agencies, Satara	Dr. S.S. Bhola	09/03/2021
28	Patil Sangram Subhash	A Study of Operations and Layouts of Hotel's 4 Core Departments with reference to Hotel Fort Jadhav Gadh, Pune	Hotel Fort Jadhav Gadh, Pune	Dr. M.B. Bhosale	10/03/2021



*[Handwritten signature in blue ink]*

Date: 30/7/2022

To  
The Director,  
KBPIMSR, Satara

Subject: Report on Experiential Learning

Respected Sir,

The undersigned submitting here the report on the various activities conducted under Experiential Learning in our institute.

**Following are the list of different Activities:**

1. Project work on different topics is allotted to the students of MBA, BBA and BCA.
2. Students of MBA submitted their practical for every unit of courses.
3. Seminars are conducted on each unit of each subject of MBA, BBA and BCA.
4. Various Events are managed by student's co-ordinators to inculcate managing skill between them.
5. Group Discussion on different topics is organized in classrooms.
6. There is provision of showing different motivational and enthusiastic movies to the students in our institute. With this the students got chance to gain different knowledge.
7. Industrial Visits are conducted for the students of MBA, BBA and BCA which provides them awesome experience about the practical application of their theoretical knowledge.
8. eMBark is conducted for all students of our institute. eMBark is the series of different events which provides the students a better learning platform in different aspects like anchoring, managing skills etc. Dancing and Singing Competition, Management Games, Talent Hunt, Rangoli and Salad competition, Sales Executives etc are the attraction of eMBark.



Dr. S. A. Bhosale  
Criteria Chairmen







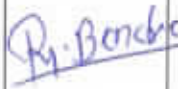






Rayat Shikshan Sanstha's

**Karmaveer Bhaurao Patil Institute of Management Studies and Research, Satara.**  
**List of the Project Report of the BBA-III Sem. VI Students For The Academic Year 2021-22**

Sr.No	Exam Seat No.	Name of the Student	Title of the Project Report	Name of The Company/Area	Name of the Guide	Signature
1	3464	Deokar Abhishek Rakesh	A Study on the Sales and Preference of Customers with respect to Monginis Cake Shop with reference to Satara City	Satara City	Dr. S.A. Bhosale	
2	3465	Jadeja Mayursinh Narendrasinh	Not Submitted			
3	3466	Pawar Aditya Ankush	Not Submitted			
4	3467	Mane Omkar Dilip	A Project Report on to Study Awareness of E-Wallet in Rural Area	E-Wallet in Rural Area	Miss P.A. Shinde	
5	3468	Kamathi Yash Surendra	A Study on Awareness of Digital Banking Services Among Citizen with reference to Satara City	Satara City	Mrs. V.U. Deshmukh	
6	3469	Pujari Rushikesh Mahadev	A Study of Health Problem of Night Shift Security Watchman in Satara	Satara	Mrs. P.C. Chavan	
7	3470	Pawar Pranali Bharat	A Study on Awareness About Online Shopping Among Senior Citizens	Senior Citizens	Miss. P.A. Shinde	
8	3471	Tarate Raturaj Rajan	A Project Report on An Analytical Study of Investment Behaviour in Selected Mutual Funds with respect to wealth Creation an Indusind Bank at Wai	Indusind Bank at Wai	Mrs. P.C. Chavan	







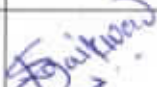



**B.B.A. III Semester VI Project 2021-22**

1

Sr.No	Exam Seat No.	Name of the Student	Title of the Project Report	Name of The Company/Area	Name of the Guide	Signature
9	3472	Gawade Rutika Arun	A Study of Loans and Deposit Schemes with reference to Utkarsh Co-Operative Credit Society Ltd. Wai, Panchwad	Utkarsh Co-Operative Credit Society Ltd. Wai, Panchwad	Mrs. V.U. Deshmukh	
10	3473	Kachare Siddhi Satish	A Study of Employees Safety with reference Nipro Corporation Pvt. Ltd., Khandala	Nipro Corporation Pvt. Ltd., Khandala	Mrs. V.U. Deshmukh	
11	3474	Bendre Ravikiran Mahesh	A Project Report on to Study Customer Satisfaction Towards Bendre Medicine with respect to Satara	Satara	Dr. B.S. Sawant	
12	3475	Gaikwad Yashraj Pandurang	A Project Report on to Study Consumer Buying Behaviour by Retailors of Samsung Smart Phone	Samsung Smart Phone	Mrs. V.U. Deshmukh	
13	3476	Gandhi Mehul Tejpal	A Study on Consumer Satisfaction Towards Dimensions of Service Quality of Mehul Jewellers, Rahimatpur	Mehul Jewellers, Rahimatpur	Mrs. V.U. Deshmukh	
14	3477	Kamble Aditya Paavin	A Project Report on to Study of Brand Preference of Nestle and Nestle Product in Satara	Satara	Dr. S.A. Bhosale	
15	3478	Kharat Shubham Dnyandeo	A Study of Brand Preference of Milk and Milk Products in Satara City	Satara City	Dr. S.A. Bhosale	
16	3479	Palkar Siddharth Ashish	A Study on Impact of COVID-19 on Social Media Application Usage with respect to Satara City	Satara City	Mrs. P.C. Chavan	
17	3480	Pathak Siddhesh Umesh	A Study on Problems and Challenges Faced by Women Entrepreneures with reference to Satara City	Satara City	Mrs. P.C. Chavan	

**B.B.A. III Semester VI Project 2021-22**











Sr.No	Exam Seat No.	Name of the Student	Title of the Project Report	Name of The Company/Area	Name of the Guide	Signature
18	3481	Wagh Rohan Pradip	A Study of Scientific Purchasing with reference to Sanjay Industries, Satara	Sanjay Industries, Satara	Mrs. P.C. Chavan	
19	3482	Kanase Raj Atmaram	A Study of Customer Satisfaction Towards Jio Services in Satara City	Satara City	Dr. S.A. Bhosale	
20	3483	Bansode Amey Vikas	A Project Report on Financial Statement Analysis with reference to Shree Ram Engineering Works, Satararoad	Shree Ram Engineering Works, Satararoad	Dr. B. S Sawant	
21	3484	Bavdhane Ramchandra Laxman	A Study On Investor Awareness About Stock Market with reference to IIFL Securities Pvt. Ltd., Satara.	IIFL Securities Pvt.Ltd., Satara.	Dr. B. S Sawant	
22	3485	Bhopale Rutuja Maruti	A Study of Customer Satisfaction Towards SBI's YONO App in Satara City	Satara City	Dr. S.S. Bhola	
23	3486	Deshmukh Shweta Sadashiv	A Study of Socio-Economic Profile with reference to Ambawade BK. Village of Satara District	Ambawade BK. Village of Satara District	Dr. S.S. Bhola	
24	3487	Gaikwad Shivaraj Rajendra	A Study of Investor's Perception Towards Stock Market with reference to Nirmal Bang Securities Pvt. Ltd.,	Nirmal Bang Securities Pvt. Ltd.,	Mrs. V.U. Deshmukh	
25	3488	Garde Jay Mahendra	A Study of Investment in Mutual Fund by Investors in Satara City	Satara City	Mrs. V.U. Deshmukh	
26	3489	Ghadage Samadhan Dilip	A Study of Financial Statement Analysis with reference to IDBI Bank Ltd., Satara, Branch-Pratapganj Peth	IDBI Bank Ltd., Satara, Branch-Pratapganj Peth	Mrs. V.U. Deshmukh	
27	3490	Gonjari Sanika Anil	A Study of Financial Analysis with reference to The Samarth Co-Operative Credit Society, Wai	The Samarth Co-Operative Credit Society, Wai	Mrs. V.U. Deshmukh	

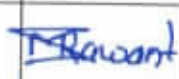

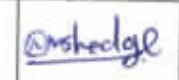





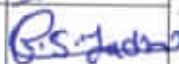
**B.B.A. III Semester VI Project 2021-22**

Sr.No	Exam Seat No.	Name of the Student	Title of the Project Report	Name of The Company/Area	Name of the Guide	Signature
28	3491	Jadhav Komal Dipak	A Study on Disbursement of Home Loan with reference to A Study on Loan Procedure on Bank of Baroda	Bank of Baroda	Mrs. V.U. Deshmukh	<i>K.D. Jadhav</i>
29	3492	Jadhav Sayali Anandrao	A Study of Loan Appraisal System with special reference to Shivkrupa Credit Co-Operative Society Ltd., Mumbai, Branch-Panchwad	Shivkrupa Credit Co-Operative Society Ltd., Mumbai, Branch-Panchwad	Mrs. V.U. Deshmukh	<i>S. Jadhav</i>
30	3493	Jagtap Vishwajeet Shamrao	A Study on Investors Preference and Pattern of Investment with special reference to Wai City	Wai City	Mrs. V.U. Deshmukh	<i>J. Jagtap</i>
31	3494	Kambale Somesh Dipak	A Study on Loans with reference to Ukarksh Co-Operative Credit Society Ltd., Wai	Ukarsh Co-Operative Credit Society Ltd., Wai	Dr. S.A. Bhosale	<i>S. Kambale</i>
32	3495	Kenjale Mansi Anandrao	A Study on Non-Performing Assets at Satara District Central Co-Operative Bank, Koregaon City	Satara District Central Co-Operative Bank, Koregaon City	Dr. S.A. Bhosale	<i>M. Kenjale</i>
33	3496	Kokare Suraj Sanjit	A Study of Financial Statement Analysis of Janata Sahakari Bank Ltd., Satara	Janata Sahakari Bank Ltd., Satara	Dr. S.A. Bhosale	<i>S. Kokare</i>
34	3497	Latkar Tanvi Mangesh	A Study on Impact of A.T.M. Service Quality on Customer Satisfaction	A.T.M. Service Quality	Dr. S.A. Bhosale	<i>T. Latkar</i>
35	3498	Malusare Harshada Chandrakant	A Study of Working Capital Management with reference to Samarth Co-Operative Credit Society, Wai	Samarth Co-Operative Credit Society, Wai	Dr. S.A. Bhosale	<i>H. Malusare</i>

**B.B.A. III Semester VI Project 2021-22**

Sr.No	Exam Seat No.	Name of the Student	Title of the Project Report	Name of The Company/Area	Name of the Guide	Signature
36	3499	Mane Ganesh Dhanaji	A Study of Car Loan with reference to Shreeram City Union Finance Ltd., Satara	Shreeram City Union Finance Ltd., Satara	Miss P.A. Shinde	
37	3500	Motling Vishal Mahendra	A Study of Return and Risk Analysis in Bank Nifty	Bank Nifty	Dr. S.A. Bhosale	
38	3501	Mule Vaishnavi Pramod	A Study on Customer Satisfaction of E-Banking Services of Commercial Banks with respect to Satara City	Satara City	Dr. S.A. Bhosale	
39	3502	Naikwadi Tejas Dilip	A Project Report on to Study the Awareness in Students Unified Payment Interface with reference to KBPIMSR Students Varye, Satara	KBPIMSR Students Varye, Satara	Miss. P.A. Shinde	
40	3503	Randive Monika Rajesh	A Study on the Usages of Top Trading Online Payment App by Customers with reference to Satara City	Satara City	Miss P.A. Shinde	
41	3504	Relekar Kundan Kishor	A Study on Financial Statement Analysis with reference to Manappuram Home Finance Ltd., Satara	Manappuram Home Finance Ltd., Satara	Miss P. A. Shinde	
42	3505	Salunkhe Hrishikesh Ashok	A Study of Working Capital Management with reference to Cyclo Transmissioin Pvt. Ltd., Satara	Cyclo Transmissioin Pvt. Ltd., Satara	Miss P.A. Shinde	
43	3506	Salunkhe Rutuja Ramchandra	A Study of Home Loan Disbursement Procedure with reference to The Karad Marchant Sahakari Credit Sanstha Maryadit Karad. Branch-Wathar(Kiroli)	The Karad Marchant Sahakari Credit Sanstha Maryadit Karad. Branch-Wathar(KI)	Miss P. A. Shinde	











**B.B.A. III Semester VI Project 2021-22**

Sr.No	Exam Seat No.	Name of the Student	Title of the Project Report	Name of The Company/Area	Name of the Guide	Signature
44	3507	Sawant Mayuri Ramchandra	A Study on Mutual Funds with reference to Bank of Baroda, Medha Branch	Bank of Baroda, Medha Branch	Miss. P.A. Shinde	
45	3508	Sawant Sejal Rajendra	A Study on Financial Analysis with reference to KP Packaging Industry Pvt. Ltd., Wai	KP Packaging Industry Pvt. Ltd., Wai	Miss P.A. Shinde	
46	3509	Shedage Neha Mohan	A Study of Awareness of Investment Plans of Commercial Banks to People in Satara City	Satara City	Dr. S.A. Bhosale	
47	3510	Shete Pranav Anand	A Study of Ratio Analysis at Accurate Industrial Control Private Limited, Satara	Accurate Industrial Control Private Limited, Satara	Miss P.A. Shinde	
48	3511	Sutar Bhagyashri Ramesh	A Study on Disbursement of Home Loan with reference to Satara District Central Co-Operative Bank, Koregaon City	Satara District Central Co-Operative Bank, Koregaon City	Mrs. P.C. Chavan	
49	3512	Tambe Pradnya Dilip	A Study of Farmers Perception and Awareness Towards Pradhan Mantri Fasal Bima Yojana with reference to Chimangaon	Chimangaon	Mrs. P.C. Chavan	
50	3513	Yadav Kirti Ashok	A Study of Educational Loan with reference to Satara DCC Bank Ltd., Satara, Branch-Shendre	Satara DCC Bank Ltd., Satara, Branch-Shendre	Mrs. P.C. Chavan	
51	3514	Yadav Rucha Ganesh	The Study on the Awareness of Mutual Fund Investment with reference to Satara City	Satara City	Mrs. P.C. Chavan	
52	3515	Jadhav Ganesh Suresh	A Study of Investment Pattern of Citizen Staying Satara City	Satara City	Mrs. V.U. Deshmukh	







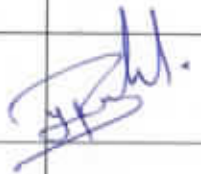

**B.B.A. III Semester VI Project 2021-22**

Sr.No	Exam Seat No.	Name of the Student	Title of the Project Report	Name of The Company/Area	Name of the Guide	Signature
53	3516	Dhone Jividha Nitin	A Study of Training and Development Process with special reference to Crystal Honda Pvt. Ltd., Satara	Crystal Honda Pvt. Ltd., Satara	Mrs. P.C. Chavan	<u>Dhone</u>
54	3517	Ghadge Trupti Suresh	The Study on the Effect of Training Program on Performance of Contract Labor in Cooper Corporation Pvt. Ltd., Satara	Cooper Corporation Pvt. Ltd., Satara	Mrs. V.U. Deshmukh	<u>Ghadge</u>
55	3518	Ghadge Sheetal Uday	A Project Report on to Study Employees Job Satisfaction at Hotel Chandravilas	Hotel Chandravilas	Miss P.A. Shinde	
56	3519	Hirave Omkar Mahendra	A Study of Recruitment and Selection Process with a special reference to Crystal Honda Pvt. Ltd., Satara	Crystal Honda Pvt. Ltd., Satara	Dr. S.A. Bhosale	<u>Hirave</u>
57	3520	Jadhav Yogesh Rajendra	A Study of Recruitment Process of Consultancy Services with reference to Ample Group of Consultancy, Pune	Ample Group of Consultancy, Pune	Dr. S.A. Bhosale	<u>Jadhav</u>
58	3521	Jagdale Shivani Mahendra	A Study of Faculty Satisfaction with reference to D.P. Bhosale College, Koregaon	D.P. Bhosale College, Koregaon	Mrs. V.U. Deshmukh	<u>ABJ</u>
59	3522	Jambhale Aniket Prakash	A Project Report on Work Life Balance of Taxi Drivers	Taxi Drivers	Mrs. P.C. Chavan	<u>Jambhale</u>
60	3523	Kadam Sakshi Sunil	A Study of Employee Absenteeism with special reference to Crystal Honda Pvt. Ltd., Satara	Crystal Honda Pvt. Ltd., Satara	Mrs. V.U. Deshmukh	<u>S.S. Kadam</u>
61	3524	Kulkarni Shrutika Atul	A Study of Quality Work Life with special reference to Crystal Honda Pvt. Ltd., Satara	Crystal Honda Pvt. Ltd., Satara	Dr. S.A. Bhosale	<u>Shrutika</u>










**B.B.A. III Semester VI Project 2021-22**

Sr.No	Exam Seat No.	Name of the Student	Title of the Project Report	Name of The Company/Area	Name of the Guide	Signature
62	3525	Nyayanite Asmita Bhimrao	A Study of Employee Motivation with special reference to Crystal Honda Pvt. Ltd., Satara	Crystal Honda Pvt. Ltd., Satara	Dr. S.A. Bhosale	
63	3526	Autade Soham Vijay	A Study of Customer Satisfaction Towards Royal Enfield Two Wheelers with reference to Satara City	Satara City	Dr. B. S Sawant	
64	3527	Bagal Akash Vishnu	A Study of Consumer Buying Behaviour with reference to D-Mart in Satara City	D-Mart in Satara City	Dr. B. S Sawant	
65	3528	Bhandare Atul Arun	A Study on Impact of E- Learning on Youth of KBPIMSR, Satara.	KBPIMSR, Satara	Dr. B. S Sawant	
66	3529	Bhosale Prasad Madhukar	A Study of Customer Satisfaction with reference to Siddhanath Jewellers, Satara	Siddhanath Jewellers, Satara	Dr. S.S. Bhola	
67	3530	Borate Manish Ramesh	The Study of Brand Preference of Mobile Phones in Satara City	Satara City	Dr. S.S. Bhola	
68	3531	Chatur Yash Pramod	A Study of Customer Satisfaction with reference to Mansi Crane Service, Satara	Mansi Crane Service, Satara	Dr. S.A. Bhosale	
69	3532	Gaikwad Sachin Shrawan	A Comparative Study Between Flipkart and Amazon	Flipkart and Amazon	Mrs. P.C. Chavan	
70	3533	Ghorpade Aditya Niwas	A Project Report on Analytical Study of Consumer Buying Behaviour of Electric Vehicle with respect to Satara City	Satara City	Dr.S.A. Bhosale	
71	3534	Jagdale Nikita Sunil	A Study on Consumer Buying Behaviour of Zinica Agro Solution Pvt. Ltd. with respect to Koregaon City	Koregaon City	Mrs. V.U. Deshmukh	

**B.B.A. III Semester VI Project 2021-22**







Sr.No	Exam Seat No.	Name of the Student	Title of the Project Report	Name of The Company/Area	Name of the Guide	Signature
72	3535	Jagtap Smriti Shailendra	A Study of the Impact of COVID-19 on the Mental Health of University Students with respect to Satara City	Satara City	Dr. S.A. Bhosale	
73	3536	Karale Ashwini Yashwant	A Study of Impact of Social Media Marketing on Consumer Buying Behaviour with respect to Satara City	Satara City	Dr. S.A. Bhosale	
74	3537	Khutale seha Sujit	A Study of Customer Satisfaction with reference to Kaysons Multicolour, Satara	Kaysons Multicolour, Satara	Miss P.A. Shinde	
75	3538	Lokhande Rohan Sanjay	A Study of Consumer Buying Behavior Towards Airtel Telecommunication Services In Satara City.	Satara City	Miss. Priyanka Shinde	
76	3539	Oswal Ararsh Uttam	A Project Report on to Study of Consumer Buying Behaviour Towards Laminate Sheets with reference to Bhairav Play, Satara	Bhairav Play, Satara	Dr. S.A. Bhosale	
77	3540	Oswal Virthi Himmat	A Study of Feasibility of Home Delivery Service with reference to Tirthraj Dryfruits and Namkeen, Satara	Tirthraj Dryfruits and Namkeen, Satara	Miss. P.A. Shinde	
78	3541	Pardeshi Yogesh Gopal	A Study of Customer Satisfaction with reference to General Power Laundry, Satara	General Power Laundry, Satara	Dr. S.A. Bhosale	
79	3542	Patil Akshad Nandkumar	A Study on Consumer Satisfaction of Youth on Nike Brand with special reference to Satara City	Satara City	Mrs. V.U. Deshmukh	
80	3543	Rathod Kumar Dhondiba	A Study on Awareness of E-Wallets in Rural Consumers with reference to Wai	Wai	Miss P.A. Shinde	

**B.B.A. III Semester VI Project 2021-22**

Sr.No	Exam Seat No.	Name of the Student	Title of the Project Report	Name of The Company/Area	Name of the Guide	Signature
81	3544	Raut Sourabh Pratap	A Study of Effectiveness of Social Media Advertising with respect to Satara City.	Satara City	Miss. Priyanka Shinde	
82	3545	Rohira Kushal Jagdish	A Study of Customer Satisfaction with reference to Guruprasad Saree Center, Satara	Guruprasad Saree Center, Satara	Dr. S.A. Bhosale	
83	3546	Sanghavi Mokshit Vastupal	A Project Report on to Study the Buying Behaviour of Consumer Towards Cement Board with reference to Sagar Steel Center, Satara	Sagar Steel Center, Satara	Miss. Priyanka Shinde	
84	3547	Shah Mittal Bharat	A Study of Customer Satisfaction with reference to Ganesh Jewellers, Satara	Ganesh Jewellers, Satara	Miss. Priyanka Shinde	
85	3548	Shalgar Vaibhavi Prakash	A Study of Customer Relationship Management with reference to Shalgar Sales Agency, Satara	Shalgar Sales Agency, Satara	Mrs. P.C. Chavan	
86	3549	Shinde Akash Sopan	A Study of Customer Satisfaction on Amazon in Satara City	Satara City	Mrs. P.C. Chavan	
87	3550	Tamboli Saad Khalil	A Project Report on to Study of Customer Satisfaction Towards Lord's Tailor with respect to Satara	Satara	Mrs. P.C. Chavan	
88	3551	Tapale Vedant Yayati	A Study of Customer Satisfaction Towards Palekar Food Products Pvt. Ltd., Walse, Satara	Palekar Food Products Pvt. Ltd., Walse, Satara	Mrs. P.C. Chavan	
89	3552	Thorat Digvijay Manohar	A Project Report on to Study Customer Satisfaction Towards Honda Two Wheelers with respect to Satara	Satara	Mrs. P.C. Chavan	

**B.B.A. III Semester VI Project 2021-22**



Sr.No	Exam Seat No.	Name of the Student	Title of the Project Report	Name of The Company/Area	Name of the Guide	Signature
90	3553	Varande Smitusha Tushar	A Study on Role of Digital Marketing Strategies and Need of Institute Management Application in Higher Education Sector with reference to Satara City	Satara City	Dr. S.S. Bhola	
91	3554	Virkar Akash Chintamani	A Study of Customer Satisfaction of Amul Products	Amul Products	Mrs. P.C. Chavan	
92	3555	Wadhvani Narendra Satish	A Study of Customer Satisfaction Towards Shri Hari Fashion with respect to Satara	Satara	Mrs. P.C. Chavan	
93	3556	Oswal Viren Ghevarchand	A Project Report on to Study the Consumer Buying Behaviour Towards Ceramic Tiles with reference to Oswal Trading Company, Satara	Oswal Trading Company, Satara	Miss. Priyanka Shinde	
94	3649	Ghadge Shantanu Dadasaheb	A Study of Customer Satisfaction with reference to Kailash Food Industries, Panchwad	Kailash Food Industries, Panchwad	Mrs. V.U. Deshmukh	
95	6052	Patil Mayuri Pramod	The Study of Impact of Work Environment on Employees Performance in Dattakrupa Industries, Satara	Dattakrupa Industries, Satara	Miss P.A. Shinde	



**Director**  
Karmaveer Bhaurao Patil Institute of  
Management Studies and Research, Satara.

**B.B.A. III Semester VI Project 2021-22**

11



Rayat Shikshan Sanstha's  
**Karmaveer Bhaurao Patil Institute of Management Studies and Research, Satara.**  
**List of the Project Report of the MBA II, Sem III Students For The Academic Year 2021-22**

Sr. No.	Exam Seat No.	Name of the Student	Title of the Project Report	Name of the Company	Name of the Guide	Signature
1	401	Kenjale Shivaji Bajarang	A Study on Employees Contribution Towards Achieving Organisational Vision and Mission with reference to Mutha Engineering Pvt. Ltd., Satara	Mutha Engineering Pvt. Ltd., Satara	Mr. V.D. Patil	
2	402	Kolekar Prasad Laxman	A Study of Training Program with reference to Shrajas Engineers Pvt. Ltd., Karad	Shrajas Engineers Pvt. Ltd., Karad	Dr. R.D. Kumbhar	
3	403	Mandhare Pushkar Prakash	A Study of Product and Customer Satisfaction Toward Royal Enfield Two Wheelers with reference to Nand Enterprises, Karad	Nand Enterprises, Karad	Mr. V.D. Patil	
4	404	Pathak Sourabh Avinash	A Study of Customer Satisfaction with reference to The Professional Couriers, Satara	The Professional Couriers, Satara	Dr. S.R. Nikam	
5	405	Kadam Akash Rajendra	A Study of Car Loan Procedure and Recovery System with reference to IndusInd Bank Ltd., Satara	IndusInd Bank Ltd., Satara	Dr. M.B. Bhosale	
6	406	Kamble Sourav Sambhaji	A Study of Customer Satisfaction and Service Quality with reference to Indostar Capital Finance Limited, Satara(Satara Branch)	Indostar Capital Finance Limited, Satara	Dr. M.B. Bhosale	

**MBA PROJECT 2021-22**

Sr. No.	Exam Seat No.	Name of the Student	Title of the Project Report	Name of the Company	Name of the Guide	Signature
7	407	Kondhalkar Anand Balkrishna	A Study on Non Performing Assets (NPA) with reference to IndusInd Bank Ltd., Satara	IndusInd Bank Ltd., Satara	Dr. R.D. Kumbhar	
8	408	Nanaware Nikhil Pravin	Not Submitted			
9	409	Wala Pooja Raju	Not Submitted			
10	410	Khopade Parag Chandrakant	Not Submitted			
11	411	Bhutkar Mandar Sunil	A Study of SAP(S/4 Hana) ERP Implementation and ERP Functional Processes of Sales and Distribution (SD) Module with reference to Mutha Engineering Pvt. Ltd., Satara	Mutha Engineering Pvt. Ltd., Satara	Dr. S.S. Bhola	
12	412	Ghorpade Shubhada Prakash	Not Submitted			
13	413	Kakade Akshada Chandrakant	Not Submitted			
14	414	Durge Shreshthi Ram	A Study of Agricultural and Processed Food Export Potential of Satara District	GF Mission India Pvt. Ltd., Dhayari, Pune.	Mr. V.D. Patil	
15	415	Bansode Akshay Gautam	A Study of Credit Risk Management in Bank of Maharashtra, Krishnanagar Branch, Satara	Bank of Maharashtra, Krishnanagar Branch, Satara	Dr.S.S. Bhola	
16	416	Bhosale Shubham Vijay	A Study of Brand Awareness of Mineral Water in Satara with reference to LMG Syndicate, Satara	LMG Syndicate, Satara	Dr. S.S. Bhola	

**MBA PROJECT 2021-22**



Sr. No.	Exam Seat No.	Name of the Student	Title of the Project Report	Name of the Company	Name of the Guide	Signature
17	417	Dadas Dipali Valchand	Not Submitted			
18	418	Kureshi Ahmad Irshad	A Study of Customer Satisfaction with reference to Reliance Nippon Life Insurance Company Ltd., Satara	Reliance Nippon Life Insurance Company Ltd., Satara	Dr. R.D. Kumbhar	
19	419	Thorat Anvay Prashant	A Study on Inventory Control with reference to Amazia Vision Environment Pvt. Ltd., Atit	Amazia Vision Environment Pvt. Ltd., Atit	Dr. S.B. Chavan	
20	420	Akhil P.B. Anandan	A Study of Customer Relationship Management with reference to 3 Star IT Solutions and Services Pvt. Ltd. Satara	3 Star IT Solutions and Services Pvt. Ltd. Satara	Dr. S.S. Bhola	
21	421	Ghorpade Rishikesh Ramesh	A Study of Competitors Analysis with reference to Hindustan Feeds Manufacturing Company, Satara	Hindustan Feeds Manufacturing Company, Satara	Dr. M.B. Bhosale	
22	422	Yadav Abhijeet Audumbar	A Study on International Marketing Business Import and Export Process Mutha Engineering Pvt. Ltd., Unit II Satara	Mutha Engineering Pvt. Ltd., Unit II Satara	Mr.V.D. Patil	
23	423	Jadhav Dhiraj Vijay	A Study of Customer Satisfaction with reference to Mandeshi Agro Pvt. Ltd., Satara	Mandeshi Agro Pvt. Ltd., Satara	Dr. M.B. Bhosale	
24	424	Khamkar Madhuri Sampat	A Study on Compensation Management with reference to Walchandnagar Industries Limited, Foundry Division, Satara Road	Walchandnagar Industries Limited, Foundry Division, Satara Road	Dr. R.D. Kumbhar	
25	425	Katkar Sayli Sanjay	A Study of Employees Grievance Handling System with special reference to Mutha Engineering Pvt. Ltd., (Unit II) Satara	Mutha Engineering Pvt. Ltd., (Unit II) Satara	Dr. M.B. Bhosale	

### MBA PROJECT 2021-22



Sr. No.	Exam Seat No.	Name of the Student	Title of the Project Report	Name of the Company	Name of the Guide	Signature
26	426	Daphale Snehal Prakash	A Project Report on Study on Decreased Deposit Scheme with reference to The Karad Urban Co-Operative Bank Ltd., Karad, Sheduled Bank, Branch – Nagthane	The Karad Urban Co-Operative Bank Ltd., Karad, Sheduled Bank, Branch – Nagthane	Dr. S.S. Bhola	
27	427	Shinde Pooja Vilas	A Study of Costing and Cost Control Techniques with special reference to Cyclo Transmissions Ltd., Satara	Cyclo Transmissions Ltd., Satara	Dr. S.B. Chavan	
28	428	Varnekar Aarti Dilip	A Study of Financial Inclusion with reference to The Satara District Central Co-Operative Bank Ltd., Satara	The Satara District Central Co-Operative Bank Ltd., Satara	Dr. S.B. Chavan	
29	429	Shinde Akshay Rajendra	A Study of Motivational Techniques with respect to Trimurti Stampings, Harpalwadi, Satara	Trimurti Stampings, Harpalwadi, Satara	Dr.S.B. Chavan	
30	430	Nikam Jayprabha Sudhir	A Study of IT Governance in Banking Sector with reference to The Satara District Central Co-Operative Bank Ltd., Satara	The Satara District Central Co-Operative Bank Ltd., Satara	Dr. S.R. Nikam	
31	431	Shinde Nisha Shashkant	A Critical Study of Industrial Relation with respect to Baramati Speciality Steels Limited, Vaduth, Satara	Baramati Speciality Steels Limited, Vaduth, Satara	Dr. S.B. Chavan	
32	432	Shinde Diksha Rajendra	A Study of Training and Development with respect to The Satara District Central Co-Operative Bank Ltd., Satara	The Satara District Central Co-Operative Bank Ltd., Satara	Dr. S.B. Chavan	
33	433	Awale Tejas Satish	A Study of Financial Performance of The Rayat Sevak Co-Operative Bank Ltd., Satara	The Rayat Sevak Co-Operative Bank Ltd., Satara	Dr. S.S. Bhola	

**MBA PROJECT 2021-22**



Sr. No.	Exam Seat No.	Name of the Student	Title of the Project Report	Name of the Company	Name of the Guide	Signature
34	434	Shinde Ankita Datta	A Study of HR Policies and Its Implementation with reference to Baramati Speciality Steels Limited, Vaduth, Satara	Baramati Speciality Steels Limited, Vaduth, Satara	Dr. S.B. Chavan	
35	435	Navasare Sourabh Sanjivant	A Study of Employee Absenteeism with special reference to Mutha Engineering Pvt. Ltd., (Unit II) Satara	Mutha Engineering Pvt. Ltd., (Unit II) Satara	Dr. S.R. Nikam	
36	436	Pawar Pranali Suresh	A Study of Quality of Work Life to Niya Healthcare Pvt. Ltd., Satara	Niya Healthcare Pvt. Ltd., Satara	Dr. S.R. Nikam	
37	437	Borate Harshada Popat	A Study of Compensation Management with reference to Baramati Speciality Steels Limited, Vaduth, Satara	Baramati Speciality Steels Limited, Vaduth, Satara	Dr. S.S. Bhola	
38	438	Phanase Shrutika Himmat	A Project Report on to Study the Impact of Stress on Employees with respect to Baramati Speciality Steels Limited, Vaduth, Satara	Baramati Speciality Steels Limited, Vaduth, Satara	Mr. V.D. Patil	
39	439	Shinde Prajakta Dattatray	A Study of Recruitment and Selection Process with reference to Mapro Food Pvt. Ltd., Wai	Mapro Food Pvt. Ltd., Wai	Dr. S.B. Chavan	
40	440	Shinde Shivani Ramesh	A Study of Employee Attrition with reference to Mapro Food Pvt. Ltd., Shendurjane, Wai	Mapro Food Pvt. Ltd., Shendurjane, Wai	Dr. S.B. Chavan	
41	441	Pawar Komal Chandrakant	A Study of Employees Training and Development with reference to Paranjape Autocast Pvt. Ltd., Satara	Paranjape Autocast Pvt. Ltd., Satara	Dr. S.R. Nikam	



### MBA PROJECT 2021-22

Sr. No.	Exam Seat No.	Name of the Student	Title of the Project Report	Name of the Company	Name of the Guide	Signature
42	442	Bachal Shraddha Vijay	A Study of Problems and Prospects of Loan Disbursement with reference to Prathamik Shikshak Sahakari Bank Ltd., Satara	Prathamik Shikshak Sahakari Bank Ltd., Satara	Dr. S.S. Bhola	
43	443	Dhandarphale Shreya Deepak	A Study of Financial Statements Analysis with reference to The Karad Urban Co-Operative Bank Ltd., Karad, Branch-Satara	The Karad Urban Co-Operative Bank Ltd., Karad, Branch-Satara	Mr. V.D. Patil	
44	444	Halgekar Rutvika Sachin	A Study on Loans and Deposits with reference to Prathamik Shikshak Sahakari Bank Ltd., Satara	Prathamik Shikshak Sahakari Bank Ltd., Satara	Dr. M.B. Bhosale	
45	445	Khade Seema Mahadev	A Study of Investment Pattern with reference to The Rayat sevak Co-Operative Bank Ltd., Satara	The Rayat sevak Co-Operative Bank Ltd., Satara	Mr. V.D. Patil	
46	446	Khandagale Utkarsha Jagdish	A Study on Credit Risk Assessment with reference to The Karad Urban Co-Operative Bank Ltd., Karad, Branch-Satara	The Karad Urban Co-Operative Bank Ltd., Karad, Branch-Satara	Dr. R.D. Kumbhar	
47	447	Pachwadkar Rasika Rajendra	A Study of Education Loan with reference to The Karad Urban Co-Operative Bank Ltd., Karad, Branch Satara	The Karad Urban Co-Operative Bank Ltd., Karad, Branch- Satara	Dr. S.R. Nikam	
48	448	Khandare Rutuja Nilesh	A Study of Retail Loan with reference to Bank of Maharashtra, Satara City Branch, Satara	Bank of Maharashtra, Satara City Branch, Satara	Dr. R.D. Kumbhar	
49	449	Khandekar Sayali Avinash	Not Submitted			



**MBA PROJECT 2021-22**

Sr. No.	Exam Seat No.	Name of the Student	Title of the Project Report	Name of the Company	Name of the Guide	Signature
50	450	Rokade Shweta Sunil	A Study of Performance Appraisal with reference to Gajanan Suzuki, Satara	Gajanan Suzuki, Satara	Mr. V.D. Patil	
51	451	Avhad Madhavi Mukund	A Project Report on Study of Entrepreneurial Opportunities in Export with respect to India	GF Mission India Pvt. Ltd., Dhayari, Pune.	Dr. S.S. Bhola	
52	452	Gurav Prathamesh Nandkumar	A Study of Agriculture Loan and Procedure with reference to The Karad Urban Co-Operative Bank Ltd., Karad, Branch – Sadarbazaar, Satara	The Karad Urban Co-Operative Bank Ltd., Karad, Branch – Sadarbazaar, Satara	Dr. M.B. Bhosale	
53	453	Kawale Rohit Raju	A Study of Preparation of Data Bank of the Real Estate Projects as Per Market Approach Method with reference to S.S. Bodhale & Associates, Satara	S.S. Bodhale & Associates, Satara	Dr. M.B. Bhosale	
54	454	Kulkarni Aishwarya Vinayak	A Study of Educational Loan with reference to The Satara District Central Co-Operative Bank Ltd., Satara	The Satara District Central Co-Operative Bank Ltd., Satara	Dr. R.D. Kumbhar	
55	455	Mohite Pranali Mahadev	A Study of Deposit Schemes and Disbursement with reference to The Karad Urban Co-Operative Bank Ltd., Karad, Branch – Powai Naka, Satara	The Karad Urban Co-Operative Bank Ltd., Karad, Branch – Powai Naka, Satara	Mr. V.D. Patil	
56	456	Nale Harshvardhan Prabhakar	A Study of Search Engine Optimization(SEO) for Online Stores with reference to Brainsage Pvt. Ltd. Pune	Brainsage Pvt. Ltd. Pune	Dr. S.R. Nikam	
57	457	More Ajinkya Suresh	A Study of International Procurement with reference to Kavitsu Transmissions Pvt. Ltd., Satara	Kavitsu Transmissions Pvt. Ltd., Satara	Dr. S.R. Nikam	

**MBA PROJECT 2021-22**





Sr. No.	Exam Seat No.	Name of the Student	Title of the Project Report	Name of the Company	Name of the Guide	Signature
58	458	More Swapnil Maruti	A Study of Inventory Management reference to Kavade Engineering Works, Satara	Kavade Engineering Works, Satara	Dr. S.R. Nikam	
59	459	Sapkal Dipak Suresh	A Project Report on Study of Selective Inventory Control Techniques with special reference to Mutha Engineering Pvt. Ltd., Unit II Satara	Mutha Engineering Pvt. Ltd., Unit II, Satara	Dr. S.B. Chavan	
60	1216	Lokhande Priyanka Mohan	A Study on Retail Banking Services with reference to HDFC Bank Ltd., Dhangarwadi, Satara	HDFC Bank Ltd., Dhangarwadi, Satara	Dr. M.B. Bhosale	
61	1246	Bhosale Akshay Prakash	Not Submitted			
62	1661	Khopade Parag Chandrakant	A Study of Seven Quality Control Tools with reference to Sai Industries, Bhosari	Sai Industries, Bhosari	Dr. R.D. Kumbhar	
63	1656	Ghorpade Shubhada Prakash	A Study on Internet Banking with special reference to The Satara District Central Cooperative Bank Ltd., Satara	The Satara District Central Cooperative Bank Ltd., Satara	Dr. M.B. Bhosale	



**Director**  
Karmaveer Bhaurao Patil Institute of  
Management Studies and Research, Satara.



Rayat Shikshan Sanstha's

**Karmaveer Bhaurao Patil Institute of Management Studies and Research, Satara.**

**List of the Project Report of the MBA II, Sem III Students For The Academic Year 2021-22**

Sr. No.	Exam Seat No.	Name of the Student	Title of the Project Report	Name of the Company	Name of the Guide	Signature
1	1656	Ghorpade Shubhada Prakash	A Study on Internet Banking with special reference to The Satara District Central Cooperative Bank Ltd., Satara	The Satara District Central Cooperative Bank Ltd., Satara	Dr. M.B. Bhosale	
2	1657	Wala Pooja Raju	A Study of Customer Satisfaction about Financial Services with respect to Patbandhare Sevakanchi Sahakari Patsanstha, Satara	Patbandhare Sevakanchi Sahakari Patsanstha, Satara	Mr.V.D. Patil	
3	1658	Dadas Dipali Valchand	A Study of Customer Satisfaction with reference to Cyclo Transmission Pvt. Ltd., Satara	Cyclo Transmission Pvt. Ltd., Satara	Dr. S.S. Bhola	
4	1659	Nanavare Nikhil Pravin	Not Submitted			
5	1660	Kakade Akshada Chandrakant	Not Submitted			
6	1661	Khopade Parag Chandrakant	A Study of Seven Quality Control Tools with reference to Sai Industries, Bhosari	Sai Industries, Bhosari	Dr. R.D. Kumbhar	
7	1662	Khandekar Sayali Avinash	Not Submitted			
8	2312	Kenjale Gauri Sharad	A Study of Employees Training and Development with reference to Dhanashree Industries, Satara	Dhanashree Industries, Satara	Dr. R.D. Kumbhar	
9	2313	Kamble Sukeshnee Bhanudas	Not Submitted			



  
**Director**

Karmaveer Bhaurao Patil Institute of  
Management Studies and Research, Satara.

## INDEX

Sr no	Particulars	Page no
1	Practical No -1	1
2	Practical No.2	2



2 10/6/22

Ankita Prabhakar Kadam  
Roll No - 28 [MBA-I]  
Sub: Managerial Skills  
for Effectiveness  
Practical No-I

Write a letter to the Institute Director suggesting the creative solutions to the given problem within or outside the organization. (Problem statement be decided by faculty members. Group of students should be formed and different problems to be distributed among the group)

Date: 5/6/2022

From,

Ankita Kadam  
MBA-I

To,

Director,  
XYZ, Educational Institute  
Satara.

Sub: To develop the atmosphere of organization/  
institute stressfree.

Respected Sir,

I'm Ankita Kadam from MBA-I writing a letter for suggesting some solutions for ~~better~~ develop better atmosphere of institute.

Sir, you know that building a sophisticated society of literates globally largely depends on school/ Educational organization's management. I think there are some drawbacks in your organization/inst' institutes culture

I feel there are some students who are in some kind of stress. So, their ability to do study will become less

In my opinion every educational organization managements must develop a stress free culture. For develop this kind of culture, administrators should strive to build a lively learning environment. That can be enhances academic management of school policies, such as mind games, motivational speeches and entertainment seminars help to build a lively school community. All teachers should develop friend like communication to students.

By performing this kind of actions, we can develop the institute and students stress free. I hope you will show concern about my opinions & suggestions

Thank you,

Yours faithfully  
Ankita Kadam.

Ankita Prabhakar Kadam  
Roll No- 28 [MBA-J]  
Sub: Managerial skills  
for effectiveness.  
Practical No 2

Case studies on different skill set required for the managers should be discussed in the class including motivational & conflict management techniques.

Explain about the in which field you build your career and for that what skills you required for the

→

There are lots of options while choosing the field of career but when you choose your career you can not thinking about the money, family, friend you choose your career in your favorite field because of that. I choose the MBA for betterment of my career

In MBA there are lot of options while choosing the specialization subject such as marketing management, financial management, Human Resource Management, Operations management and so on considering my interest as well as strength & weakness. I have decided to do specialization the Supply Chain Management, because of I am interest to the work in the corporate supply management. includes the purchase of physical goods, information services and any other necessary resources that enable a company to continue operating and any other necessary resources that enable a company to continue operating and growing

Considering all the available options as well as considering my personality traits, strength and weakness



I think specialization in supply chain management is right option for me as well as I have small amount of work experience related to the supply chain management. So, I have decided to go for supply chain management specialization.

Following are the skill required to take supply chain management as a core specialization subject.

### 1] Global Business leadership

A significant percentage of supply chain operations have now gone global. This means that in order to stand out of a supply chain manager will need to adopt your leadership skill to an international working environment. In addition to a knowledge of basic supply chain principles it is essential that you understand the specific functions of global logistics e.g. → import & export flows, global labour requirement and sourcing.

### 2] Strategic planning

Strategic planning is a necessary skill for any supply chain professional to have. A strong understanding of all the elements in a supply chain which can include product development, marketing, operations, distribution, networks & customer service will enable to deliver quality service product and solve any problems as they arise. And if you are looking to specialize in supply chain finance this skill is especially relevant.

### 3] Project Management -

As a supply chain manager you will be responsible for planning and managing various projects sometimes simultaneously project management skill like the ability to manage skill will help you ask the right questions and make informed decisions with regards to approving / turning down project proposals

The most important project management skill you need to develop as a supply chain manager are negotiation, organization and risk analysis & management.

### 4] Flexibility -

Supply chain & logistics roles are by their very nature, subject to change. changes in consumer demand, inventory level prices of goods etc. will all affect you operations so, the best supply chain leaders are flexible in their approach, because they know things that don't always stay the same or even go to plan.

Supply chain managers encourage innovating from their reports one of the main functions of supply chain is product development and being a flexible leader will give your designers all the license they need to get creating again.

### 5] Communication

Effective communication in a global supply chain management role is knowing your ~~audien~~ audience. As a supply chain leader you will interact with suppliers, senior management, personnel and board members who will all have different levels of familiarity with supply chain



terminology when working in an international logistics environment proficiency with a second language may also come in handy.

### 5] Budgeting -

Budgeting is an everyday responsibility for supply chain finance specialists. It is crucial for them to stay on budget when buying goods for manufacturing purpose. In order to come in at the right price, they need to understand balance sheet & forecasting.

Budgeting skill supply chain finance specialists require include

- Accounting
- Auditing
- Cash flow
- forecasting
- Planning & analysis.

### 6] Forecasting -

Forecasting is a way of making informed prediction about future trends based on historical data. Global supply chain and logistics firms create forecasts to predict future shipping costs.

Poster Presentation By BBA-II





Date: 18/2/2022

Dr. S. A. Bhosale  
Assistant Professor  
KBPIMSR Varye

To  
The Director,  
KBPIMSR, Satara

Subject: Report on Group Discussion

Respected Sir,


The undersigned submitting, here the report on Group Discussion. The Experiential Learning Group Discussion activity is held by BBA-III students, from 10<sup>th</sup> Feb to 12<sup>th</sup> Feb 2022. It is observed that Students enjoyed that activity and gives their important contribution in respected subjects. Following are the list of topics given to them.

1. Role of Media in Society.
2. Career options Entrepreneurship or Employeement.
3. Gender Equality
4. Happy Employee do better Job.
5. Cashless Society
6. Online vs offline Shopping
7. Digital era pros and Coin
8. Impact of Covid-19 on Global Economy.

Thanking You

Yours faithfully

Dr. S. A. Bhosale  
  
Assistant Professor  
KBPIMSR Varye

IRAC  
  
18/2/2022





**Rayat Shikshan Sanstha's**  
**Karmaveer Bhaurao Patil Institute of Management Studies and Research**  
**Varye, Satara**

Group Discussion Topic Casee option entrepreneurship or employment

Sr. No.	Name of Students	Signature	Marks
1.	Mokshit Sanghavi		18
2.	Adarsh Oswal		13
3.	Viren Oswal		14
4.	Omkar Mane		17
5.	Akash Shinde		16
6.	Ganesh D. Mane		16
7.	Pranav Anand Shete		19
8.	Siddhesh Umesh Patil		14
9.	Siddhesh Ashish Patil		15
10.	Shantanu Ghadge		18

Name of Faculty

Dr. S. A. Bhosale

Ms. P.C. Chavan

Ms. P. A. Shinde





Rayat Shikshan Sanstha's

Karmaveer Bhaurao Patil Institute of Management Studies and Research

Varye, Satara

Group Discussion Topic Gender Equality

Sr. No.	Name of Students	Signature	Marks
1.	Sawant Mayuri Ramchandra	<del>Sawant</del>	18
2.	Malusare Harshada	<del>Harshada</del>	18
3.	Pawar Pranali	<del>PC</del>	14
4.	Randive Monika	<del>MRandive</del>	18
5.	Yadav Rucha	<del>R.Yadav</del>	12
6.	Kushal. J. Rohira	<del>KJ</del>	15
7.	yogesh. R. Jadhav	<del>YR Jadhav</del>	16
8.			
9.			
10.			

Name of Faculty

Dr. S. A. Bhosale

Ms. P.C. Chavan

Ms. P. A. Shinde





**Rayat Shikshan Sanstha's**  
**Karmaveer Bhaurao Patil Institute of Management Studies and Research**  
**Varye, Satara**

Group Discussion Topic Happy Employee do a better job

Sr. No.	Name of Students	Signature	Marks
1.	Tasate Ritesaj Rajan	<u>Rasate</u>	19
2.	Thorat Digvijay Manohar	<u>Digvijay</u>	16
3.	Belekar Kundan Kishor	<u>Kundan</u>	12
4.	Motling Vishal Mahendra	<u>Vishal</u>	17
5.	Akash Chintamani Vistkar	<u>Akash</u>	18
6.	Tejas Dilip Naikwadi	<u>Naikwadi</u>	17
7.	Rathod Kumar Dhondiba	<u>Rathod</u>	16
8.			
9.			
10.			

Name of Faculty

Dr. S. A. Bhosale Bhosale

Ms. P. C. Chavan Chavan

Ms. P. A. Shinde Shinde





Rayat Shikshan Sanstha's

Karmaveer Bhaurao Patil Institute of Management Studies and Research

Varye, Satara

Group Discussion Topic Role of media in Society

Sr. No.	Name of Students	Signature	Marks
1.	Voronde Smitusha Tushar	<u>Svoronde</u>	16
2.	Shedage Neha Mohan	<u>anshadge</u>	15
3.	Mule Vaishnavi Pramod	<u>Vmule</u>	19
4.	Salunke Rutuja Ramchandra	<u>Salunke</u>	18
5.	Nyayanite Asmita Bhimrao	<u>Nyayanite</u>	18
6.	Tambe Pradnya Dilip	<u>Tambe</u>	15
7.	Tapale vedant Yashvi	<u>Tapale</u>	16
8.	Kanase Raj Atmarom	<u>Kanase</u>	16
9.	Raut Sourabh Pratap	<u>SRaut</u>	17
10.	Sanika Anil Gorjori.	<u>Sanjori</u>	19

Name of Faculty

Dr. S. A. Bhosale

Ms. P.C. Chavan

Ms. P. A. Shinde







Rayat Shikshan Sanstha's

Karmaveer Bhaurao Patil Institute of Management Studies and Research

Varye, Satara

Group Discussion Topic cashless society.

Sr. No.	Name of Students	Signature	Marks
1.	Tadhav Komal Dipak		19
2.	Ghator Yash Pramod		19
3.	Kandehi Yash Gopal		16
4.	Salunke Nishiketh Asta		14
5.	Hirave Omkar re.		18
6.	Ghadge Samadhan Dilip		15
7.	SOMESH DIPAK KAMBLE	S.D.KAMBLE	19
8.	Ganesh Suresh Jadhav		18
9.	Shivraj Rajendra Gaikwad		14
10.	Sejal Rajendra Sawant		13

Name of Faculty

Dr. S. A. Bhosale

Ms. P.C. Chavan

Ms. P. A. Shinde





Rayat Shikshan Sanstha's

Karmaveer Bhaurao Patil Institute of Management Studies and Research

Varye, Satara

Group Discussion Topic online shopping v/s offlineshopping.

Sr. No.	Name of Students	Signature	Marks
1.	Teerthi Suresh Ghadge		12
2.	Tanvi Mangesh Latkar		12
3.	Vaibhavi Prakash Shalgae.		18
4.	Shweta Sadashiv Deshmukh		14
5.	Shrutika Atul Kulkarni		15
6.	Ashwini Yashwant Kersale		18
7.	Rutuja Maruti Bhopale		18
8.	Smriti Shailendra Jagtap		18
9.	Virathi Himmat Oswal		16
10.	Sheetal Uday Ghadge		17

Name of Faculty

Dr. S. A. Bhosale

Ms. P.C. Chavan

Ms. P. A. Shinde





Rayat Shikshan Sanstha's

Karmaveer Bhaurao Patil Institute of Management Studies and Research

Varye, Satara

Group Discussion Topic Digital EEA PEOs & CON'S

Sr. No.	Name of Students	Signature	Marks
1.	Atul Arun Bhandare		18
2.	Manish Ramesh Barate		18
3.	Mehul Tejpal Aandliji		14
4.	Yashraj. Parthivraj Garkhwal		9
5.	Shubham. Dnyanadeo. Kharat		13
6.	Akash Vishnu Bagal		16
7.	Soham Vijay Autunde		14
8.	Ameey Vikas Bardsode		18
9.	Ramchandra Lakman Bhandare		14
10.	Suraj Ganjit Kokare		12

Name of Faculty

Dr. S. A. Bhosale

Ms. P. C. Chavan

Ms. P. A. Shinde





Rayat Shikshan Sanstha's

Karmaveer Bhauroao Patil Institute of Management Studies and Research

Varye, Satara

Group Discussion Topic Impact of covid-19 on global economy.

Sr. No.	Name of Students	Signature	Marks
1.	Jadhav Sayali Anandrao		16
2.	Jagdale Nikita Sunil		19
3.	Yadav Kirti Ashok		18
4.	Dhone Jividha Nitin		17
5.	Kadam Sakshi Sunil		16
6.	Geawade Rutika Arun		12
7.	Jagdale Shivani Mahendra		15
8.	Kachare Sidhi Satish		16
9.	Kenjale Mansi Anandrao		19
10.	Surlas Bhagyashri Parmesh		18

Name of Faculty

Dr. S. A. Bhosale

Ms. P.C. Chavan

Ms. P. A. Shinde



## Group Discussion







**Rayat Shikshan Sanstha's**  
**Karmaveer Bhaurao Patil Institute of Management Studies and Research Varye, Satara**  
**BBA-III Sem-V**  
**Academic Year- 2021-2022**  
**Activity Submission Record**

Roll No.	Student Name	Management Historian	Sign
1	Autade Soham Vijay	W. Edward deming	
2	Bagal Akash Vishnu	F. W. Taylor	
3	Bansode Amey Vikas	W. Edward deming	
4	Bavdhane Ramchandra Laxman	mahatama Gandhi	
5	Bendre Ravikiran Mahesh		
6	Bhandare Atul Arun	F. W. Taylor	
7	Bhopale Rutuja Maruti	Abroham Maslow	
8	Bhorate Manish Ramesh	F. W. Taylor	
9	Bhosale Prasad Maudkar	F. W. Taylor	
10	Chatur Yash Pramod		
11	Deokar Abhishek Rakesh		
12	Deshmukh Shweta Sadashiv	W. Edward deming	
13	Dhone Jividha Nitin	Henri Fayol	
14	Gaikwad Sachin Shravan	F. W. Taylor	
15	Gaikwad Shivraj Rajendra	F. W. Taylor	
16	Gaikwad Yashraj Pandurang	F. W. Taylor	
17	Gandhi Mehul Tajpal	Peter Drucker	
18	Garde Jay Mahendra	Peter Drucker	
19	Gawade Rutika Arun		
20	Ghadage Samadhan Dilip	max - weber	
21	Ghadge Shantans Dadasaheb	<del>max - weber</del> F. W. Taylor	
22	Ghadge Sheetal Uday	max - weber	
23	Ghadge Trupti Suresh	F. W. Taylor	
24	Ghorpade Aditya Niwas	Peter Drucker	
25	Gonjari Sanika Anil	F. W. Taylor	
26	Hirave Omkar Mahendra	F. W. Taylor	
27	Jadhav Ganesh Suresh	Elton Mayo	
28	Jadhav Komal Deepak	Elton Mayo	
29	Jadhav Sayali Anandrao		
30	Jadhav Yogesh Rajendra	F. W. Taylor	
31	Jagdale Nikita Sunil	F. W. Taylor	
32	Jagdale Shivani Mahendra	Henry Fayol	



33	Jagtap Smriti Shailendra	F.W Taylor	Sprad
34	Jagtap Vishwajeet Shamrao	-	
35	Jambhale Aniket Prakash	F.W. Taylor.	Am
36	Kachare Siddhi Satish	Henri Fayol	Kachare
37	Kadam Sakshi Sunil	W. Edward Deming	S. S. Kadam
38	Kamathi Yash Surendra	Frederick Taylor.	
39	Kamble Aditya Pravin		
40	Kamble Somesh Dipak		
41	Kanase Raj Atmaram		
42	Karale Ashwini Yashwant	Max Weber	Akarale
43	Kenjale Manasi Anandrao	Elton Mayo	Kenjale
44	Kharat Shubham Dnyandeo	Peter Ducker	(S)
45	Khutale Seha Sujit		
46	Kokare Suraj Sanjit	Chester Barnard	Kokare
47	Kulkarni Sutika Atul	Henry Fayol	Kulkarni
48	Latkar Tanvi Mangesh	F.W. Taylor	Latkar
49	Lokhande Rohan Sanjay	Henry Fayol	Lokhande
50	Malusare Harshada Chandrakant	Elton Mayo	Harshada
51	Mane Ganesh Dhanaji	Max Weber	Mane
52	Mane Omkar Dilip		
53	Motling Vishal Mahendra	Abraham Maslow	Motling
54	Mule Vashnavi Pramod	Max Weber	Mule
55	Naikwadi Tejas Dilip		
56	Nyayanite Asmita Bhimrao	F.W. Taylor	Nyayanite
57	Oswal Adarsh Uttam	M.B. Weber	Oswal
58	Oswal Viren Ghevarchand	F.W. Taylor	Oswal
59	Oswal Virthi Himmat	Max Weber	Oswal
60	Palkar Siddharth Ashish		
61	Pardeshi Yogesh Gopal		
62	Pathak Siddhesh Umesh		
63	Patil Akshad Nandkumar	F.W. Taylor	Patil
64	Patil Mayuri Pramod		Patil
65	Pawar Aditya Ankush		
66	Pawar Pranali Bharat		
67	Pujari Rushikesh Mahadev		
68	Randive Monika Rajesh		
69	Rathod Kumar Dhondiba	F.W. Taylor	Rathod
70	Raut Sourabh Pratap		
71	Relekar Kundan Kishor		
72	Rohira Kushal Jagdish	W. Edward Deming	Rohira
73	Salunkhe Rushikesh Ashok	F.W. Taylor	Salunkhe
74	Salunkhe Rutuja Ramchandra	E. Edward Deming	Salunkhe
		Maslow Theory	Salunkhe





75	Sanghavi Mokshit Vastupal	Henri Fayol	Henri Fayol
76	Sawant Mayuri Ramchandra	Maslow's theory	Maslow's theory
77	Sawant Sejal Rajendra	Max Weber	Max Weber
78	Shah Mittal Bharat	L.H. Taylor	L.H. Taylor
79	Shalgar Vaibhavi Prakash	Maslow	Maslow
80	Shedage Neha Mohan	F.W. Taylor	F.W. Taylor
81	Shete Pranav Anand	F.W. Taylor	F.W. Taylor
82	Shinde Akash Sopan	F.W. Taylor	F.W. Taylor
83	Sutar Bhagyshri Ramesh	Max Weber	Max Weber
84	Tambe Pradnya Dilip	F.W. Taylor	F.W. Taylor
85	Tamboli Saad Khalil		
86	Tapale Vedant Yayati	Mahatma Gandhi	Mahatma Gandhi
87	Tarate Raturaj Rajan	F.W. Taylor	F.W. Taylor
88	Thorat Digvijay Manohar	Max Weber	Max Weber
89	Varande Smitusha Tushar	Abraham Maslow	Abraham Maslow
90	Virkar Akash Chintamani	F.W. Taylor	F.W. Taylor
91	Wadhvani Narendra Satish		
92	Wagh Rohan Pradip		
93	Yadav Kirti Ashok	Max Weber	Max Weber
94	Yadav Rucha Ganesh	Henry Fayol	Henry Fayol
95	Jadeja Mayursinh Narendrasinh		



## Poster Created by Students

"Value of management is far less than the value and the  
 future pattern has brought about with it  
 computers of numbers, and of numbers, and of  
 which was the number, not all just the the  
 business and off the business is not always  
 why to improve the work the customer is not  
 always why to improve the work the number  
 must is less of number less of number less of  
 employment"

- W. Edwards Deming, the Control Chart  
 Quality Control for the sake of  
 Quality

- Gordon K. Keitler

W. Edwards Deming  
 (14 October 1900 - 20 December 1993)





Only three things happen naturally in organizations: friction, confusion, and underperformance. Everything else requires leadership.

Peter Drucker.  
(1909 - 2005)

Gawade Rutika.





# MAX WEBER

1864-1920

Maximilian Karl Emil Weber was a German sociologist, historian and political economist regarded as among the most important theorists of the development of modern western society. Weber is best known for his other thesis combining economic sociology and the sociology of religion.





## Scientific Management

- F.W. Taylor (1856-1915)
- Born in Philadelphia U.S.A
- Known as the father of Scientific management.
- Formulated Scientific management

### Principles

#### Taylor's Contribution To Management.

- Frederick Winslow Taylor (20 March 1856-21 March 1915)  
Widely known as F.W. Taylor, was an American mechanical engineer who sought to improve industrial efficiency.
- He is regarded as the father of Scientific Management, and was one of the first management consultants.
- He is sometimes called as "father of Scientific Management".

#### Taylor's Scientific Management

Science, not  
rules of  
thumb

scientifically  
train  
employees

Ensure most  
efficient ways  
of working  
are used

Divide work  
between  
managers and  
workers

Pay based  
on  
results



# ABRAHAM MASLOW



## Background

- Born April 1, 1908 In Brooklyn, New York
- He studied law at the City College of New York for three semesters.
- One of seven siblings
- Died on June 8, 1970.

## Research

- First to study the psychology of health
- Human Sexuality
- Humanistic psychology

- Maslow is known for establishing a theory that explains man's needs and his potential for self-fulfillment.
- He defined a Hierarchy of Human Needs that stated the lower needs must be met before an individual can strive to meet the higher needs.
- Maslow believes that human violence is a result of a person's inability to acquire the basic needs in the first three levels of the hierarchy.



## Hierarchy Of Needs















- Before Abraham Maslow, the psychological world was focused on behaviorism and psychoanalysis.
- One of Maslow's most important contributions to psychology was his theory of human needs, developed in the late 1960s.
- This Theory explained that human needs were hierarchical in nature.
- He believed that humans strive to reach the highest levels of their capabilities.

RUVIA MARUTI BHOPALE (07)  
BBA-III



  
**Rayat Shikshan Sanstha's**  
**Karmaveer Bhaurao Patil Institute of Management Studies and Research**  
**Varye, Satara**  
**BBA-I Div-B**  
**Academic Year 2021-2022**  
**Seminar Record**      **sem-II**

Sub: Management Information System

Roll. No	Student Name	Seminar Topic	Sign
66	Kochale Kirti Sanjay		
67	Kulkarni Chaitanya Mohan	Information system with its components, Need & char.	
68	Kumbhar Pratik Shashikant	TPS meaning and types	
69	Magar Harshal Raghunath	MIS definition Need & char.	
70	Naik Atharv Shailesh	Type of information system	
71	Nair Anamika Dileep	SDLC	
72	Nanavare Rohan Anil	Definition of Business life cycle	
73	Nawaware Aniket Gopal	Information system need	
74	Nikam Vaibhav Adhik	meaning & definition of business	
75	Nishad Sudhri Bhikuprasad	Decision making process	
76	Oswal Aayush Chandullal	Information system	
77	Oswal Abishiek Prakash	Data, Information, System	
78	Oswal Bhavesh Dinesh	Data, System	
79	Oswal Priyanka Rajeshkumar	Decision making process	
80	Padgal Omkar Santosh	Decision making Process	

81	Pandit Soham Deepak	SDLC	<del>Pandit</del>
82	Patankar Utkarsha Vijayrao	Prototyping	U Patankar
83	Patel Meet Pravin	Transaction Processing system	<u>M Patel</u>
84	Pathan Asimkha Ajimkhan		
85	Patil Nikita Sanjay	Transaction processing system	<u>N.S Patil</u>
86	Patil Siddhart Sagar	Software Development	Sati
87	Pawar Aditya Rajendra	Characteristics of System	<del>Aditya Pawar</del>
88	Pawar Akash Samadhan	Transaction Processing system	<u>A Samadhan</u>
89	Pawar Amruta Vaibhav	Decision making process	A Amruta
90	Pawar Rohit Sujit	Management info system	<del>Rohit</del>
91	Pawar Sakshi Sunil	Office Automation System.	
92	Pawar Sanika Balkrishna	Information of system	<u>S Sanika</u>
93	Pawar Sanket Rajendra	Decision making process	<u>Sanket</u>
94	Pawar Shejal Navnath	Decision Making process	<del>Shejal</del>
95	Pawar Shrushiti Santosh	Concept of data with it's characteristics	<u>S.S. Pawar</u>
96	Pawar Shruti Sunil	Decision making process	<u>Shruti</u>
97	Pawar Suyash Sandeep		
98	Phanase Sanika Sachin	office Automation system	<u>PHANASE</u>
99	Rajmane Yashraj Sadanand	Decision making process	<u>Yashraj</u>
100	Rathi Ganesh Pravin	Software Devlo	<u>Rathi</u>
101	Raut Shivraj Shankar	meaning of information of management	<u>S Raut</u>
102	Sabale Vinit Karan	Types of Information system	<u>S Sabale</u>
103	Sapkal Akanksha Anil		







104	Saraf Vanshika Umesh	Introduction to MIS, Goals, uses characteristics, needs, significance	<u>P. V. Saraf</u>
105	sawant Amit Vikas	Transaction processing system	<u>Amit</u>
106	Sawant Bhagyshri Sandip	Information system	<u>Bhagyshri</u>
107	Sawant Rohan Rahul		
108	Sawant Rupesh Sudhir	Decision Support system	<u>Rupesh</u>
109	Shaikh Abuthurea Uzair	Data, system, Management	<u>Abuthurea</u>
110	Shaikh Akib Majanuddin	Transaction Processing system	<u>Akib</u>
111	Shaikh Ayasha Akhtar	phases in decision making	<u>Ayasha</u>
112	Shaikh Juber Salim		
113	Shaikh Sufiyan Farhadazhar		
114	Shaikh Zaid Samir		
115	Shedge Aditya Atul		
116	Shelake Anand Santosh	MIS: Definition Advantage & Disadvantage	<u>Anand</u>
117	Shelar Mamata Arvind	System Development life cycle	<u>Mamata</u>
118	Shinde Rohit Sambhaji	Transaction Processing system	<u>Rohit</u>
119	Shinde Tanishka Dipak	The needs of MIS	<u>Tanishka</u>
120	Tamboli Mubin Alim		
121	Tamboli Tanaya Vinayak	Components of DSS	<u>Tanaya</u>
122	Tapase Siddhart Premchand	Prototyping	<u>Tapase</u>
123	Tavaskar Viraj Vaibhav	Prototyping	<u>Viraj</u>
124	Thite Vikrant Vaibhav	Data, system, management	<u>V. V. Thite</u>
125	Thoke Aishwarya Vidyapal	Prototyping	<u>Aishwarya</u>
126	Tupe Utsav Samadhan	system Development life cycle	<u>Utsav</u>




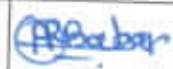




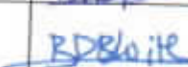








127	Vanjari Rajat Rahul		
128	Wadkar Rasika Krushnadev	Phases of software Development life cycle	@Buddha
129	Wadkar Shubham Sunil		
130	Wakde Shrinish Mahesh		



127	Vanjari Rajat Rahul		
128	Wadkar Rasika Krushnadev		
129	Wadkar Shubham Sunil	Decision making process	
130	Wakde Shrinish Mahesh	Data, - Information, system	

  
 Rayat Shikshan Sanstha's  
 Karmaveer Bhaurao Patil Institute of Management Studies and Research Varye, Satara  
 BBA-I Div-A  
 Academic Year 2021-2022  
 Seminar Record

Sub: Macro Economics

Roll. No	Student Name	Seminar Topic	Sign
1	Adake Omkar Jagdish	National income	
2	Babar Aaditi Rajendra	National Income	
3	Bafna Tisha Tripal	National Income	
4	Bankar Sakshi Kiran	National Income	
5	Banne Shivraj Rajshekhar		
6	Baraskar Umama Umar	Marginal Productivity	
7	Bhingare Pratik Rahul	Macro economics	
8	Bhoite Bhakti Deepak	Evolution of Money	
9	Bhosale Omkar Jitendra	meaning & scope of macro economy.	
10	Bhosale Pooja Sanjay	Methods of National income	
11	Bhosale Pranita Bharat	Liquidity Preference theory	
12	Bhosale Siddharth Rajesh	Meaning & Scope of macro economy	
13	Chavan Abhiraj Subhash	Public budget	
14	Chavan Ranjit Vijay		
15	Chavan Sanket Jaywant	Macro economics function	
16	Chorge Yash Laxman		
17	Dangare Anup Madhukar	Evolution of money	
18	Devakar Siddharth Vijaykumar	Marginal Productivity	



19	Devare Ritul Bharat		
20	Dhanawade Prachi Santosh		
21	Dhanawade Tejas Anil	Macro-economy	
22	Dhawade Vedant Sunil	Macro-economy	<u>Ritish</u>
23	Dighe Sanika Sanjay	Money meaning & Evolution of money	<u>Shrawan</u> <u>Shikha</u>
24	Gadhawe Aditya Dattatraya	Macro economics Type of Inflation & Deflation	<u>Aditya</u>
25	Gaikwad Vinamra Devdas	TYPE of Money	<u>Pringsha</u>
26	Gavali Sakshi Dipak	Money Evolution	<u>Sakshi</u>
27	Ghadge Dip Adhik	Macro - Economy	<u>Chandresh</u>
28	Ghadge Gururaj Santosh	Macro - Economy	<u>Aditya</u>
29	Ghadge Harshad Balkrishna	macro - Economy	<u>Harshad</u>
30	Ghadge Ritesh Ramesh	Meaning and scope	<u>Ritesh</u>
31	Ghadge Sakshi Shamrao	Evolution of money	<u>Sakshi</u>
32	Gole Asmita Satish	Evolution of money	<u>Asmita</u>
33	Gole Ritesh Suresh	Meaning of macroeconomy Evolution of money	<u>Ritesh</u>
34	Gosavi Sanjana Pramod	Business life cycle	<u>Sanjana</u>
35	Gujar Omkar Vitthal	Macro-Economy	<u>Gujar</u>
36	Gundesha Lisha Yogesh	Business cycle	<u>Lisha</u>
37	Inamdar Aditya Sanjay	Business cycle & phases	<u>Aditya</u>
38	Ingale Gaurav Rajendra	Inflation & Types of inflation	<u>Gaurav</u>
39	Ithape Deep Vijay		
40	Ithape Rohan Pandurang		
41	Jadhav Aditya Kiran		
42	Jadhav Atharv Rajendra	measurement of national income	<u>Atharv</u>
43	Jadhav OM Sunil	scope & nature of economy	<u>Om</u>

44	Jadhav Prapti Suryakant	Inflation causes & remedies	Prapti
45	Jadhav Rutuja Jitendra	Meaning & Phases of business cycle Meaning & Components of BSS	R.T.Jadhav
46	Jadhav Trupti Satish	Business cycle	cel
47	Jagam Neha Nitin	Business Cycle & Its Type	<del>Changam</del>
48	Jagtap Aishwarya Sanjay	Sub meaning and Types of Inflation.	A.S.Jagtap.
49	Jagtap Atharv Sanjay	Macro Sub meaning and types of Inflation	
50	Jambhale Sakshi Bharat	Types of Inflation	Sakshi
51	Joshi Rutuja Bhushan	Scope & Nature of Macro economics	Roshi
52	Kabbur Soham Umesh	Inflation	<del>Umesh</del>
53	Kadam Jay Bhaskar	Public budget	<del>Bhaskar</del>
54	Kadam Nirjala Ashok	Meaning and SCOPE of PUBLIC Finance	Nirjala
55	Kadam Prathmesh Santosh	Public budget	P.S.Kadam
56	Kadam Sanket Namdeo	Public Budget	S.K
57	Kadam Shubham Sanjay		
58	Kadam Siddharth Vikram	Inflation meaning and types of inflation.	Siddharth
59	Kadam Suyog Santosh		
60	kalange Atharv Sandip	Macro economics (MCE)	Atharv
61	Kamble Vivek Harish	Business cycle	<del>Vivek</del>
62	Kare Rushikesh Dattatray	Macro-economy	Rdkare
63	Kazi Mustak Babaso	Public expenditure & cause	Mustak
64	Khairmode Akanksha Pandurang	Public Expenditure & cause of public Expenditure.	Khairmode
65	Khivansara Khushi Dinesh	Public Finance	Khivansara



# micro economics Assignment No-1

Rayat Shikshan Sastha's

Karmaveer Bhaurao Patil Institute of Management Studies & Research Varye, Satara

BBA : I (Div- B)

Admitted Students list Year 2021-22

Day :

Date :

Sr. No.	Name of the Faculty	Time	Subject	Sign.
1				
2				
3				
4				
5				

Sr. No	Student Name	I	II	III	IV	V
66	Kochale Kirti Sanjay	<del>Kochale</del>				
67	Kulkarni Chaitanya Mohan	<del>Kulkarni</del>	<del>Kulkarni</del>	<del>Kulkarni</del>	<del>Kulkarni</del>	
68	Kumbhar Pratik Shashikant	<del>Kumbhar</del>	<del>Kumbhar</del>	<del>Kumbhar</del>	<del>Kumbhar</del>	
69	Magar Harshal Raghunath	<del>Magar</del>	<del>Magar</del>	<del>Magar</del>	<del>Magar</del>	
70	Naik Atharv Shailesh	<del>Naik</del>	<del>Naik</del>	<del>Naik</del>	<del>Naik</del>	
71	Nair Anamika Dileep	<del>Nair</del>	<del>Nair</del>	<del>Nair</del>	<del>Nair</del>	
72	NanaWare Rohan Anil	<del>NanaWare</del>	<del>NanaWare</del>	<del>NanaWare</del>	<del>NanaWare</del>	
73	Nanaware Aniket Gopal	<del>Nanaware</del>	<del>Nanaware</del>	<del>Nanaware</del>	<del>Nanaware</del>	
74	Nikam Vaibhav Adhik	<del>Nikam</del>	<del>Nikam</del>	<del>Nikam</del>	<del>Nikam</del>	
75	Nishad Sudhir Bhikuprasad	<del>Nishad</del>	<del>Nishad</del>	<del>Nishad</del>	<del>Nishad</del>	
76	Oswal Aayush Chandullal	<del>Oswal</del>	<del>Oswal</del>	<del>Oswal</del>	<del>Oswal</del>	
77	Oswal Abishiek Prakash	<del>Oswal</del>	<del>Oswal</del>	<del>Oswal</del>	<del>Oswal</del>	
78	Oswal Bhavesh Dinesh	<del>Oswal</del>	<del>Oswal</del>	<del>Oswal</del>	<del>Oswal</del>	
79	Oswal Priyanka Rajeshkumar	<del>Oswal</del>	<del>Oswal</del>	<del>Oswal</del>	<del>Oswal</del>	
80	Padgal Omkar Santosh	<del>Padgal</del>	<del>Padgal</del>	<del>Padgal</del>	<del>Padgal</del>	
81	Pandit Soham Deepak	<del>Pandit</del>	<del>Pandit</del>	<del>Pandit</del>	<del>Pandit</del>	
82	Patankar Utkarsha Vijayrao	<del>Patankar</del>	<del>Patankar</del>	<del>Patankar</del>	<del>Patankar</del>	
83	Patel Meet Pravin	<del>Patel</del>	<del>Patel</del>	<del>Patel</del>	<del>Patel</del>	
84	Pathan Asimkha Ajimkha	<del>Pathan</del>	<del>Pathan</del>	<del>Pathan</del>	<del>Pathan</del>	
85	Patil Nikita Sanjay	<del>Patil</del>	<del>Patil</del>	<del>Patil</del>	<del>Patil</del>	
86	Patil Siddhart Sagar	<del>Patil</del>	<del>Patil</del>	<del>Patil</del>	<del>Patil</del>	
87	Pawar Aditya Rajendra	<del>Pawar</del>	<del>Pawar</del>	<del>Pawar</del>	<del>Pawar</del>	
88	Pawar Akash Samadhan	<del>Pawar</del>	<del>Pawar</del>	<del>Pawar</del>	<del>Pawar</del>	
89	Pawar Amruta Vaibhav	<del>Pawar</del>	<del>Pawar</del>	<del>Pawar</del>	<del>Pawar</del>	
90	Pawar Rohit Sujit	<del>Pawar</del>	<del>Pawar</del>	<del>Pawar</del>	<del>Pawar</del>	
91	Pawar Sakshi Sunil	<del>Pawar</del>	<del>Pawar</del>	<del>Pawar</del>	<del>Pawar</del>	
92	Pawar Sanika Balkrishna	<del>Pawar</del>	<del>Pawar</del>	<del>Pawar</del>	<del>Pawar</del>	
93	Pawar Sanket Rajendra	<del>Pawar</del>	<del>Pawar</del>	<del>Pawar</del>	<del>Pawar</del>	
94	Pawar Shejal Navnath	<del>Pawar</del>	<del>Pawar</del>	<del>Pawar</del>	<del>Pawar</del>	
95	Pawar Shrushiti Santosh	<del>Pawar</del>	<del>Pawar</del>	<del>Pawar</del>	<del>Pawar</del>	
96	Pawar Shruti Sunil	<del>Pawar</del>	<del>Pawar</del>	<del>Pawar</del>	<del>Pawar</del>	
97	Pawar Suyash Sandeep	<del>Pawar</del>	<del>Pawar</del>	<del>Pawar</del>	<del>Pawar</del>	
98	Phanase Sanika Sachin	<del>PHANASE</del>	<del>PHANASE</del>	<del>PHANASE</del>	<del>PHANASE</del>	
99	Rajmane Yashraj Sadanand	<del>Rajmane</del>	<del>Rajmane</del>	<del>Rajmane</del>	<del>Rajmane</del>	
100	Rathi Ganesh Pravin	<del>Rathi</del>	<del>Rathi</del>	<del>Rathi</del>	<del>Rathi</del>	
101	Raut Shivraj Shankar	<del>Raut</del>	<del>Raut</del>	<del>Raut</del>	<del>Raut</del>	
102	Sabale Vinit Kiran	<del>Sabale</del>	<del>Sabale</del>	<del>Sabale</del>	<del>Sabale</del>	
103	Sakpal Akanksha Anil	<del>Sakpal</del>	<del>Sakpal</del>	<del>Sakpal</del>	<del>Sakpal</del>	



104	Saraf Vanshika Umesh	<del>U.usal</del>	<del>U.usal</del>	<del>U.usal</del>	<del>U.usal</del>
105	Sawant Amit Vikas	<del>Ami</del>	<del>Ami</del>	<del>Ami</del>	<del>Ami</del>
106	Sawant Bhagyshri Sandip	<del>Sandip</del>	<del>Sandip</del>	<del>Sandip</del>	<del>Sandip</del>
107	Sawant Rohan Rahul				
108	Sawant Rupesh Sudhir	<del>Rupesh</del>	<del>Rupesh</del>	<del>Rupesh</del>	<del>Rupesh</del>
109	Shaikh Abuthurea Uzair	<del>Uzair</del>	<del>Uzair</del>	<del>Uzair</del>	<del>Uzair</del>
110	Shaikh Akib Majanuddin	<del>Akib</del>	<del>Akib</del>	<del>Akib</del>	<del>Akib</del>
111	Shaikh Ayasha Akhtar	<del>Ayasha</del>	<del>Ayasha</del>	<del>Ayasha</del>	<del>Ayasha</del>
112	Shaikh Juber Salim	<del>Juber</del>	<del>Juber</del>	<del>Juber</del>	<del>Juber</del>
113	Shaikh Sufiyan Farhadazhar				
114	Shaikh Zaid Samir				
115	Shedge Aditya Atul	<del>Aditya</del>	<del>Aditya</del>	<del>Aditya</del>	<del>Aditya</del>
116	Shelake Anand Santosh	<del>Anand</del>	<del>Anand</del>	<del>Anand</del>	<del>Anand</del>
117	Shelar Mamata Arvind	<del>Mamata</del>	<del>Mamata</del>	<del>Mamata</del>	<del>Mamata</del>
118	Shinde Rohit Sambhaji	<del>Rohit</del>	<del>Rohit</del>	<del>Rohit</del>	<del>Rohit</del>
119	Shinde Tanishka Dipak	<del>Tanishka</del>	<del>Tanishka</del>	<del>Tanishka</del>	<del>Tanishka</del>
120	Tamboli Mubin Alim				
121	Tamboli Tanaya Vinayak	<del>Tanaya</del>	<del>Tanaya</del>	<del>Tanaya</del>	<del>Tanaya</del>
122	Tapase Siddhart Premchand	<del>Siddhart</del>	<del>Siddhart</del>	<del>Siddhart</del>	<del>Siddhart</del>
123	Tavaskar Viraj Vaibhav	<del>Viraj</del>	<del>Viraj</del>	<del>Viraj</del>	<del>Viraj</del>
124	Thite Vikrant Vaibhav	<del>V.v.Thite</del>	<del>V.v.Thite</del>	<del>V.v.Thite</del>	<del>V.v.Thite</del>
125	Thoke Aishwarya Vidyapal	<del>A.Y.Thite</del>	<del>A.Y.Thite</del>	<del>A.Y.Thite</del>	<del>A.Y.Thite</del>
126	Tupe Utsav Samadhan	<del>Utsav</del>	<del>Utsav</del>	<del>Utsav</del>	<del>Utsav</del>
127	Vanjari Rajat Rahul				
128	Wadkar Rasika Krushnadev	<del>Rasika</del>	<del>Rasika</del>	<del>Rasika</del>	<del>Rasika</del>
129	Wadkar Shubham Sunil	<del>Shubham</del>	<del>Shubham</del>	<del>Shubham</del>	<del>Shubham</del>
130	Wakde Shrinish Mahesh	<del>Shrinish</del>	<del>Shrinish</del>	<del>Shrinish</del>	<del>Shrinish</del>
	No. of Student Present				
	Signature of Faculty				



Rayat Shikshan Sanstha's  
Karmaveer Bhauroao Patil Institute of Management Studies and Research Varye, Satara  
BBA-I Div-A

Academic Year 2021-2022

Seminar Record Sem-II

Sub: Management Information System

Roll. No	Student Name	Seminar Topic	Sign
1	Adake Omkar Jagdish	Information & its characteristics	<u>Adake</u>
2	Babar Aaditi Rajendra	Information system	<u>Babar</u>
3	Bafna Tisha Tripal	what is information ?	<u>Tisha</u>
4	Bankar Sakshi Kiran	Information characteristics	<u>BANKAR</u>
5	Banne Shivraj Rajshekhar		
6	Baraskar Umama Umar	Prototyping	<u>Umar</u>
7	Bhingare Pratik Rahul	Management information	
8	Bhoite Bhakti Deepak	concept of Data & Information	<u>Bhoite</u>
9	Bhosale Omkar Jitendra	characteristics of system.	<u>Bhosale</u>
10	Bhosale Pooja Sanjay	Design making	<u>Bhosale</u>
11	Bhosale Pranita Bharat	Explain Information system with its components, need, characteristics	<u>Bhosale</u>
12	Bhosale Siddharth Rajesh	characteristics of system	<u>Bhosale</u>
13	Chavan Abhiraj Subhash	system building methods	<u>Chavan</u>
14	Chavan Ranjit Vijay		
15	ChavanSanket Jaywant	Information system need	<u>Sanket</u>
16	Chorge Yash Laxman		
17	Dangare Anup Madhukar	data, information, system.	<u>Dangare</u>
18	Devakar Siddharth Vijaykumar	Pro to ty ping	<u>Devkar</u>

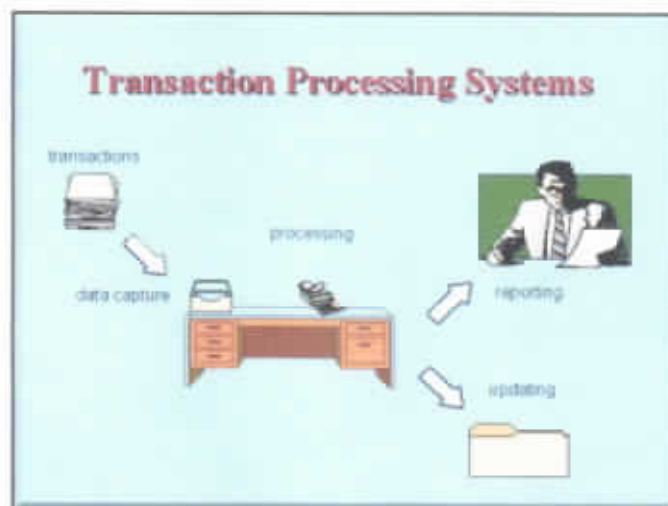
19	Devare Ritul Bharat		
20	Dhanawade Prachi Santosh		
21	Dhanawade Tejas Anil	MIS	
22	Dhawade Vedant Sunil	Prototyping	<u>Ravi</u>
23	Dighe Sanika Sanjay	TPS meaning & types	<u>Shweta</u>
24	Gadhawe Aditya Dattatraya	TPS meaning & types	<u>Siraj</u>
25	Gaikwad Vinamra Devdas	meaning/definition of Business life cycle	<u>Rishi</u>
26	Gavali Sakshi Dipak	Transaction Processing System	<u>Shweta</u>
27	Ghadge Dip Adhik	office Automation system	<u>Chaitanya</u>
28	Ghadge Gururaj Santosh	<del>Business life cycle phases</del> <del>office Automation system</del>	<u>Shweta</u>
29	Ghadge Harshad Balkrishna	office Automation system	<u>Chaitanya</u>
30	Ghadge Ritesh Ramesh	characteristic of system	<u>Ritesh</u>
31	Ghadge Sakshi Shamrao	office Automation system	<u>Shweta</u>
32	Gole Asmita Satish	Liquidity Preference theory	<u>Shweta</u>
33	Gole Ritesh Suresh	Definition of Business life cycle office Automation system & its phases	<u>Rishi</u>
34	Gosavi Sanjana Pramod	Application of knowledge work system.	<u>Sanjana</u>
35	Gujar Omkar Vitthal	meaning and phases of Life cycle	<u>Rishi</u>
36	Gundesha Lisha Yogesh	management information system	<u>Lisha</u>
37	Inamdar Aditya Sanjay	Types of IS	<u>Ashwini</u>
38	Ingale Gaurav Rajendra	Needs of MIS	<u>Shweta</u>
39	Ithape Deep Vijay		
40	Ithape Rohan Pandurang		
41	Jadhav Aditya Kiran		
42	Jadhav Atharv Rajendra	Decision making process	<u>Ashwini</u>
43	Jadhav OM Sunil	Transaction Processing System	<u>Shweta</u>

44	Jadhav Prapti Suryakant	Transaction Processing System	Prapti
45	Jadhav Rutuja Jitendra	Meaning & Components of DSS	R.T. Jadhav
46	Jadhav Trupti Satish	TPS System	Trupti
47	Jagam Neha Nitin	ESS, components, Needs, Advantages & Disadvantages	Jagam
48	Jagtap Aishwarya Sanjay	Information System	A.S. Jagtap
49	Jagtap Atharv Sanjay	TPS meaning and types	Atharv
50	Jambhale Sakshi Bharat	Meaning & characteristics of MIS	Sakshi
51	Joshi Rutuja Bhushan	Decision making	Roshni
52	Kabbur Soham Umesh	Software development life cycle	Soham
53	Kadam Jay Bhaskar	System building methods	Jay
54	Kadam Nirjala Ashok	objectives of MIS	Nirjala
55	Kadam Prathmesh Santosh	System building methods.	P.S. Prathmesh
56	Kadam Sanket Namdeo	System Building Methods	Sanket
57	Kadam Shubham Sanjay		
58	Kadam Siddharth Vikram	What is MIS and needs of MIS	Siddharth
59	Kadam Suyog Santosh		
60	kalange Atharv Sandip	management information system	Atharv
61	Kamble Vivek Harish	Transaction Processing system	Vivek
62	Kare Rushikesh Dattatray	characteristics of system	Rushikesh
63	Kazi Mustak Babaso	Decision making process	Mustak
64	Khairmode Akanksha Pandurang	system development lifecycle & phases of SDLC	Akanksha
65	Khivansara Khushi Dinesh	System Analysis & Design	Khushi



Name :- Prapti Suryakant Jadhav. *Prapti*  
Class :- BBA 1  
Div :- A  
Roll No. :- 44  
Subject :- Management Information System  
Topic name :- Transaction processing system

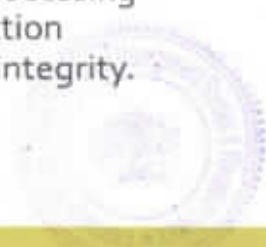
## TRANSACTION PROCESSING SYSTEM



- Transaction processing system (TPS) is an information processing system or business transactions involving the collection, modification and retrieval of all transaction data.
- TPS is also known as transaction processing or real-time processing.
- The characteristics of TPS include rapid processing, reliability, standardization and control access.

## *History*

- The first transaction processing system was SABRE, made by IBM for American Airlines, which became operational in 1964. Designated to process up to 83,000 transactions a day, the system ran on the IBM 7050 computers. SABRE was migrated to IBM system/360 computers in 1972, and became an IBM product first as Airline control Program (ACP) and later as Transaction Processing Facility (TPF). In addition, to airlines TPF is used by large banks, credit card companies, and hotel chains.
- The Hewlett-Packard NonStop system (formerly Tandem NonStop) was a hardware and software system designed for Online Transaction Processing (OLTP) introduced in 1976. The systems were designed for transaction processing and provided an extreme level of availability and data integrity.

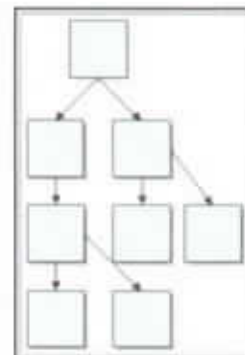


## Databases for transaction processing

- A database is an organised collection data. Databases offer fast retrieval times for non-structured requests as in a typical transaction processing application.
- Databases for transaction processing may be constructed using hierarchical, network, or relational structures.
- Features
  - Good data placement : The database should be designated to access patterns of data from many simultaneous users.
  - Short transactions : shorts transactions enables quick processing. This avoids concurrency and paces the systems.
  - High normalization : this lowers redundant information to increase the speed and improve the concurrency, this also improves backups.
  - Good hardware configuration : Hardware must be able to handle many users and provide quick response times.

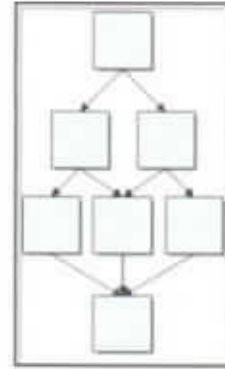
## Hierarchical Structure

- Organizes data in a series of levels. Its top-to-bottom-like structure consists of nodes and branches, each child node has branches and is only linked to one higher level parent node.



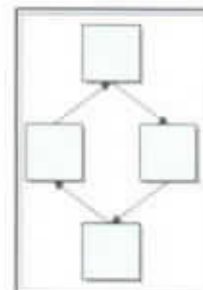
## *Network Structure*

- Network structure also organizes data using nodes and branches. But, unlike hierarchical, each child node can be linked to multiple, higher parent nodes.



## *Relational structure*

- A relational structure database organizes its data in a series of related tables. This gives flexibility as relationships between the tables are built.



## *Advantages and Disadvantages*

- Control over time of processing.
- Standardization.
- Reduced setup and processing costs.
- Time delay in gathering data, storing and bulk processing.
- Operation cost may increase
- Only identical data is processed in one batch.
- Errors are corrected after the processing of data

## *Applications*

- Point of sale systems- records daily sales
- Payroll systems- processing employees salary, loans management, etc.
- Stock control process- keeping track of inventory levels
- Airline booking systems- flights booking management
- Automated Teller Machine
- Credit Card authorizations
- Online bill payments
- Trading stocks over the internet
- Self-checkout stations
- Other forms of electronic commerce





**Name** :- Prapti Suryakant Jadhav.  
**Class** :- BBA 1  
**Div.** :- A  
**Roll No.** :- 44  
**Subject** :- Macro Economics

*Prapti*

Topic name:-

## Causes and remedies of inflation



# INFLATION

It means the rate of increase in prices over a given period of time. Inflation is typically a broad measure, such as the overall increase in prices or the increase in the cost of living in a country.

According to **Keynes** "Inflation is the result if excess aggregate demand over the aggregate supply and the true inflation starts after full employment."



## Causes of inflation

An increase in the supply of money is the root of inflation, though this can play out through different mechanisms in the economy.

Money supply can be increase by the monetary authorities either by printing and giving away more money to the individuals, by legally devaluing the legal tender currency, more loaning new money into existence as reserve account credits through the banking systems by purchasing government bonds from banks on the secondary market.

In all such cases of money supply increase, the money loses its purchasing power.



Inflation may occur sometimes due to excessive bank credit or currency depreciation.

It may be caused due to increase in demand in relation to supply of all types of goods and services due to a rapid increase in population.

Inflation may also be caused by a change in the value of production costs of goods.

Export boom inflation also comes into existence when a considerable increase in exports may cause a shortage in the home country.

It may also be caused by decrease in supplies, consumer confidence, and corporate decisions to charge more.



## Measure to control inflation

There are many ways of controlling inflation in an economy

### 1. Monetary measure

The most important method of controlling inflation is monetary policy of the Central Bank. Most central banks use high interest rates as a way to fight inflation. Following are the monetary measure used to control inflation-

**Bank rate policy:-** Bank rate policy is the most common tool against inflation. The increase in bank rate increases the cost of borrowings which reduces commercial banks borrowing from the central bank.

**Cash reserve ratio :-** To control inflation, the central bank needs to raise CRR which helps in reducing the lending capacity of the commercial banks.

**Open market operations :-** Open market operations mean the sale and the purchase of government securities and bonds by the central bank.

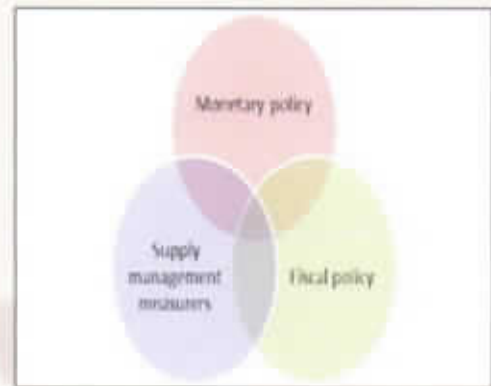
## 2. Fiscal policy

Fiscal measures are another important set of measures to control inflation which include taxation, public borrowings and government expenses. Some of the fiscal measure to control inflation are –

Increase in savings

Increase in taxes

Surplus budgets



## 3. Wages and price controls

Wage and price controls help in controlling wages as the price increases. Price control and wage control is a short term measure but is successful; since in long run, it controls inflation along with rationing.

## 4. Direct or administrative measure control of population

If the population is controlled, it is possible to keep a check on demand for goods and services exhortations: exhortations implies authoritative persuasions, publicity campaigns, national saving campaign, request to trade union to volunteer resisting demand for rise in wages, to companies to restrict dividend distributions and to management to increase productivity and output.



## CONCLUSION

---

Low inflation rate and an upward economic growth is never possible. Nevertheless, low inflation rate means slow economic growth. Whenever, money is in excess, there is bidding by the consumers due to which the cost of goods escalate.






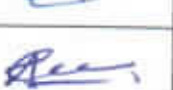
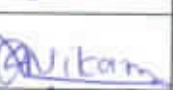


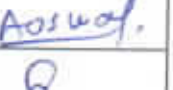




---

Thank You.....



  
**Rayat Shikshan Sanstha's**  
**Karmaveer Bhaurao Patil Institute of Management Studies and Research**  
**Varye, Satara**  
**BBA-I Div-B**  
**Academic Year 2021-2022**  
**Seminar Record**

Sub: Macro Economics

Roll. No	Student Name	Seminar Topic	Sign
66	Kochale Kirti Sanjay		
67	Kulkarni Chaitanya Mohan	Scope & Nature of Economics	
68	Kumbhar Pratik Shashikant	Types of Inflation	
69	Magar Harshal Raghunath	Public budget	
70	Naik Atharv Shailesh	Scope & Nature of Macroeconomics	
71	Nair Anamika Dileep	Inflation & types	
72	Nanavare Rohan Anil	TYPE of Money	
73	Nawaware Aniket Gopal	macro economics need	
74	Nikam Vaibhav Adhik	Economic factors	
75	Nishad Sudhri Bhikuprasad	measurement of National Income	
76	Oswal Aayush Chandullal	Scope & Nature of Macro economy	
77	Oswal Abishiek Prakash	Money, Evolution of Money	
78	Oswal Bhavesh Dinesh	Money	
79	Oswal Priyanka Rajeshkumar	National Income	
80	Padgal Omkar Santosh	Measurement of national income	

104	Saraf Vanshika Umesh	Introduction to Inflation, meaning, types, advantages & disadvantages	Q-y-sab
105	sawant Amit Vikas	scope & Nature of Economics	Anith
106	Sawant Bhagyshri Sandip	macro economics	<del>gaut</del>
107	Sawant Rohan Rahul		
108	Sawant Rupesh Sudhir	Remedies control for inflation	Rscuamf
109	Shaikh Abuthurea Uzair	Inflation bits type	Shahar
110	Shaikh Akib Majanuddin	Inflation, types & impact	shikh
111	Shaikh Ayasha Akhtar	Economic Factor	@shikh
112	Shaikh Juber Salim		
113	Shaikh Sufiyan Farhadazhar	Inflation	Shikh
114	Shaikh Zaid Samir		
115	Shedge Aditya Atul		
116	Shelake Anand Santosh	Public Finance and Expenditure	shl
117	Shelar Mamata Arvind	Public Budget	@shelar
118	Shinde Rohit Sambhaji	scope & Nature of economics	Rsshinde
119	Shinde Tanishka Dipak	Inflation	Edksh
120	Tamboli Mubin Alim		
121	Tamboli Tanaya Vinayak	Public budget	Tanaya
122	Tapase Siddhart Premchand	Marginal Productivity Theory of distribution	Tapase
123	Tavaskar Viraj Vaibhav	Causes and Remedies	Tavaskar
124	Thite Vikrant Vaibhav	Inflation & its type	V.V.Thite
125	Thoke Aishwarya Vidyapal	Managerial Production Theory of Distribution	A.V.Tulce
126	Tupe Utsav Samadhan	public finance & expenditure	tupe



127	Vanjari Rajat Rahul		
128	Wadkar Rasika Krushnadev		
129	Wadkar Shubham Sunil	measurement of national income	<i>[Signature]</i>
130	Wakde Shrinish Mahesh		





Date: 30<sup>th</sup> April 2022

Mrs. V.U. Deshmukh  
Assistant Professor  
KBPIMSR, Satara

To,

The Director  
KBPIMSR, Varye, Satara.

Subject: Industrial Visit Report on Asuvara Pickles & Spices Industries, MIDC Satara.  
Respected Sir,

It is pleased to inform you that one day industrial visit was carried out at Asuvara Pickles & Spices Industries, MIDC Satara on 28<sup>th</sup> April 2022 at 11.00 am for BBA I (A & B) students. There were 88 students and 3 faculty members

The main objective behind the visit was to make student aware about how various activities related to marketing, financing and human resource, procedure and policies are carried out in manufacturing company.

As soon as we reached company we were guided by Mr. Sunil Vhayvare and orientation of company was given by him. He informed about history and how company was established.

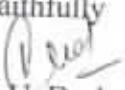
Established as a company, Asuvara Pickle and Spices Industries is known as the foremost manufacturer of a high-quality range of Mango Pickles, Red Tomato Ketchups, Fruit Offered Mango Pickles, Red Tomato Ketchups, Fruit are well-known for the features like long working life, high functionality, and low maintenance.

Their business is located in situated at its registered office address is Asuvara Pickle and Spices Industries K3/2/3, Additional MIDC, Satara. It is manufacturer of mixed pickle, sweet mango pickle & red chilli powder in Satara, Maharashtra in the international market. They are best in providing Mango Pickles, Red Tomato Ketchups, and Fruit to the regular clients at very inexpensive price.

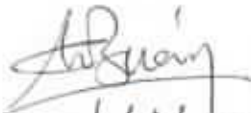
We got lot of useful information in this industrial visit.

Thanking You.

Your faithfully

  
Mrs. V.U. Deshmukh  
Class Co-ordinator

KPAC

  
30/4/2022



## Report

Rayat Shikshan Sanstha's  
Karmaveer Bhaurao Patil Institute of Management Studies and Research,  
Satara  
Organize  
Industrial Visit at Asuvara Pickles & Spices Industries, MIDC Satara

One day Industrial Visit at Asuvara Pickles & Spices Industries, MIDC Satara was organized by Rayat Shikshan Sanstha's Karmaveer Bhaurao Patil Institute of Management Studies and Research, Satara on Thursday, 28<sup>th</sup> April 2022 at 11.00 am for BBA I (A & B) students. Total 88 students from BBA-I and 3 faculty members went for Industrial Visit.

The main objective behind the visit was to make student aware about how various activities related to marketing, financing and human resource, procedure and policies are carried out in manufacturing company.

As soon as we reached company we were guided by Mr. Sunil Vhayvare and orientation of company was given by him. He informed about history and how company was established.

Established as a company, Asuvara Pickle and Spices Industries is known as the foremost manufacturer of a high-quality range of Mango Pickles, Red Tomato Ketchups, Fruit Offered Mango Pickles, Red Tomato Ketchups, Fruit are well-known for the features like long working life, high functionality, and low maintenance.

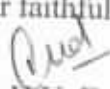
Their business is located in situated at its registered office address is Asuvara Pickle and Spices Industries K3/2/3, Additional MIDC, Satara, Maharashtra, India, 415004. Asuvara Pickle and Spices Industries - Manufacturer of mixed pickle, sweet mango pickle & red chilli powder in Satara, Maharashtra.

Their Mango Pickles, Red Tomato Ketchups, Fruit position in the international market, they are best in providing Mango Pickles, Red Tomato Ketchups, Fruit to the regular clients at very inexpensive price.

We got lot of useful information in this industrial visit.

Thanking You.

Your faithfully

  
Mrs. V.U. Deshmukh  
Class Co-ordinator



Date: 17/12/2021

Dr. S. A. Bhosale  
Assistant Professor  
KBPIMSR, Satara

To,  
The Director,  
Karmveer Bhaurao Patil Institute of Management Studies and Research  
Satara

Subject: Report on the Industrial Visit at Mapro Food Park, Wai

Dear Sir,

It is pleased to inform you that we had successfully organized the one day industrial visit for BBA III students. We visited the industry on 24th March 2022 at 9:00 am. There were 42 students and 3 faculty members.

The main objective of our industrial visit is to make the student aware about the working environment, procedure and policies of software companies.

A supervisor for company guided us in which he shared Mapro Food Park Located around the idyllic hill-town of Panchgani in Western India, Mapro Foods manufactures Fruit Jams; Fruit beverage concentrates – Crushes and Squashes; and Fruit Bars. With an annual processing capacity of around 30 thousand MT, Mapro is a market leader in Western India. Founded in 1959, The Company has grown organically over the last five decades with sustained profitability. The company has grown organically over the last five decades with sustained profitability. Known for its quality and innovation, Mapro has been built on its founder's philosophy of developing products that are wholesome, nutritious, value-for-money, and imaginative.

We got lot of useful information in this industrial visit.

Thanking You.

Your faithfully

  
Dr. S.A. Bhosale  
Class Co-ordinator

IPAC  
  
17/12/21



**Report**  
**Rayat Shikshan Sanstha's**  
**Karmaveer Bhaurao Patil Institute of Management Studies and**  
**Research, Satara**  
**Organize**

**Industrial Visit at Mapro Food Park Wai**

**One day Industrial Visit at Mapro Food Park Wai** was organized by Rayat Shikshan Sanstha's Karmaveer Bhaurao Patil Institute of Management Studies and Research, Satara on Wednesday 24/03/2022. Total 42 students from BBA-III, and three Faculties were went to the Industrial Vist.

The main objective of our industrial visit is to make the student aware about the working environment, procedure and policies of software companies.

A supervisor for company guided us in which he shared Mapro Food Park Located around the idyllic hill-town of Panchgani in Western India, Mapro Foods manufactures Fruit Jams; Fruit beverage concentrates – Crushes and Squashes; and Fruit Bars. With an annual processing capacity of around 30 thousand MT, Mapro is a market leader in Western India. Founded in 1959, The Company has grown organically over the last five decades with sustained profitability. The company has grown organically over the last five decades with sustained profitability. Known for its quality and innovation, Mapro has been built on its founder's philosophy of developing products that are wholesome, nutritious, value-for-money, and imaginative.

We got lot of useful information in this industrial visit.

Thanking You,

Yours faithfully,

  
Dr. S. A. Bhosale  
Event co-ordinator



Date: 30/7/2022

Dr. S. A. Bhosale  
Assistant Professor  
KBPIMSR Varye

To  
The Director,  
KBPIMSR, Satara

Subject: Report on Best Practice as Administrative Reforms

Respected Sir,

This is with reference to above subject at IQAC we have decided Administrative Reforms as one of the best practice for the next Cycle of NAAC. Please find attached documents regarding Administrative Reforms.

Thanking You

Yours faithfully

  
Dr. S. A. Bhosale

  
IQAC  
30/7/2022



Google Classroom

To review Calendar

- BCA-III Cloud Comp...
- BCA-II RDBMS 2023
- BCA-I Div C
- BCA-III Ethical Hacking
- Litunute
- BCA-II RDBMS
- BCA-III DATA MINING
- BCA-I DBMS NOTES

BCA-III Ethical Hacking

Stream Classroom People Snippets

- + Create
- Google Calendar
- Class Drive folder
- MCO Questions
- Updated Lab Index
- Lab Manual BODR
- Question Bank
- Extra notes
- UNIT 4 Vulnerability Assessment and Penetr...
- UNIT 3
- Assignment 2
- Unit 3 Full Notes





# OFFICE AUTOMATION UNIT-I

---

## Attachments



**P** Unit 1 OFFICE AUTOMATION...INTERNET &...

Save all files offline





**Shivani Lavanghare**

Nov 28, 2022

---

## ASSIGNMENT No 3

### Attachments

Que 1. What is Writer? Explain Writer interface.

Que 2. Explain Working with documents in Writer?

Que 3. How to create table of content in Writer?

Que 4. Short notes on

1. Mail Merge
2. Working with Graphics
3. Page Formatting in Writer



IMG\_20221128\_1122  
57.jpg

Save all files offline







Shivani Lavanghare

Nov 28, 2022

### Power point presentation and template

#### Attachments



**PDF** Impress\_quickstart.pdf



**PDF** powerpoint effects.pdf



**PDF** PP2007AV-Animation.pdf

Save all files offline



## ← Office Automation...



1 / 14

Office Automation MCQ

1. The concept of the internet was originated in
  - (a) 1970
  - (b) 1969**
  - (c) 1971
  - (d) 1981
2. The origin of the internet was developed from the concept of
  - (a) Microsoft
  - (b) IBM
  - (c) ARPANET**
  - (d) Web
3. In 1969, ARPANET was developed by which country?
  - (a) France
  - (b) England
  - (c) USA**
  - (d) Russia
4. What is the major use of internet?
  - (a) Sharing data and information
  - (b) Browsing webpages
  - (c) Sending and receiving emails
  - (d) Social networking
  - (e) All of the above**
5. The transmission of a file to our computer from the internet is called
  - (a) uploading
  - (b) downloading**
  - (c) receiving file
  - (d) saving
6. Each computer on a network is recognized by a unique
  - (a) IP address**

- (b) HTTP
- (c) HTTPS
- (d) www

7. Junk E-mail is also known as \_\_\_\_\_

- A. miller
- B. Spam**
- C. Coppel crumbs
- D. Spoof

8. Which domains are used by profit business?

- A. .org
- B. .edu
- C. .net
- D. .com**

9. The web page code is written using

- A. Hypertext markup language**
- B. Winzip
- C. .zip



Unit2 MS-Word

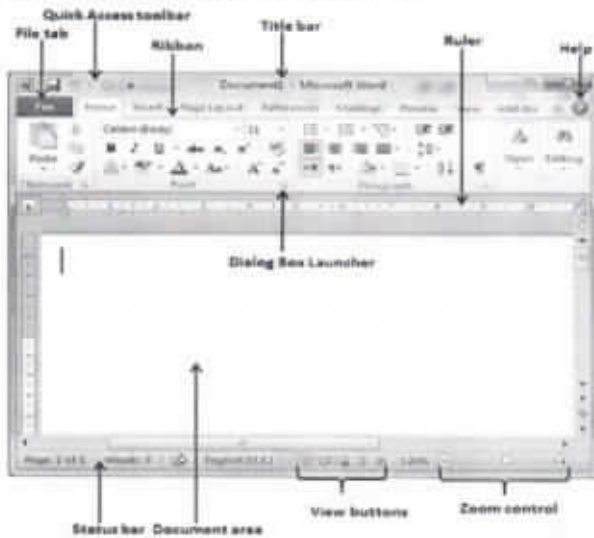
Unit 2

**What is Microsoft Word (MS Word)?**

MS Word is the most popular word processing software used today. A word processor is essentially a computerized version of the standard typewriter. However, the computer adds features typewriters never dreamed of having like spell check, the ability to save and store documents, copy and past functions, the ability to add images and shapes to documents, and many more. When attached to an email, electronic documents, created by MS Word can be delivered in seconds. Another benefit is that it helps the user to type faster and more accurately.

**What is MS Word Used For?**

This software is used to create, edit, and format written documents in the workplace, at school, and at home. Examples include personal and formal business letters, resumes, coversheets, and homework. Intermediate and advanced level knowledge of this software could lead to job opportunities since MS Word is used a lot in the workplace.



1

Unit2 MS-Word

Microsoft Word menus

Welcome to our guide to the menus in Microsoft Word.

We cover all of the menus individually, with explanations of what the various commands do. We include the File, Edit, View, Insert, Format, Tools and Table menus.

**Note:** These menus disappeared in Word versions 2007 and 2010.

The File Menu

The file menu is one you will find yourself using extensively. It is used to create new documents, open existing documents and saving your new/updated documents. It also includes the page setup, print preview, and other important functions relating to your document and its properties.

**New:** This creates a new Microsoft Word document. The page setup of the new document, i.e. the size, margins, etc. will depend on your page settings.

**Open:** This opens an existing Microsoft Word document, it will open a file explorer window.



# UNIT-I DATA WAREHOUSING & DATA MINING BY SHIVANI LAVANGHARE

## DATA WAREHOUSING

- Introduction to data warehousing
- Data warehousing components
- Building a data warehouse
- Differences between database systems and data warehouse
- Data warehouse architecture / Tier architecture
- Warehouse schema design
- Data extraction
- Cleaning & transformation tools
- Multi-dimensional data model
- Data cube queries
- Summaries
- Fact configurations
- Concept hierarchies
- Online analytical processing

## Introduction to data warehousing

### • Definition: Data Warehousing

Data Warehousing is a collection of methods, techniques, and tools used to support knowledge workers—senior managers, directors, managers, and analysts—to conduct data analyses that help with performing decision-making processes and improving information resources.

Data Warehousing may be defined as a collection of corporate information and data derived from operational systems and external data sources.

Data Warehousing is the process of constructing and using the data warehouse. A data warehouse is constructed by integrating the data from multiple heterogeneous sources. It supports analytical reporting, structured and decision making.

- Data warehousing is an architectural model designed to gather data from various sources into a single unified data model for analysis purposes.

A data warehouse exhibits the following characteristics to support the management's decision-making process: subject-oriented, integrated, time-variant, non-volatile collection of data used in support of management decision-making processes.

### • Characteristics of a data warehouse

1. Subject Oriented
2. Integrated
3. Time Variant
4. Non-volatile

□ **Subject Oriented:** Data warehouse is subject oriented because it provides the information around a subject rather than the organization's ongoing operations. These subjects can be product, customers, suppliers, sales, etc. The data warehouse does not focus on the ongoing operations, rather it focuses on modelling and analysis of data for decision-making. Data warehouses are designed to help you analyze data. For example, to learn more about your company's sales data, you can build a data warehouse that concentrates on sales. Using this data warehouse, you can answer questions such as "Who was our best





# WEB TECHNOLOGY

## UNIT I

### Internet & Website

By-Mrs. Shobana R. Lakshminarayanan



- UNIT I –
- Internet & Website
- 1.1 Internet- Basics, Internet Protocols(HTTP,FTP,IP)
- 1.2 World Wide Web(WWW)
- 1.3 HTTP, DNS, IP Address
- 1.4 Working of Website
- 1.5 Web Browser, Web Server, Types
- 1.6 Types of Websites(Static and Dynamic Websites)
- 1.7 Web Development lifecycle
- 1.8 Basics of web hosting

- What is **Web Technology**?
- Web technology refers to the means by which computers communicate with each other using markup languages and multimedia software packages.
- It gives us a way to interact with hosted information, such as websites. ... It involves the use of Hypertext Markup Language (HTML) and Cascading Style Sheets (CSS).





WT Assignment no....



1 / 1

## Assignment No. 1

- Q1. What is the internet? Explain internet Protocols.
- Q2. Explain IP Address in detail.
- Q3. Explain Working of a website.
- Q4. Write different phases including in the web development life cycle.
- Q5. Explain types of websites (static and dynamic website) and Explain web hosting.



Name :- Hrushikesh Lokhande  
Roll No :- 35  
Class :- BCA III  
Sub :- DMDW

## Assignment No :- 2

Q1. Explain data mining functionalities:

→ Data mining :- Data mining is defined refers to extracting or mining knowledge from large amounts of data (Data cleaning, Data Transformation, Data evaluation, Data Presentation). Data mining is also called Knowledge Discover in Database (KDD).

There are a number of Data mining Functionalities that the organized and Scientific methods offers. Let us look at a few major ones.

① Classification :- is the task of generating known structure to apply to new data for example an email program might attempt to classify an e-mail as legitimate or as 'spam'.

② Association rule Learning (Dependency modelling) :- Searches for example a Super-market might gather data on customer purchasing habits using association rule Learning, the Supermarket can determine which products are frequently bought together and use this information for marketing purposes. This is sometimes referred to as marketing basket analysis.

③ Clustering :- is the task of discovering groups and structures in the data that are in some way or another "similar" without using known structures in

④ Regression :- attempts to find a function which models the data with the least error.



⑤ Prediction :- It defines predict some unavailable data values or pending trends. An object can be anticipated based on the attribute values of the object and attribute values of classes. It can be a prediction of missing numerical values or increases decreases trends in time-related information.

Q2. What is meant by data mining? Write its advantage disadvantage & application.

→ Data mining :- Data mining is defined refers to extracting or mining knowledge from large amount of data. (Data cleaning, Data transformation, Data Evaluation, Data presentation. Data mining is also called Knowledge Discovery in data.

Advantages of data mining :-

- ① The data mining technique enables organizations to obtain knowledge-based data.
- ② Data mining enables organizations to obtain knowledge-based lucrative modifications in operation and production.
- ③ Compared with Statistical data applications, data mining is a cost-efficient.
- ④ Data mining helps the decision-making process of an organization.
- ⑤ It facilitates the automated discovery of hidden pattern as well as the prediction of trends and behaviours.
- ⑥ It can be induced in the new system as well as the existing platforms.
- ⑦ It is a quick process that makes it easy for new users analyze enormous amount of data in a short time.

Disadvantages of data mining :-

- ① There is a probability that organizations may sell useful data of customers to these organizations for money. As per the report, As per the report, American Express has sold credit card purchases of their customers to other organizations.



- ② Many data mining analytics software is difficult to operate and needs advance training to work on.
- ③ Different data mining instruments operate in distinct ways due to the different algorithms used in design. Therefore, the selection of the right data mining tools is a very challenging task.
- ④ The data mining techniques are not precise, so that it may lead to severe consequences in certain conditions.

### Applications of data mining :-

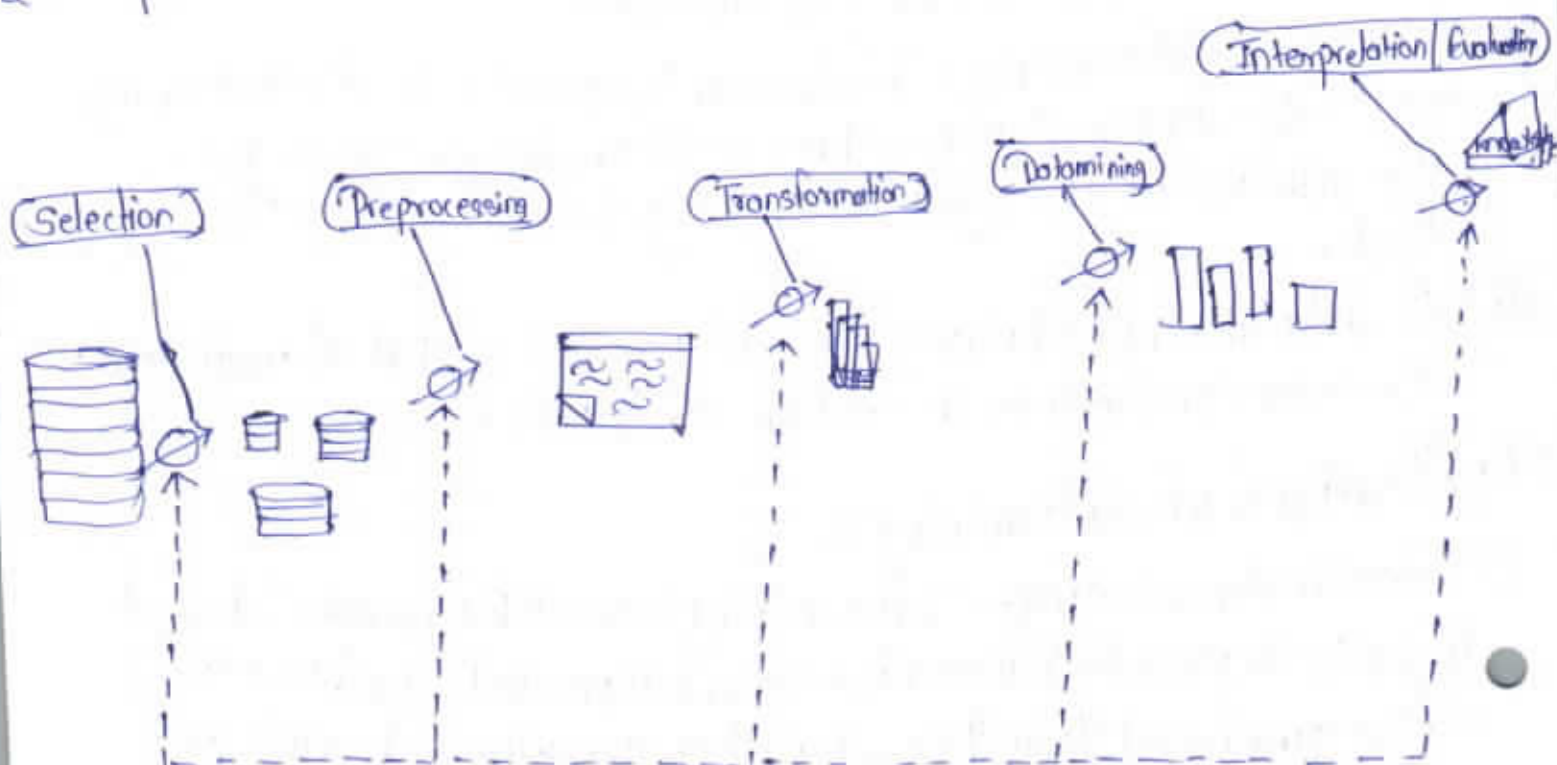
- ① Sales and marketing - Data mining is used for market based analysis to provide information on what product combinations were purchased together when they were bought and in what sequence.
- ② Transportation :- Data mining helps determine the distribution schedules among warehouses and outlets and analyses loading patterns.
- ③ Medicine :- Data mining enables to characterize patient activities to see incoming office visits.
- ④ Data mining enables to characterize patient activities to see incoming office visits.

Data mining helps identify the patterns of successful medical therapies for different illnesses.

Ex :- Smart Health prediction in data mining.



Q3. Explain KDD process.



The term Knowledge Discovery in database, or KDD for short, refers to the broad process of finding knowledge in data, and emphasizes the "high-level" applications of particular data mining methods. It is of interest to research in machine learning, pattern recognition, database, statistics.

The KDD process consists of the following five stages :-

- ① Selection :- This stage consists of creating a target data set from your available data sources. During this step, there is a focus on attribute subset selection and data sampling to reduce the number of records to be used during the remaining stages.
- ② Preprocessing :- This stage consists of identifying and implementing any data transformation that are required. This may involve the use of various binning & aggregation methods to be used in transformation.
- ③ Transformation :- This stage consists of identifying and implementing any data transformation that are required. This may involve the use of various binning & aggregation methods to be used in transformation data.

④ Data mining :- This stage consist of selecting the appropriate data mining algorithms to the business problem and selected data set. These data mining algorithms then search for patterns that may exists in the data.

⑤ Interpretation / Evaluation :- This stage consists of reviewing the result and the usable patterns have been discovered. Various visualization and statistical tests will be created as part of the evaluation stage.

Q4. What is mean by data preprocessing.

→ Data preprocessing :- Data preprocessing, a component of data preparation describes any type of processing performed on raw data to prepare it for another data processing procedure. It has traditionally been an important preliminary for the data mining process.

Techniques of Data preprocessing.

① Data cleaning.

② Data integration.

③ Data transformation.

④ Data Reduction.

① Data cleaning :- The aim here is to find the easiest way to rectify quality issues, such as eliminating bad data, filling in missing data or otherwise ensuring the raw data is suitable feature engineering.

② Data reduction :- Raw data sets often include redundant data that arise from characterizing phenomena in different ways or data that is not relevant to a particular ML, AI or analytics task.

③ Data transformation :- Here, data scientists, think about how different aspects of the data need, to be organized to make the most sense for the goal. This ~~could~~ could include things like structuring unstructured data. Combining salient variables when it makes sense or identifying important ranges to focus on.



Q5 Explain discretization and Concept hierarchy generation and explain in data mining tasks.

→ The term hierarchy represents an organizational structure or mapping in which items are ranked according to their levels of importance. In other words, we can say that a hierarchy concept refers to a sequence of mappings with a set of more general concepts to complex concepts. It means mapping is done from low-level concepts to high-level concepts.

For example, in computer science, there are different types of hierarchical systems. A document is placed in a folder in windows etc. A specific place in the tree structure is the best example of a computer hierarchical tree model. There are two types of hierarchy :-

- ① top-down mapping and
- ② bottom-up mapping.

① top-down mapping :- Top down mapping generally starts with the top with some general information and ends with the bottom to the specialized information.

② Bottom-up-mapping :- Bottom-up-mapping generally starts with the bottom with the top to the generalized information.

~~17/12/21~~  
17/12/21

Name - Mohit Aditya Patalap  
Class - BCA III  
Subject - DMDW  
Roll No - 39

## Assignment No - 4

Q-1) What is Cluster analysis? Write type of data in Cluster analysis

→ Cluster analysis is the process to find similar groups of object in order to form cluster. It is an unsupervised machine learning-based algorithm that acts on unlabelled data a group of data points would comprise together to form a cluster in which all the object would belong to same group

Types of Cluster analysis -

- 1) Partitioning method
- 2) Hierarchical method
- 3) Density-based method
- 4) Grid-based method
- 5) Model-based method
- 6) Constraint-based method

1) Interval - Scaled Variable

Interval Scaled variable are continuous measurement of a roughly linear scale. Typical example include weight and height latitude co-ordinators (eg. when clustering houses and weather temperature)

In general expressing a variable in small units lead to a large range for variable and this will and thus a larger effect on the resulting clustering structure

### 2) Binary Variable

A binary variable is a variable that take only two values

For example generally gender variable can take 2 variable male and female

Contingency table for binary data

Let us consider binary value 0 and 1

	1	0	Sum
1	a	b	a+b
0	c	d	c+d
Sum	a+c	b+d	P

$$\text{Let } P = a + b + c + d$$

Simple matching coefficient (invariant) if the binary variable is symmetric

$$a(w) = \frac{b+c}{a+b+c+d}$$

### 3) Nominal or Categorized Variable

A generalization of categorical binary variable

is that it can take more than 2 states  
eg yellow, blue, green

si) Ordinal Variable

An ordinal variable can be discrete as continuous in this order important eg rank it can be treated like interval scale

si) Ratio - Scaled Intervals

It is a positive measurement on a non linear scale approximately at an exponential scales as  $Ae^n$   $B^t$  or  $A^n$   $B^t$

si) Variable of mixed type

A database may contain all the size type of variable  
Symmetric binary normalization

Q.21

Write Categorisation of major Clustering method  
Clustering methods can be classified into the following categories

i) Partitioning method

Suppose we are given a database of  $n$  objects and the partitioning method constant ' $k$ ' partition of data each portion will represent a cluster and  $k < n$  it means that it will represent cluster classify the data into  $k$  groups which satisfy following requirement each group contain at least one object.

each object must belong to exactly one group.

### 2) Hierarchical Methods -

This method create a hierarchical position of given set of data object we can hierarchical method of the basis of now the hierarchical decision position is formed there are two approaches here

- Agglomerative approach
- Division approach

### 3) Density - based method

This method is based on notion of density the basis idea is to continue growing the given cluster as long as density in the neighborhood exceeds some threshold i.e. for each data point within a given cluster has to contain at least minimum number of points.

### 4) Grid based method -

In this the object together form a grid the object space is quantized into finite number of cells that form a grid structure

### 5) Model - based method

In this method model is hypothesized for each cluster to find the best fit of data for a given model this method locates the cluster by clustering the density function it refers spatical distribution of data points

### 6) Constrain based method



incorporation of user or application oriented constraint  
 A constraint refers to the users expectations

Q.31 Write partitioning method (k-means and k medoids)  
 → Partitioning method

Partitioning clustering assigns a set of data points into  $k$  clusters by using iterative process  
 In these process  $n$  data are classification into  $k$  function assign the data into  $k^{\text{th}}$  number set according to the minimization calculation in  $k$  sets

Given a database of  $n$  object or data types a partitioning method construct  $k$  partitions of the data where each partition represents a cluster and  $k \leq n$

This is it classification the data into  $k$  groups which together satisfy following requirements

- Each group must contain at least one object
- The  $k$ -method algorithm where each cluster is represented by one of the object located near the centre of cluster

k-means:

Given  $k$  means algorithm is implemented in 4 steps

- position object into  $k$  mandatory subset
- Computer speed points as centroid of the cluster of current position the central 1 is centre

Assign each object to cluster with nearest Speed limit

∴ Go back to Step 2 Step when no more new assignment

$$E = \sum_{i=1}^k \sum_{x \in C_i} \|x - m_i\|^2$$

There E is the Sum of Square error for all object in data set

### K-medoids Clustering

A medoid can be defined as the object of a cluster, whose average dissimilarity to all the object in the cluster is minimal it is a most centrally located point the given dataset

### K-medoids

Instead of taking the mean value of the object in a cluster as reference point, medoids can be used which is the most centrally located point in the given cluster

The basic strategy of K-medoids clustering first obligatory finding a n-representative object (the medoid) for each other

Each remaining object is clustered with method to which it most similar

13/11/22

Name :- Devraj Nilkanth Shinde. DMDW  
Class = BCA-III Roll no :- 63. Rajdhami  
DATE / /

Book Name :- Data Mining :- Concept & Techniques

Edition :- Third edition.

Date of publish :- 1 January 2007.

Publisher :- Elsevier.

Summary :-

The increasing of data in modern business & science call for more complex & sophisticated tools. Although advances in data mining technology have made extensive data collection much easier its still always evolving & there is a constant need for new techniques & tools that can help us transform this data into useful information & knowledge.

Concepts & techniques continue the tradition of equipping you with an understand & application of the theory & practice of discovering patterns hidden in large data set it also focuses on new important topics in the field : data warehouse & data cube technology , mining stream , mining social network & mining spatial multimedia & other complex data.

This the resource you need if you want to apply today's most powerful data mining techniques to meet real business challenges.

My opinion :-

I am a student doing my BCA. I am an enthusiast for data mining. I found there are many DM ebooks available on interest having 900 pages, 1000 pages & so on.

~~12/11/23~~  
12/11/23.

Name - Meghana Jadhav  
Roll No - 22  
Sub - DMDW.

# \* Book Review \*

## About the Author -

- Gajendra Sharma is currently working as Assistant professor at IIMT group of colleges, Greater Noida a widely acclaimed author in the field of IT & software at both National and international the core topic of Computer Science.

## About The Book -

- this book is intended for B.Tech (SS/IT) mca and M.Tech student who want to have the base to advanced knowledge of the Data mining & OLAP this book covers the various tools of Data warehouse and several data Mining technique in this 2<sup>nd</sup> edition of book more algorithms, concepts, papers of last few years are represent in the character in lucid form.

## SALIENT FEATURES-

1. Data warehouse
2. market and Basket Analysis
3. Slice and Dice Approach
4. Data cube Aggregation
5. Apriori Algorithms
6. Association Rules
7. Clustering
8. Classification
9. OLAP.
10. MOLAP
11. HOLAP
12. Decision Trees
13. genetic Algorithms
14. Advanced Neural Networks
15. Kohonen feature maps
16. Numerosity reduction
17. Central tendency
18. web mining.

## My opinion -

- I truly liked this because of beautiful writing of a reader this book initially very interesting later.
- the book are very spontaneous there is and simplicity that one does not find else where I request to all read this book. I always suggest this book for reading. because it very positive and energetic book & the power with lots of positive words.

Prakash  
12/12/22

Seminar Report.

# WELCOME

PRESENTED BY:

- ▶ 1)SMITA SALUNKHE
- ▶ 2)NIKITA SAWANT
- ▶ 3)ABHISHEKH SANAS
- ▶ 4)JAID SHAIKH
- ▶ 5)JAID SHAIKH



## Concept Hierarchies:

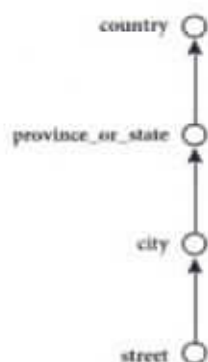
- A **concept hierarchy** defines a sequence of mappings from a set of low-level concepts to higher-level, more general concepts.
- Many concept hierarchies are implicit within the database schema.
- ▶ A concept hierarchy that is a total or partial order among attributes in a database schema is called a *schema hierarchy*.
- ▶ Concept hierarchies may be provided manually by system users, domain experts, or knowledge engineers, or may be automatically generated based on statistical analysis of the data distribution.

### Concept Hierarchies – A concept hierarchy for the dimension location

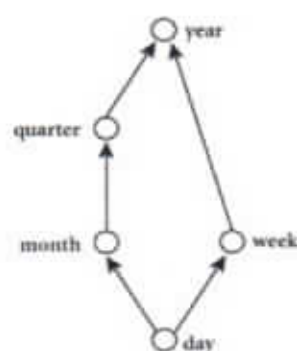




## Concept Hierarchies: Hierarchical and lattice structures of attributes in warehouse dimensions



a hierarchy for *location*



a lattice for *time*

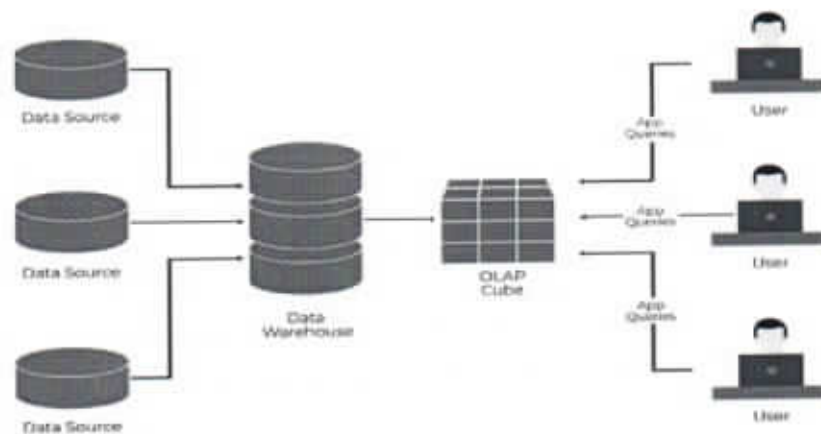
## Online Analytical Processing Server (OLAP):

- ▶ Online Analytical Processing Server (OLAP) is based on the multidimensional data model. It allows managers, and analysts to get an insight of the information through fast, consistent, and interactive access to information.
- Types of OLAP Servers
  - ▶ We have four types of OLAP servers –
    1. Relational OLAP (ROLAP)
    2. Multidimensional OLAP (MOLAP)
    3. Hybrid OLAP (HOLAP)



## THE OLAP PROCESS

How data is Prepared For Online Analytical processing(OLAP)



### 1. Relational OLAP:

- ▶ ROLAP servers are placed between relational back-end server and client front-end tools.
- ▶ To store and manage warehouse data, ROLAP uses relational or extended-relational DBMS.
- ROLAP includes the following –
  - Implementation of aggregation navigation logic.
  - Optimization for each DBMS back end.
  - Additional tools and services.



## 2. Multidimensional OLAP:

- ▶ MOLAP uses array-based multidimensional storage engines for multidimensional views of data. With multidimensional data stores, the storage utilization may be low if the data set is sparse. Therefore, many MOLAP server use two levels of data storage representation to handle dense and sparse data sets.

## 3. Hybrid OLAP

- ▶ Hybrid OLAP is a combination of both ROLAP and MOLAP. It offers higher scalability of ROLAP and faster computation of MOLAP. HOLAP servers allows to store the large data volumes of detailed information. The aggregations are stored separately in MOLAP store.



**WELCOME**



# Topic : Email

**Presented by : Junaid Shaikh**

**Class : BCA-I(c)**

**Subject : Office Automation**

**Topic : Email**



# WHAT IS EMAIL

Email (electronic mail) is a way to send and receive messages across the Internet. It's similar to traditional mail, but it also has some key differences. To get a better idea of what email is all about, take a look at the info graphic below and consider how you might benefit from its use.



## STANDARD FIELDS

**To:** This field contains the email address where the message will be sent to.

**Subject:** The subject is where the main idea of the message will be placed so that the user on the receiving end will be able to easily search for the message based on the content.

**Body:** This is where the message will be written and includes all the necessary information which range from images, text, and file attachments.



# OPTIONAL FIELDS

**From:** The composing user's email address will be displayed in this section. In most cases, this cannot be changed unless the composing user has more than one email linked to the account.

**Attachments:** Attachments are where you will be uploading the files that should be sent along with the main message. Attachments could be images, videos, or other files.

**CC:** This is an abbreviation of Carbon Copy. With the CC, the composing user will be able to send the message to multiple email addresses other than the original recipient.

**BCC:** This stands for blind Carbon Copy. The BCC has the same functionality to that of the CC. Compared to the CC, however, the BCC keeps the names and email addresses to some of the recipients hidden. In most cases, people who are listed in the CC will appear as recipients. But the individuals who are listed in the BCC will not appear in the list of recipients.





# ADVANTAGES OF EMAIL

**Free Delivery**

**Global Delivery**

**Instant Delivery**

**File Attachment**

**Long-term storage**

**Resource–friendly**



**THANK YOU**